## BMO $\boldsymbol{\wedge}$ © Financial Group

## 2009

## Supplementary <br> Financial Information



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## Changes

Periodically, certain business lines or units within business lines are transferred between client groups to more closely align BMO's organizational structure and its strategic priorities. All comparative figures ar eclassified to reflect these transfers. At the beginning of the year, the Banking Groups non-interest Capital balances and allocations were also reclassified to reflect the Basel II methodology, with no impact at Total Bank.

## Organizational Changes

Effective in the third quarter of 2009, all of our insurance operations operate within Private Client Group (PCG) and the results of our term deposits business are reflected in Personal and Commercial Banking Canada rather than PCG. Prior periods have been restated to reflect this reclassification.

## Reclassification of Securities Borrowed or Purchased Under Resale Agreements

Commencing in Fiscal 2009, securities borrowed or purchased under resale agreements are no longer reported within the loan category, but are shown separately on the balance sheet. Securities borrowed or urchased under resale agreements are also excluded from loan and credit performance measures.
his presentation has been applied retroactively.

## axable Equivalent Basis

BMO analyzes consolidated revenues on a reported basis. However, like many banks, BMO analyze evenue of operating groups and ratios computed using revenue, on a taxable equivalent basis (teb).
This basis includes an adjustment that increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level equivalent to amounts tha would incur tax at the statutory rate. The efective ncome tax rate is also analyzed on a taxable equivalent

## Use of this Document

Information in this document is supplementary to the Bank's fourth quarter Press Release, MD\&A, Financial Statements, and the 2008 Annual Report and should be read in conjunction with those documents.

Additional financial information is also available throughout the slide presentations for the Strategic Update Financial Review and Risk Review, as well as the Conference Call Webcast.
These can be accessed at our website at www.bmo.com/investorrelations.
This report is unaudited and all amounts are in millions of Canadian dollars, unless indicated otherwise
tems indicated N.A. were not available.
tems indicated n.a. were not applicable.
Refer to the "GAAP and Related Non-GAAP Measures used in the MD\&A" section of Management's Discussion and Analysis for an explanation of cash results, reporting on a taxable equivalent basis (teb) other measures adjusted to a basis other than generally accepted accounting principles (GAAP) do not have standardized meanings under GAAP and are unlikely to be comparable to similar measures used by other companies.

## Change in Accounting Policy

On November 1, 2008, we adopted the Canadian Institute of Chartered Accountants' ("CICA's") new accounting requirements for goodwill and intangible assets. We have restated prior periods'
inancial statements for this change. The new rules required us to reclassify certain computer
software from premises and equipment to intangible assets.

## Changes in Accounting Standards

On August 20, 2009, the CICA released new accounting requirements relating to the classification and easurement of financial assets. The new standard redefined loans and receivables to include all non-derivative financial assets with fixed or determinable repayment terms which are not quoted in an active market. The standard also permits reclassification of available-for-sale securities to loans when there is no market. Impairment on the reclassified debt securities will be calculated in a manner consistent with our oan portfolio, based on our assessment of the recoverability of principal and interest
his change in accounting does not have any impact on our results of operations or financial position since e were not required to and did not elect to transfer any available-for-sale securities to loans.
On August 1, 2008, we elected to transfer securities from trading to available-for-sale for which we had a hange in intent caused by current market circumstances to hold the securities for the foreseeable futur rather than to exit or trade them in the short term.

| FINANCIAL HIGHLIGHTS(\$ millions except as noted) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} \text { B } \\ 2007 \\ \text { Q4 } \end{array}$ | BMO $\underset{\sim}{\text { ¢ }}$ Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \\ \hline \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Income Statement Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenues | 2,989 | 2,978 | 2,655 | 2,442 | 2,813 | 2,746 | 2,620 | 2,026 | 2,200 | 11,064 | 10,205 | 9,349 |
| Provision for credit losses (PCL) | 386 | 417 | 372 | 428 | 465 | 484 | 151 | 230 | 151 | 1,603 | 1,330 | 353 |
| Non-interest expense | 1,779 | 1,873 | 1,888 | 1,841 | 1,818 | 1,782 | 1,680 | 1,614 | 1,655 | 7,381 | 6,894 | 6,601 |
| Provision for income taxes | 158 | 112 | 18 | (71) | (49) | (59) | 128 | (91) | (77) | 217 | (71) | 189 |
| Net income | 647 | 557 | 358 | 225 | 560 | 521 | 642 | 255 | 452 | 1,787 | 1,978 | 2,131 |
| Net economic profit (loss) | 159 | 79 | (87) | (219) | 144 | 122 | 266 | (127) | 71 | (68) | 405 | 603 |
| Profitability Measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$1.12 | \$0.97 | \$0.61 | \$0.39 | \$1.06 | \$1.00 | \$1.25 | \$0.48 | \$0.89 | \$3.09 | \$3.79 | \$4.18 |
| Diluted earnings per share | \$1.11 | \$0.97 | \$0.61 | \$0.39 | \$1.06 | \$0.98 | \$1.25 | \$0.47 | \$0.87 | \$3.08 | \$3.76 | \$4.11 |
| Return on equity | 14.0 \% | 12.1 \% | 8.1 \% | 4.9 \% | 14.0 \% | 13.5 \% | 17.9 \% | 6.7 \% | 12.2 \% | 9.9 \% | 13.0 \% | 14.4 \% |
| Return on average assets | 0.63 \% | 0.52 \% | 0.32 \% | 0.19 \% | 0.54 \% | 0.52 \% | 0.66 \% | 0.26 \% | 0.48 \% | 0.41 \% | 0.50 \% | 0.59 \% |
| Return on average risk-weighted assets - Basel II | 1.53 \% | 1.26 \% | 0.75 \% | 0.46 \% | 1.19 \% | 1.13 \% | 1.39 \% | 0.57 \% | n.a. | 0.97 \% | 1.07 \% | n.a. |
| Non-interest expense-to-revenue ratio Net interest margin | 59.5 \% | 62.9 \% | 71.1 \% | 75.4 \% | 64.6 \% | 64.9 \% | 64.1 \% | 79.7 \% | 75.2 \% | 66.7 \% | 67.6 \% | 70.6 \% |
| on average assets | 1.40 \% | 1.38 \% | 1.19 \% | 1.14 \% | 1.37 \% | 1.29 \% | 1.21 \% | 1.23 \% | 1.26 \% | 1.27 \% | 1.28 \% | 1.34 \% |
| on average earning assets | 1.73 \% | 1.74 \% | 1.55 \% | 1.51 \% | 1.71 \% | 1.58 \% | 1.47 \% | 1.45 \% | 1.47 \% | 1.63 \% | 1.55 \% | 1.59 \% |
| PCL-to-average net loans and acceptances | 0.89 \% | 0.94 \% | 0.79 \% | 0.90 \% | 1.01 \% | 1.10 \% | 0.35 \% | 0.55 \% | $0.36 \%$ | 0.88 \% | 0.76 \% | 0.21 \% |
| Effective tax rate | 19.18 \% | 16.39 \% | 4.42 \% | (41.01)\% | (9.24)\% | (12.17)\% | 16.27 \% | (50.30)\% | (19.33)\% | 10.45 \% | (3.56)\% | 7.89 \% |
| Balance Sheet Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 388,458 | 415,361 | 432,245 | 443,174 | 416,050 | 375,047 | 375,158 | 376,825 | 366,524 | 388,458 | 416,050 | 366,524 |
| Average assets | 408,780 | 422,517 | 460,610 | 463,003 | 409,059 | 395,873 | 394,069 | 391,359 | 375,885 | 438,548 | 397,609 | 360,575 |
| Average earning assets | 331,395 | 334,894 | 352,920 | 348,542 | 328,687 | 322,047 | 323,605 | 332,804 | 321,747 | 341,848 | 326,803 | 304,471 |
| Average common shareholders' equity | 17,287 | 17,169 | 16,778 | 16,221 | 15,153 | 14,784 | 14,274 | 14,226 | 14,273 | 16,865 | 14,612 | 14,506 |
| Gross impaired loans (GIL) and acceptances | 3,297 | 2,913 | 2,972 | 2,666 | 2,387 | 1,798 | 1,820 | 1,347 | 720 | 3,297 | 2,387 | 720 |
| Allowance for credit losses (ACL) | 1,902 | 1,803 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | 1,227 | 1,055 | 1,902 | 1,747 | 1,055 |
| Balance Sheet Measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and securities-to-total assets ratio | 31.9\% | 30.0\% | 28.2\% | 28.2\% | 29.1\% | 29.6\% | 29.6\% | 30.7\% | 33.1\% | 31.9\% | 29.1\% | 33.1\% |
| GIL-to-gross loans and acceptances | 1.94\% | 1.66\% | 1.64\% | 1.39\% | 1.26\% | 1.01\% | 1.05\% | 0.79\% | 0.44\% | 1.94\% | 1.26\% | 0.44\% |
| GIL-to-equity and allowance for credit losses | 14.06\% | 12.75\% | 12.95\% | 11.91\% | 11.34\% | 9.09\% | 9.54\% | 7.46\% | 4.07\% | 14.06\% | 11.34\% | 4.07\% |
| Tier 1 capital ratio - Basel II | 12.24\% | 11.71\% | 10.70\% | 10.21\% | 9.77\% | 9.90\% | 9.42\% | 9.48\% | n.a. | 12.24\% | 9.77\% | n.a. |
| Total capital ratio - Basel II | 14.87\% | 14.32\% | 13.20\% | 12.87\% | 12.17\% | 12.29\% | 11.64\% | 11.26\% | n.a. | 14.87\% | 12.17\% | n.a |
| Cash-Based Statistical Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$1.13 | \$0.98 | \$0.63 | \$0.41 | \$1.08 | \$1.01 | \$1.27 | \$0.50 | \$0.90 | \$3.15 | \$3.86 | \$4.25 |
| Diluted earnings per share | \$1.13 | \$0.98 | \$0.63 | \$0.40 | \$1.08 | \$1.00 | \$1.26 | \$0.49 | \$0.89 | \$3.14 | \$3.83 | \$4.18 |
| Return on equity | 14.2 \% | 12.3 \% | 8.4 \% | 5.2 \% | 14.3 \% | 13.7 \% | 18.1 \% | 6.9 \% | 12.5 \% | 10.1 \% | 13.3 \% | 14.7 \% |
| Operating leverage | 8.3 \% | 3.3 \% | (11.0)\% | 6.4 \% | 18.0 \% | 0.0 \% | (0.7)\% | 1.5 \% | (13.2)\% | 1.3 \% | 4.7 \% | (10.3)\% |
| Non-interest expense-to-revenue ratio | 59.2 \% | 62.5 \% | 70.7 \% | 75.0 \% | 64.2 \% | 64.5 \% | 63.8 \% | 79.2\% | 74.7\% | 66.3\% | 67.1\% | 70.1\% |
| Non-interest expense growth | (2.0)\% | 5.1 \% | 12.3 \% | 14.1 \% | 9.9 \% | 7.5 \% | 4.3 \% | (3.5)\% | 2.6 \% | 7.1 \% | 4.5 \% | 3.9 \% |
| Return on average assets | 0.64\% | 0.53\% | 0.33\% | 0.20\% | 0.55\% | 0.53\% | 0.67\% | 0.27\% | 0.49\% | 0.42\% | 0.51\% | 0.60\% |
| Net income | 655 | 566 | 368 | 233 | 570 | 530 | 650 | 263 | 461 | 1,822 | 2,013 | 2,169 |


| FINANCIAL HIGHLIGHTS | $\begin{array}{r} 2009 \\ \mathrm{Q} 4 \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \mathrm{Q} 4 \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | BMO M Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | Fiscal 2009 | Fiscal 2008 | Fiscal 2007 |
| Dividend Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$2.80 | \$2.80 | \$2.71 |
| Dividends paid per share | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.70 | \$0.68 | \$2.80 | \$2.80 | \$2.63 |
| Common dividends | 386 | 384 | 382 | 378 | 355 | 353 | 352 | 350 | 348 | 1,530 | 1,410 | 1,353 |
| Preferred dividends | 38 | 33 | 26 | 23 | 25 | 19 | 14 | 15 | 12 | 120 | 73 | 43 |
| Dividend yield | 5.59\% | 5.18\% | 7.09\% | 8.42\% | 6.51\% | 5.84\% | 5.59\% | 4.93\% | 4.44\% | 5.59\% | 6.51\% | 4.30\% |
| Dividend payout ratio | 63.4\% | 73.2\% | 115.0\% | 187.1\% | 66.2\% | 70.3\% | 56.1\% | 145.7\% | 79.3\% | 91.8\% | 74.0\% | 64.8\% |
| Share Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Share price |  |  |  |  |  |  |  |  |  |  |  |  |
| high | \$54.75 | \$54.05 | \$41.03 | \$44.88 | \$51.74 | \$52.31 | \$58.78 | \$63.44 | \$67.17 | \$54.75 | \$63.44 | \$72.75 |
| low | \$49.01 | \$38.86 | \$24.05 | \$29.60 | \$35.65 | \$37.60 | \$38.00 | \$51.35 | \$60.21 | \$24.05 | \$35.65 | \$60.21 |
| close | \$50.06 | \$54.02 | \$39.50 | \$33.25 | \$43.02 | \$47.94 | \$50.10 | \$56.75 | \$63.00 | \$50.06 | \$43.02 | \$63.00 |
| Book value per share | \$31.95 | \$31.26 | \$32.22 | \$32.18 | \$32.02 | \$30.15 | \$29.71 | \$28.64 | \$28.29 | \$31.95 | \$32.02 | \$28.29 |
| Number of common shares outstanding (000's) |  |  |  |  |  |  |  |  |  |  |  |  |
| end of period | 551,716 | 548,462 | 545,046 | 539,742 | 504,575 | 504,445 | 503,435 | 499,407 | 498,563 | 551,716 | 504,575 | 498,563 |
| average basic | 550,495 | 547,134 | 543,634 | 520,020 | 503,004 | 504,124 | 502,054 | 499,067 | 498,379 | 540,294 | 502,062 | 499,950 |
| average diluted | 554,151 | 549,968 | 544,327 | 523,808 | 506,591 | 508,032 | 506,638 | 505,572 | 506,173 | 542,313 | 506,697 | 508,614 |
| Total market value of common shares | 27,619 | 29,628 | 21,529 | 17,946 | 21,707 | 24,183 | 25,222 | 28,341 | 31,409 | 27,619 | 21,707 | 31,409 |
| Market-to-book value ratio | 1.57 | 1.73 | 1.23 | 1.03 | 1.34 | 1.59 | 1.69 | 1.98 | 2.23 | 1.57 | 1.34 | 2.23 |
| Price-to-earnings multiple | 16.3 | 17.8 | 13.0 | 9.0 | 11.4 | 13.4 | 12.9 | 14.5 | 15.3 | 16.3 | 11.4 | 15.3 |
| Total shareholder return |  |  |  |  |  |  |  |  |  |  |  |  |
| twelve month | 25.1\% | 21.4 \% | (15.2)\% | (37.7)\% | (27.9)\% | (24.4)\% | (24.6)\% | (15.6)\% | (5.8)\% | 25.1 \% | (27.9)\% | (5.8)\% |
| five-year average | 1.8 \% | 4.0\% | (1.2)\% | (6.9)\% | 0.9 \% | 5.1 \% | 8.2\% | 10.1 \% | 14.2\% | 1.8 \% | 0.9 \% | 14.2\% |
| Growth-Based Statistical Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted earnings per share growth | 4.7 \% | (1.0)\% | (51.2)\% | (17.0)\% | 21.8 \% | (23.4)\% | (3.1)\% | (29.9)\% | (35.6)\% | (18.1)\% | (8.5)\% | (20.2)\% |
| Diluted cash earnings per share growth | 4.6 \% | (2.0)\% | (50.0)\% | (18.4)\% | 21.3 \% | (23.1)\% | (3.8)\% | (27.9)\% | (35.0)\% | (18.0)\% | (8.4)\% | (20.1)\% |
| Net economic profit growth | 10.4 \% | (35.1)\% | (100+) | (71.8)\% | 100+ | (56.5)\% | (7.9)\% | (100+) | (78.1)\% | (100+) | (32.8)\% | (51.0)\% |
| Operating leverage | 8.5 \% | 3.3 \% | (11.1)\% | 6.4 \% | 18.0 \% | 0.1 \% | (0.5)\% | 1.5 \% | (13.2)\% | 1.3 \% | 4.8 \% | (10.3)\% |
| Revenue growth | 6.3 \% | 8.4 \% | 1.3 \% | 20.5 \% | 27.9 \% | 7.5 \% | 3.6 \% | (2.0)\% | (10.6)\% | 8.4 \% | 9.2 \% | (6.4)\% |
| Non-interest expense growth | (2.2)\% | 5.1 \% | 12.4 \% | 14.1 \% | 9.9 \% | 7.4\% | 4.1 \% | (3.5)\% | 2.6 \% | 7.1 \% | 4.4 \% | 3.9 \% |
| Net income growth | 15.6 \% | 6.9 \% | (44.3)\% | (11.7)\% | 23.9 \% | (21.1)\% | (4.3)\% | (26.8)\% | (35.0)\% | (9.7)\% | (7.2)\% | (20.0)\% |
| Other Statistical Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of equity | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% | 10.5 \% |
| Prime rate |  |  |  |  |  |  |  |  |  |  |  |  |
| average Canadian | 2.25 \% | 2.25 \% | 2.66 \% | 3.66 \% | 4.61 \% | 4.75 \% | 5.39 \% | 6.07 \% | $6.25 \%$ | 2.70 \% | 5.21 \% | $6.08 \%$ |
| average U.S. | 3.25 \% | 3.25 \% | 3.25 \% | 3.62 \% | 4.85 \% | 5.00 \% | 5.63 \% | 7.27 \% | 8.01 \% | 3.34 \% | 5.69 \% | $8.19 \%$ |
| Exchange rate |  |  |  |  |  |  |  |  |  |  |  |  |
| as at Cdn/U.S. dollar | 1.0819 | 1.0775 | 1.1930 | 1.2265 | 1.2045 | 1.0240 | 1.0072 | 1.0038 | 0.9447 | 1.0819 | 1.2045 | 0.9447 |
| average Cdn/U.S. dollar | 1.0827 | 1.1102 | 1.2417 | 1.2271 | 1.1107 | 1.0122 | 1.0065 | 0.9984 | 0.9986 | 1.1648 | 1.0321 | 1.0926 |
| Additional Bank Information |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of full-time equivalent employees |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 29,118 | 29,430 | 29,635 | 29,842 | 29,529 | 29,836 | 29,372 | 29,325 | 28,944 | 29,118 | 29,529 | 28,944 |
| United States | 6,732 | 6,842 | 6,979 | 7,070 | 7,256 | 7,230 | 7,227 | 6,638 | 6,595 | 6,732 | 7,256 | 6,595 |
| Other | 323 | 322 | 310 | 311 | 288 | 299 | 302 | 292 | 288 | 323 | 288 | 288 |
| Total | 36,173 | 36,594 | 36,924 | 37,223 | 37,073 | 37,365 | 36,901 | 36,255 | 35,827 | 36,173 | 37,073 | 35,827 |
| Number of bank branches |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 900 | 903 | 915 | 979 | 983 | 984 | 983 | 982 | 977 | 900 | 983 | 977 |
| United States | 290 | 290 | 290 | 290 | 292 | 287 | 286 | 244 | 243 | 290 | 292 | 243 |
| Other | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 |
| Total | 1,195 | 1,198 | 1,210 | 1,274 | 1,280 | 1,276 | 1,273 | 1,230 | 1,224 | 1,195 | 1,280 | 1,224 |
| Number of automated banking machines |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 2,030 | 2,029 | 2,027 | 2,027 | 2,026 | 2,010 | 2,003 | 1,988 | 1,978 | 2,030 | 2,026 | 1,978 |
| United States | 636 | 638 | 634 | 630 | 640 | 647 | 647 | 602 | 583 | 636 | 640 | 583 |
| Total | 2,666 | 2,667 | 2,661 | 2,657 | 2,666 | 2,657 | 2,650 | 2,590 | 2,561 | 2,666 | 2,666 | 2,561 |
| Credit rating |  |  |  |  |  |  |  |  |  |  |  |  |
| DBRS | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA |
| Fitch | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- |
| Moody's | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 | Aa1 |
| Standard and Poor's | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |


| Net interest income | 1,442 | 1,466 | 1,335 | 1,327 | 1,409 | 1,282 | 1,171 | 1,210 | 1,192 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest revenue | 1,547 | 1,512 | 1,320 | 1,115 | 1,404 | 1,464 | 1,449 | 816 | 1,008 |
| Total revenues | 2,989 | 2,978 | 2,655 | 2,442 | 2,813 | 2,746 | 2,620 | 2,026 | 2,200 |
| Provision for credit losses | 386 | 417 | 372 | 428 | 465 | 484 | 151 | 230 | 151 |
| Net interest income and non-interest revenue | 2,603 | 2,561 | 2,283 | 2,014 | 2,348 | 2,262 | 2,469 | 1,796 | 2,049 |
| Non-interest expense | 1,779 | 1,883 | 1,888 | 1,841 | 1,826 | 1,782 | 1,680 | 1,614 | 1,631 |
| Restructuring charge (reversal) |  | (10) |  |  | (8) |  |  |  | 24 |
| Total non-interest expense | 1,779 | 1,873 | 1,888 | 1,841 | 1,818 | 1,782 | 1,680 | 1,614 | 1,655 |
| Income before taxes and non-controlling interest in subsidiaries | 824 | 688 | 395 | 173 | 530 | 480 | 789 | 182 | 394 |
| Provision for income taxes | 158 | 112 | 18 | (71) | (49) | (59) | 128 | (91) | (77) |
| Non-controlling interest in subsidiaries | 19 | 19 | 19 | 19 | 19 | 18 | 19 | 18 | 19 |
| Net income | 647 | 557 | 358 | 225 | 560 | 521 | 642 | 255 | 452 |
| Amortization of intangible assets, net of income tax | 8 | 9 | 10 | 8 | 10 | 9 | 8 | 8 | 9 |
| Cash net income | 655 | 566 | 368 | 233 | 570 | 530 | 650 | 263 | 461 |
| Operating leverage | 8.5 \% | 3.3 \% | (11.1)\% | 6.4 \% | 18.0 \% | 0.1 \% | (0.5)\% | 1.5 \% | (13.2)\% |
| Cash operating leverage | 8.3 \% | 3.3 \% | (11.0)\% | 6.4 \% | 18.0 \% | 0.0 \% | (0.7)\% | 1.5 \% | (13.2)\% |
| Revenue growth | 6.3 \% | 8.4 \% | 1.3 \% | 20.5 \% | 27.9 \% | 7.5 \% | 3.6 \% | (2.0)\% | (10.6)\% |
| Non-interest expense growth | (2.2)\% | 5.1 \% | 12.4 \% | 14.1 \% | 9.9 \% | 7.4\% | 4.1 \% | (3.5)\% | 2.6 \% |
| Cash non-interest expense growth | (2.0)\% | 5.1 \% | 12.3 \% | 14.1\% | 9.9\% | 7.5\% | 4.3\% | (3.5)\% | $2.6 \%$ |


| 5,570 | 5,072 | 4,829 |
| ---: | ---: | ---: |
| 5,494 | 5,133 | 4,520 |
| 11,064 | 10,025 | 9,349 |
| 1,603 | 1,330 | 353 |
| 9,461 | 8,85 | 8,996 |
| 7,391 | 6,902 | 6,442 |
| $(10)$ | $(8)$ | 159 |
| 7,381 | 6,894 | 6,601 |
| 2,080 | 1,981 | 2,395 |
| 217 | $(71)$ | 189 |
| 76 | 74 | 755 |
| 1,787 | 1,978 | 2,131 |
|  |  |  |
| 35 | 35 | 38 |
| 1,822 | 2,013 | 2,169 |
| $1.3 \%$ | $4.8 \%$ | $(10.3) \%$ |
| $1.3 \%$ | $4.7 \%$ | $(10.3) \%$ |
| $8.4 \%$ | $9.2 \%$ | $(6.4) \%$ |
| $7.1 \%$ | $4.4 \%$ | $3.9 \%$ |
| $7.1 \%$ | $4.5 \%$ | $3.9 \%$ |


| Net interest income | 352 | 380 | 425 | 425 | 365 | 285 | 24 | 213 | 222 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest revenue | 319 | 287 | 265 | 367 | 313 | 293 | 287 | 289 | 374 |
| Total revenues | 671 | 667 | 690 | 792 | 678 | 578 | 534 | 502 | 596 |
| Provision for credit losses | 260 | 243 | 245 | 317 | 269 | 452 | 73 | 148 | 63 |
| Net interest income and non-interest revenue | 411 | 424 | 445 | 475 | 409 | 126 | 461 | 354 | 533 |
| Non-interest expense | 485 | 471 | 520 | 513 | 469 | 433 | 397 | 414 | 406 |
| Restructuring charge (reversal) |  | - |  | - | (3) |  |  |  | 8 |
| Total non-interest expense | 485 | 471 | 520 | 513 | 466 | 433 | 397 | 414 | 14 |
| Income before taxes and non-controlling interest in subsidiaries | (74) | (47) | (75) | (38) | (57) | (307) | 64 | (60) | 119 |
| Provision for income taxes | (33) | (26) | (30) | (56) | (32) | (116) | 1 | (48) | 22 |
| Non-controlling interest in subsidiaries | 4 | 6 | 5 | 6 | 5 | 5 | 4 | 5 | 4 |
| Net income | (45) | (27) | (50) | 12 | (30) | (196) | 59 | (17) | 93 |
| Cash net income | (39) | (18) | (42) | 19 | (22) | (188) | 66 | (11) | 100 |
| Operating leverage | (5.0)\% | 6.6 \% | (1.6)\% | 33.9 \% | 1.3 \% | 34.7 \% | 27.8 \% | 598.9 \% | 9.3\% |
| Cash operating leverage | (5.7)\% | 6.3 \% | 1.2 \% | 30.9 \% | 1.6 \% | 34.7 \% | 27.7 \% | 598.9 \% | 9.3 \% |
| Revenue growth | (1.1)\% | 15.6 \% | 29.0\% | 57.9 \% | 13.9 \% | 42.0 \% | 22.2 \% | 598.0 \% | 11.4 \% |
| Non-interest expense growth | 3.9 \% | 9.0\% | 30.6 \% | 24.0 \% | 12.6 \% | 7.3\% | (5.6)\% | (0.9)\% | 2.1 \% |
| Cash non-interest expense growth | 4.6 \% | 9.3\% | 27.8 \% | 27.0\% | 12.3 \% | 7.3\% | (5.5)\% | (0.9)\% | 2.1 \% |
| Average assets | 121,983 | 130,315 | 158,681 | 159,460 | 134,035 | 131,972 | 128,427 | 122,587 | 109,894 |
| Average earning assets | 101,592 | 107,364 | 123,830 | 120,834 | 104,929 | 97,097 | 99,148 | 100,408 | 91,258 |
| Average loans and acceptances | 37,697 | 41,002 | 48,887 | 51,880 | 46,359 | 41,522 | 40,746 | 39,733 | 38,320 |
| Average deposits | 62,373 | 61,723 | 75,676 | 78,845 | 64,247 | 59,526 | 60,498 | 60,009 | 58,333 |
| Net interest margin on average earning assets | 1.38\% | 1.40\% | 1.41\% | 1.40\% | 1.39\% | 1.16\% | 1.01\% | 0.85\% | 0.97\% |


| 1,582 | 1,110 | 923 |
| ---: | ---: | ---: |
| 1,238 | 1,182 | 589 |
| 2,820 | 2,292 | 1,512 |
| 1,065 | 942 | 100 |
| 1,755 | 1,350 | 1,412 |
| 1,989 | 1,713 | 1,628 |
| - | $(3)$ | 28 |
| 1,989 | 1,710 | 1,656 |
|  |  |  |
| $(234)$ | $(360)$ | $(244)$ |
| $(145)$ | $(195)$ | $(200)$ |
| 21 | 19 | 20 |
| $(110)$ | $(184)$ | $(64)$ |
| $(80)$ | $(155)$ | $(37)$ |
| $6.7 \%$ | $48.3 \%$ | $(33.5) \%$ |
| $6.4 \%$ | $48.4 \%$ | $(33.4) \%$ |
| $23.0 \%$ | $51.6 \%$ | $(35) \%$. |
| $16.3 \%$ | $3.3 \%$ | $(2.3) \%$ |
| $16.6 \%$ | $3.2 \%$ | $(2.4) \%$ |
| 142,478 | 129,260 | 111,150 |
| 113,319 | 100,402 | 84,968 |
| 44,834 | 42,097 | 39,211 |
| 69,605 | 61,073 | 52,917 |
| $1.40 \%$ | $1.11 \%$ | $1.09 \%$ |


| Net interest income | 325 | 342 | 343 | 346 | 329 | 280 | 245 | 214 | 222 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest revenue | 295 | 258 | 212 | 300 | 273 | 290 | 283 | 290 | 380 |
| Total revenues | 620 | 600 | 555 | 646 | 602 | 570 | 528 | 504 | 602 |
| Provision for credit losses | 240 | 220 | 199 | 260 | 24 | 44 | 72 | 147 | 65 |
| Net interest income and non-interest revenue | 380 | 380 | 356 | 386 | 362 | 127 | 456 | 357 | 537 |
| Non-interest expense | 448 | 424 | 418 | 418 | 421 | 427 | 396 | 414 | 408 |
| Restructuring charge (reversal) |  |  |  |  | (2) |  |  |  | 8 |
| Total non-interest expense | 448 | 424 | 418 | 418 | 419 | 427 | 396 | 414 | 416 |
| Income before taxes and non-controlling interest in subsidiaries | (68) | (44) | (62) | (32) | (57) | (300) | 60 | (57) | 121 |
| Provision for income taxes | (30) | (25) | (24) | (46) | (28) | (114) | (2) | (45) | 24 |
| Non-controlling interest in subsidiaries | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 |
| Net income | (42) | (24) | (42) | 9 | (33) | (191) | 58 | (17) | 93 |
| Cash net income | (35) | (18) | (35) | 15 | (25) | (183) | 65 | (10) | 100 |
| Average assets | 112,646 | 117,368 | 127,687 | 129,989 | 120,719 | 130,414 | 127,547 | 122,796 | 110,242 |
| Average earning assets | 93,809 | 96,691 | 99,661 | 98,493 | 94,502 | 95,966 | 98,487 | 100,585 | 91,590 |
| Average loans and acceptances | 34,816 | 36,932 | 39,347 | 42,278 | 41,700 | 41,024 | 40,479 | 39,799 | 38,396 |
| Average deposits | 57,602 | 55,676 | 60,848 | 64,257 | 57,748 | 58,806 | 60,099 | 60,116 | 58,520 |


| 1,356 | 1,068 | 845 |
| ---: | ---: | ---: |
| 1,065 | 1,136 | 580 |
| 2,421 | 2,204 | 1,425 |
| 919 | 902 | 99 |
| 1,502 | 1,302 | 1,326 |
| 1,708 | 1,658 | 1,495 |
| - | $(2)$ | 26 |
| 1,708 | 1,656 | 1,521 |
|  |  |  |
| $(206)$ | $(354)$ | $(195)$ |
| $(125)$ | $(189)$ | $(171)$ |
| 18 | 18 | 18 |
| $(99)$ | $(183)$ | $(42)$ |
| $(73)$ | $(153)$ | $(16)$ |
| 121,875 | 125,357 | 102,132 |
| 97,143 | 9,379 | 78,336 |
| 38,336 | 40,752 | 36,003 |
| 59,585 | 59,187 | 48,862 |


| NET INCOME BY OPERATING GROUP | 2009 |  | $2009$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | BMO M Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions except as noted) |  |  |  |  |  |  |  |  | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 394 | 356 | 334 | 308 | 324 | 315 | 305 | 265 | 239 | 1,392 | 1,209 | 1,148 |
| United States | 25 | 25 | 25 | 34 | 12 | 28 | 30 | 26 | 33 | 109 | 96 | 116 |
| Other | - | - |  | - | - | - |  |  |  |  |  |  |
| Total | 419 | 381 | 359 | 342 | 336 | 343 | 335 | 291 | 272 | 1,501 | 1,305 | 1,264 |
| Private Client Group |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 71 | 56 | 45 | 50 | 77 | 91 | 84 | 79 | 91 | 222 | 331 | 336 |
| United States | 2 |  | (1) | (10) | (19) | 3 | 4 | 2 | (3) | (9) | (10) |  |
| Other | 37 | 64 | 34 | 33 | 26 | 31 | 33 | 41 | 68 | 168 | 131 | 192 |
| Total | 110 | 120 | 78 | 73 | 84 | 125 | 121 | 122 | 156 | 381 | 452 | 528 |
| BMO Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 169 | 154 | 80 | (36) | 127 | 218 | 126 | (49) | 32 | 367 | 422 | 527 |
| United States | 75 | 100 | 134 | 243 | 114 | 59 | 64 | 55 | 111 | 552 | 292 | (71) |
| Other | 45 | 89 | 35 | (28) | 49 | (14) | (3) | (35) | (97) | 141 | (3) | (39) |
| Total | 289 | 343 | 249 | 179 | 290 | 263 | 187 | (29) | 46 | 1,060 | 711 | 417 |
| Corporate Services, including Technology and Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | (22) | (126) | (133) | (139) | 1 | 66 | 22 | (43) | 6 | (420) | 46 | (68) |
| United States | (147) | (152) | (208) | (255) | (137) | (286) | (39) | (100) | (48) | (762) | (562) | (109) |
| Other | (2) | (9) | 13 | 25 | (14) | 10 | 16 | 14 | 20 | 27 | 26 | 99 |
| Total | (171) | (287) | (328) | (369) | (150) | (210) | (1) | (129) | (22) | $(1,155)$ | (490) | (78) |
| Total Consolidated |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 612 | 440 | 326 | 183 | 529 | 690 | 537 | 252 | 368 | 1,561 | 2,008 | 1,943 |
| United States | (45) | (27) | (50) | 12 | (30) | (196) | 59 | (17) | 93 | (110) | (184) | (64) |
| Other | 80 | 144 | 82 | 30 | 61 | 27 | 46 | 20 | (9) | 336 | 154 | 252 |
| Total | 647 | 557 | 358 | 225 | 560 | 521 | 642 | 255 | 452 | 1,787 | 1,978 | 2,131 |
| U.S. to North America net income | (8.0)\% | (6.4)\% | (18.3)\% | 6.1 \% | (6.1)\% | (39.6)\% | 9.9 \% | (7.4)\% | 20.1 \% | (7.6)\% | (10.1)\% | (3.4)\% |
| Outside Canada to total net income | 5.4 \% | 21.1 \% | 8.8 \% | 18.5 \% | 5.3 \% | (32.3)\% | 16.4 \% | 0.9 \% | 18.5 \% | 12.7 \% | (1.6)\% | 8.8 \% |
| U.S. to total net income | (7.0)\% | (4.7)\% | (14.1)\% | 5.3 \% | (5.5)\% | (37.5)\% | 9.2\% | (6.8)\% | 20.5 \% | (6.1)\% | (9.3)\% | (3.0)\% |

## Net Income by Operating Group

## Basis of Presentation

The results of these operating groups are based on our internal financial reporting systems. The accounting policies used in these groups are generally consistent with those followed in the preparation of the consolidated financial statements as disclosed in Notes 1 and 2 to the unaudited interim consolidated financial statements for the quarter ended October 31, 2009.
Notable accounting measurement differences are the taxable eqwivalent basis adjustment and the provision for credit losses, as described below.

## Taxable Equivalent Basis

We analyze net interest income on a taxable equivalent basis ("teb") at the operating group level. This basis includes an adjustment which increases GAAP revenues and the GAAP provision for income taxes by an amount that
would raise revenues on certain tax-exempt securities to a level that would incur tax at the statutory rate. The operating groups' teb adjustments are eliminated in Corporate Services.
Provisions for Credit Losses
Provisions for credit losses are generally allocated to each group based on expected losses for that group over an economic cycle. Differences between expected loss provisions and provisions required under GAAP are included in Corporate Services.
Inter-Group Allocations
Various estimates and allocation methodologies are used in the preparation of the operating groups' financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue.
Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits
on the groups' assets, liabiities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

## eographic Informatio

We operate primarily in Canada and the United States but also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on
the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.
Prior periods have been restated to give effect to the current period's organization structure and presentation changes.


| P\&C CANADA | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | BMO A Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| STATEMENT AND HIGHLIGHTS |  |  |  |  |  |  |  |  |  | 2007 | Fiscal | Fiscal | Fiscal |
| (\$ millions except as noted) |  |  |  |  | Q4 | Q3 | Q2 |  | Q1 | Q4 | Q3 | Q2 | Q4 | 2009 | 2008 | 2007 |
| Net interest income (teb) | 981 | 953 | 896 | 908 | 895 | 869 | 837 | 835 | 835 | 3,738 | 3,436 | 3,319 |
| Non-interest revenue | 404 | 400 | 375 | 346 | 390 | 383 | 344 | 325 | 261 | 1,525 | 1,442 | 1,314 |
| Total revenues (teb) | 1,385 | 1,353 | 1,271 | 1,254 | 1,285 | 1,252 | 1,181 | 1,160 | 1,096 | 5,263 | 4,878 | 4,633 |
| Provision for credit losses | 102 | 97 | 93 | 95 | 89 | 87 | 82 | 83 | 81 | 387 | 341 | 322 |
| Net interest and non-interest revenue (teb) | 1,283 | 1,256 | 1,178 | 1,159 | 1,196 | 1,165 | 1,099 | 1,077 | 1,015 | 4,876 | 4,537 | 4,311 |
| Non-interest expense | 709 | 737 | 693 | 704 | 714 | 697 | 643 | 682 | 668 | 2,843 | 2,736 | 2,568 |
| Income before taxes and non-controlling interest in subsidiaries | 574 | 519 | 485 | 455 | 482 | 468 | 456 | 395 | 347 | 2,033 | 1,801 | 1,743 |
| Provision for income taxes (teb) | 180 | 163 | 151 | 147 | 158 | 153 | 151 | 130 | 108 | 641 | 592 | 595 |
| Net income | 394 | 356 | 334 | 308 | 324 | 315 | 305 | 265 | 239 | 1,392 | 1,209 | 1,148 |
| Cash net income | 394 | 356 | 335 | 310 | 324 | 314 | 308 | 265 | 241 | 1,395 | 1,211 | 1,156 |
| Net interest margin on average assets (teb) | 3.09 \% | 3.05 \% | 3.01 \% | 2.88 \% | 2.78 \% | 2.74 \% | 2.74 \% | 2.70 \% | 2.73 \% | 3.01 \% | 2.74 \% | 2.80 \% |
| Net interest margin on average earning assets (teb) | 3.22 \% | 3.17 \% | 3.14 \% | 3.00 \% | 2.88 \% | 2.84 \% | 2.84 \% | 2.79 \% | 2.83 \% | 3.13 \% | 2.84 \% | 2.89 \% |
| Non-interest expense-to-revenue ratio (teb) | 51.2 \% | 54.4 \% | 54.5 \% | 56.2 \% | 55.7 \% | 55.6 \% | 54.5 \% | 58.8 \% | 61.1 \% | 54.0 \% | 56.1 \% | 55.4 \% |
| Cash non-interest expense-to-revenue ratio (teb) | 51.1 \% | 54.3 \% | 54.4 \% | 56.2 \% | 55.6 \% | 55.6 \% | 54.4 \% | 58.7 \% | 60.9 \% | 53.9 \% | 56.1 \% | 55.3 \% |
| Operating leverage | 8.6 \% | 2.4 \% | 0.0 \% | 4.6 \% | 10.4 \% | (6.0)\% | (0.3)\% | (8.3)\% | (7.1)\% | 4.0 \% | (1.2)\% | 0.7 \% |
| Cash operating leverage | 8.7 \% | 2.4 \% | 0.1 \% | 4.6 \% | 10.2 \% | (6.3)\% | (0.6)\% | (8.5)\% | (7.1)\% | 4.1 \% | (1.5)\% | 0.7 \% |
| Revenue growth | 7.8 \% | 8.2 \% | 7.6 \% | 8.0 \% | 17.3 \% | 1.7 \% | 1.9 \% | 1.0 \% | (3.8)\% | 7.9 \% | 5.3 \% | 3.3 \% |
| Non-interest expense growth | (0.8)\% | 5.8 \% | 7.6 \% | 3.4 \% | 6.9 \% | 7.7 \% | 2.2 \% | 9.3 \% | 3.3 \% | 3.9 \% | 6.5 \% | 2.6 \% |
| Cash non-interest expense growth | (0.9)\% | 5.8 \% | 7.5 \% | 3.4 \% | 7.1 \% | 8.0 \% | 2.5 \% | 9.5 \% | 3.3 \% | 3.8 \% | 6.8 \% | 2.6 \% |
| Average assets | 125,825 | 124,070 | 122,452 | 124,847 | 127,856 | 126,242 | 124,245 | 123,005 | 121,323 | 124,313 | 125,343 | 118,712 |
| Average earning assets | 121,031 | 119,052 | 117,246 | 119,853 | 123,428 | 121,762 | 119,890 | 118,894 | 116,975 | 119,313 | 120,999 | 114,791 |
| Average current loans | 119,357 | 117,344 | 115,561 | 118,261 | 121,981 | 120,418 | 118,714 | 117,856 | 116,016 | 117,647 | 119,748 | 113,848 |
| Average current loans and acceptances | 122,714 | 120,543 | 118,354 | 120,673 | 124,456 | 122,936 | 121,131 | 120,079 | 118,454 | 120,588 | 122,156 | 116,033 |
| Average deposits | 98,348 | 97,597 | 96,237 | 93,531 | 89,185 | 86,650 | 84,696 | 85,287 | 82,936 | 96,430 | 86,464 | 82,029 |
| Assets under administration | 24,513 | 24,961 | 26,694 | 27,212 | 23,502 | 18,470 | 16,543 | 14,330 | 14,160 | 24,513 | 23,502 | 14,160 |
| Number of full-time equivalent employees | 16,031 | 16,143 | 16,339 | 16,656 | 16,517 | 16,745 | 16,693 | 16,842 | 16,697 | 16,031 | 16,517 | 16,697 |


| P\&C U.S. |  |  |  |  |  |  |  |  |  | (4) | nancial | roup |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| STATEMENT AND HIGHLIGHTS | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | 2007 | Fiscal | Fiscal | Fiscal |
| (\$ millions except as noted) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2009 | 2008 | 2007 |
| Net interest income (teb) | 209 | 210 | 233 | 240 | 212 | 197 | 172 | 167 | 172 | 892 | 748 | 730 |
| Non-interest revenue | 61 | 62 | 59 | 59 | 58 | 51 | 85 | 48 | 46 | 241 | 242 | 178 |
| Total revenues (teb) | 270 | 272 | 292 | 299 | 270 | 248 | 257 | 215 | 218 | 1,133 | 990 | 908 |
| Provision for credit losses | 15 | 17 | 18 | 18 | 12 | 12 | 10 | 9 | 8 | 68 | 43 | 35 |
| Net interest and non-interest revenue (teb) | 255 | 255 | 274 | 281 | 258 | 236 | 247 | 206 | 210 | 1,065 | 947 | 873 |
| Non-interest expense | 215 | 215 | 234 | 231 | 243 | 194 | 200 | 165 | 161 | 895 | 802 | 693 |
| Income before taxes and non-controlling |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for income taxes (teb) | 15 | 15 | 15 | 16 | 3 | 14 | 17 | 15 | 16 | 61 | 49 | 64 |
| Net income | 25 | 25 | 25 | 34 | 12 | 28 | 30 | 26 | 33 | 109 | 96 | 116 |
| Cash net income | 31 | 33 | 33 | 40 | 20 | 37 | 34 | 33 | 38 | 137 | 124 | 141 |
| Net interest margin on average assets (teb) | 3.01 \% | 2.89 \% | 2.83 \% | 2.83 \% | 2.77 \% | 2.88 \% | 2.72 \% | 2.75 \% | 3.08 \% | 2.89 \% | 2.78 \% | 3.11 \% |
| Net interest margin on average earning assets (teb) | 3.26 \% | 3.13 \% | 3.05 \% | 3.05 \% | 3.00 \% | 3.11 \% | 2.93 \% | 2.97 \% | 3.34 \% | 3.12 \% | 3.00 \% | 3.37 \% |
| Non-interest expense-to-revenue ratio (teb) | 79.6 \% | 79.2 \% | 80.3 \% | 77.0 \% | 89.8 \% | 78.1 \% | 77.7 \% | 77.0 \% | 73.4 \% | 79.0 \% | 81.0 \% | 76.3 \% |
| Cash non-interest expense-to-revenue ratio (teb) | 77.0 \% | 76.0 \% | 76.9 \% | 74.3 \% | 86.2 \% | 74.5 \% | 74.7 \% | 73.4 \% | 70.0 \% | 76.0 \% | 77.5 \% | 72.8 \% |
| Operating leverage | 11.4 \% | (1.5)\% | (3.7)\% | (0.1)\% | (27.7)\% | (0.3)\% | (0.5)\% | (0.7)\% | 6.6 \% | 2.7 \% | (6.7)\% | (1.9)\% |
| Cash operating leverage | 10.7 \% | (2.1)\% | (3.3)\% | (1.6)\% | (28.6)\% | (0.2)\% | (1.4)\% | (0.4)\% | 7.2 \% | 2.2 \% | (7.0)\% | (1.7)\% |
| Revenue growth | (0.0)\% | 9.0 \% | 13.7 \% | 39.3 \% | 23.8 \% | 10.3 \% | 8.6 \% | (5.5)\% | (2.9)\% | 14.3 \% | 9.1 \% | 0.3 \% |
| Non-interest expense growth | (11.4)\% | 10.5 \% | 17.4 \% | 39.4 \% | 51.5 \% | 10.6 \% | 9.1 \% | (4.8)\% | (9.5)\% | 11.6 \% | 15.8 \% | 2.2 \% |
| Cash non-interest expense growth | (10.7)\% | 11.1 \% | 17.0 \% | 40.9 \% | 52.4 \% | 10.5 \% | 10.0 \% | (5.1)\% | (10.1)\% | 12.1 \% | 16.1 \% | 2.0 \% |
| Average assets | 27,460 | 29,081 | 33,361 | 33,753 | 30,438 | 27,538 | 25,481 | 24,206 | 22,159 | 30,894 | 26,924 | 23,477 |
| Average earning assets | 25,343 | 26,889 | 30,954 | 31,267 | 28,114 | 25,463 | 23,620 | 22,426 | 20,440 | 28,594 | 24,913 | 21,658 |
| Average current loans | 21,579 | 22,931 | 26,611 | 27,074 | 24,553 | 22,360 | 20,822 | 19,865 | 19,689 | 24,532 | 21,906 | 20,867 |
| Average current loans and acceptances | 21,582 | 22,933 | 26,612 | 27,075 | 24,559 | 22,365 | 20,826 | 19,869 | 19,695 | 24,534 | 21,911 | 20,874 |
| Average deposits | 22,173 | 23,416 | 25,992 | 24,394 | 21,111 | 19,884 | 18,472 | 17,576 | 17,593 | 23,977 | 19,265 | 18,786 |
| Assets under administration | 11,031 | 11,112 | 12,001 | 12,717 | 13,620 | 11,589 | 12,187 | 15,974 | 19,098 | 11,031 | 13,620 | 19,098 |
| Number of full-time equivalent employees | 3,702 | 3,783 | 3,873 | 3,953 | 4,148 | 4,179 | 4,191 | 3,602 | 3,560 | 3,702 | 4,148 | 3,560 |
| \$USD Equivalent (Canadian GAAP) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 192 | 190 | 187 | 196 | 191 | 195 | 171 | 167 | 173 | 765 | 724 | 669 |
| Non-interest revenue | 57 | 55 | 48 | 48 | 52 | 51 | 84 | 48 | 47 | 208 | 235 | 164 |
| Total revenues (teb) | 249 | 245 | 235 | 244 | 243 | 246 | 255 | 215 | 220 | 973 | 959 | 833 |
| Provision for credit losses | 15 | 15 | 14 | 15 | 12 | 11 | 10 | 9 | 9 | 59 | 42 | 33 |
| Net interest and non-interest revenue (teb) | 234 | 230 | 221 | 229 | 231 | 235 | 245 | 206 | 211 | 914 | 917 | 800 |
| Non-interest expense | 199 | 193 | 189 | 188 | 217 | 192 | 198 | 166 | 160 | 769 | 773 | 634 |
| Income before taxes and non-controlling interest in subsidiaries | 35 | 37 | 32 | 41 | 14 | 43 | 47 | 40 | 51 | 145 | 144 | 166 |
| Provision for income taxes (teb) | 12 | 14 | 11 | 14 | 3 | 15 | 17 | 14 | 18 | 51 | 49 | $\begin{array}{r}166 \\ 59 \\ \hline\end{array}$ |
| Net income | 23 | 23 | 21 | 27 | 11 | 28 | 30 | 26 | 33 | 94 | 95 | 107 |
| Cash net income | 29 | 29 | 27 | 33 | 18 | 35 | 35 | 33 | 38 | 118 | 121 | 130 |
| Average assets | 25,362 | 26,196 | 26,862 | 27,507 | 27,405 | 27,206 | 25,316 | 24,246 | 22,194 | 26,479 | 26,047 | 21,524 |
| Average earning assets | 23,407 | 24,220 | 24,924 | 25,481 | 25,313 | 25,156 | 23,466 | 22,463 | 20,473 | 24,504 | 24,103 | 19,855 |
| Average current loans and acceptances | 19,933 | 20,657 | 21,427 | 22,065 | 22,110 | 22,096 | 20,691 | 19,902 | 19,725 | 21,017 | 21,203 | 19,136 |
| Average deposits | 20,480 | 21,093 | 20,939 | 19,881 | 19,014 | 19,647 | 18,354 | 17,605 | 17,620 | 20,596 | 18,657 | 17,218 |


| TOTAL PRIVATE CLIENT GROUP | 2009Q4 | 2009Q 3 | 200902 | 2009$\mathbf{Q 1}$ | 2008Q4 | 2008Q3 | 200802 | 200801 | BMO $\underset{\text { 쓰․ Financial Group }}{ }$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| STATEMENT AND HIGHLIGHTS |  |  |  |  |  |  |  |  |  | 2007 | Fiscal | Fiscal | Fiscal |
| (\$ millions except as noted) |  |  |  |  |  |  |  |  |  | Q4 | 2009 | 2008 | 2007 |
| Net interest income (teb) |  |  |  |  | 88 | 87 | 86 | 92 | 101 | 97 | 89 | 89 | 87 | 353 | 376 | 345 |
| Non-interest revenue | 457 | 434 | 381 | 387 | 405 | 468 | 437 | 460 | 441 | 1,659 | 1,770 | 1,817 |
| Total revenues (teb) | 545 | 521 | 467 | 479 | 506 | 565 | 526 | 549 | 528 | 2,012 | 2,146 | 2,162 |
| Provision for credit losses | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 5 | 4 | 3 |
| Net interest and non-interest revenue (teb) | 544 | 520 | 465 | 478 | 505 | 564 | 525 | 548 | 527 | 2,007 | 2,142 | 2,159 |
| Non-interest expense | 396 | 392 | 363 | 385 | 394 | 394 | 361 | 382 | 372 | 1,536 | 1,531 | 1,501 |
| Income before taxes and non-controlling |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 148 | 128 | 102 | 93 | 111 | 170 | 164 | 166 | 155 | 471 | 611 | 658 |
| Provision for income taxes (teb) | 38 | 8 | 24 | 20 | 27 | 45 | 43 | 44 | (1) | 90 | 159 | 130 |
| Net income | 110 | 120 | 78 | 73 | 84 | 125 | 121 | 122 | 156 | 381 | 452 | 528 |
| PCG excluding Insurance net income | 69 | 53 | 47 | 42 | 58 | 95 | 92 | 84 | 87 | 211 | 329 | 332 |
| Insurance net income | 41 | 67 | 31 | 31 | 26 | 30 | 29 | 38 | 69 | 170 | 123 | 196 |
| Cash net income | 112 | 120 | 79 | 74 | 86 | 125 | 122 | 123 | 157 | 385 | 456 | 532 |
| Net economic profit (loss) | 77 | 86 | 49 | 43 | 53 | 95 | 92 | 93 | 117 | 255 | 333 | 376 |
| Cash return on equity | 35.1 \% | 36.1 \% | 28.0\% | 26.0\% | 29.2 \% | 43.7 \% | 44.8\% | 45.2 \% | 42.8 \% | 31.6 \% | 40.6 \% | 37.1 \% |
| Net interest margin on average assets (teb) | 2.66 \% | 2.67 \% | 3.28 \% | 3.84\% | 4.35\% | 4.40 \% | 4.28 \% | 4.32 \% | $4.43 \%$ | 3.05 \% | 4.34\% | 4.58 \% |
| Net interest margin on average earning assets (teb) | 2.91 \% | 2.93 \% | 3.61 \% | 4.22 \% | 4.79 \% | 4.86 \% | 4.73\% | 4.75 \% | $4.89 \%$ | 3.34 \% | 4.78 \% | $5.15 \%$ |
| Non-interest expense-to-revenue ratio (teb) | $72.6 \%$ | 75.3\% | 77.8\% | 80.4\% | 78.1\% | 69.7\% | 68.7 \% | 69.5 \% | 70.3\% | 76.4\% | 71.4\% | 69.4 \% |
| Cash non-interest expense-to-revenue ratio (teb) | 72.5\% | 75.1 \% | 77.4\% | 80.2 \% | 77.8\% | 69.5 \% | 68.5 \% | 69.3\% | 70.0\% | 76.2 \% | 71.1 \% | 69.1 \% |
| Operating leverage | 7.5\% | (7.4)\% | (11.8)\% | (13.7)\% | (10.5)\% | (1.1)\% | (3.1)\% | 3.9 \% | 3.7 \% | (6.5)\% | (2.8)\% | 2.2 \% |
| Cash operating leverage | 7.3\% | (7.4)\% | (11.6)\% | (13.8)\% | (10.6)\% | (1.2)\% | (3.2)\% | 3.8 \% | 3.7 \% | (6.6)\% | (2.9)\% | 2.1\% |
| Revenue growth | 7.8\% | (7.7)\% | (11.3)\% | (12.8)\% | (4.4)\% | 4.0\% | (7.4)\% | $5.0 \%$ | 9.1\% | (6.2)\% | (0.8)\% | 8.9\% |
| Non-interest expense growth | 0.3\% | (0.3)\% | 0.5\% | 0.9 \% | 6.1 \% | 5.1 \% | (4.3)\% | 1.1 \% | 5.4 \% | 0.3\% | 2.0\% | $6.7 \%$ |
| Cash non-interest expense growth | 0.5\% | (0.3)\% | 0.3\% | 1.0\% | 6.2 \% | 5.2 \% | (4.2)\% | 1.2 \% | 5.4 \% | 0.4 \% | 2.1 \% | 6.8 \% |
| Average common equity | 1,250 | 1,306 | 1,135 | 1,108 | 1,136 | 1,129 | 1,091 | 1,068 | 1,434 | 1,200 | 1,106 | 1,413 |
| Average assets | 13,189 | 12,941 | 10,671 | 9,546 | 9,220 | 8,697 | 8,473 | 8,236 | 7,863 | 11,594 | 8,658 | 7,542 |
| Average earning assets | 12,048 | 11,803 | 9,706 | 8,682 | 8,392 | 7,884 | 7,655 | 7,486 | 7,119 | 10,567 | 7,855 | 6,708 |
| Average current loans | 7,330 | 7,380 | 7,508 | 7,571 | 7,241 | 6,715 | 6,504 | 6,377 | 6,045 | 7,447 | 6,710 | 5,627 |
| Average current loans and acceptances | 7,336 | 7,386 | 7,515 | 7,579 | 7,253 | 6,733 | 6,521 | 6,392 | 6,060 | 7,454 | 6,726 | 5,637 |
| Average deposits | 15,928 | 14,653 | 14,817 | 13,030 | 11,938 | 11,772 | 11,474 | 10,346 | 9,538 | 14,605 | 11,382 | 9,240 |
| Assets under administration | 139,446 | 136,538 | 132,320 | 129,649 | 131,289 | 137,702 | 139,106 | 136,114 | 139,060 | 139,446 | 131,289 | 139,060 |
| Assets under management | 99,128 | 93,520 | 91,605 | 93,200 | 99,428 | 106,339 | 106,028 | 106,932 | 106,174 | 99,128 | 99,428 | 106,174 |
| Number of full-time equivalent employees | 4,632 | 4,706 | 4,750 | 4,590 | 4,553 | 4,533 | 4,483 | 4,420 | 4,384 | 4,632 | 4,553 | 4,384 |
| U.S. Segment Information (Canadian GAAP / SCAD equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 14 | 16 | 18 | 19 | 17 | 16 | 14 | 15 | 15 | 67 | 62 | 67 |
| Non-interest revenue | 51 | 48 | 45 | 30 | 18 | 48 | 44 | 47 | 46 | 174 | 157 | 197 |
| Total revenues (teb) | 65 | 64 | 63 | 49 | 35 | 64 | 58 | 62 | 61 | 241 | 219 | 264 |
| Provision for credit losses | . | 1 |  | 1 | - | 1 |  |  |  | 2 | 1 | 1 |
| Net interest and non-interest revenue (teb) | 65 | 63 | 63 | 48 | 35 | 63 | 58 | 62 | 61 | 239 | 218 | 263 |
| Non-interest expense | 62 | 63 | 64 | 65 | 66 | 59 | 53 | 59 | 66 | 254 | 237 | 265 |
| Income before taxes and non-controlling interest in subsidiaries | 3 |  | (1) |  | (31) | 4 | 5 | 3 | (5) | (15) | (19) |  |
| Provision for income taxes (teb) | 1 | . | (1) | (7) | (12) | 1 | 1 | 1 | (2) | (6) | (9) | (2) |
| Net income | 2 |  | (1) | (10) | (19) | 3 | 4 | 2 | (3) | (9) | (10) |  |
| Cash net income | 3 |  |  | (10) | (18) | 3 | 4 | 3 | (2) | (7) | (8) | 3 |
| Operating leverage | 92.6 \% | (6.6)\% | (12.7)\% | (31.1)\% | (43.1)\% | 2.5 \% | 4.2 \% | 7.1 \% | (6.4)\% | 2.9\% | (6.6)\% | (0.6)\% |
| Cash operating leverage | 92.9\% | (6.7)\% | (12.5)\% | (31.1)\% | (43.3)\% | 2.2 \% | 4.0\% | 6.8 \% | (6.6)\% | 3.0\% | (6.9)\% | (0.7)\% |
| Revenue growth | 86.5 \% | 0.4\% | 7.4\% | (20.8)\% | (43.0)\% | (4.3)\% | (14.5)\% | (8.8)\% | (5.4)\% | 10.0\% | (17.1)\% | (4.0)\% |
| Non-interest expense growth | (6.1)\% | 7.0\% | 20.1\% | 10.3\% | 0.1 \% | (6.8)\% | (18.7)\% | (15.9)\% | 1.0\% | 7.1\% | (10.5)\% | (3.4)\% |
| Cash non-interest expense growth | (6.4)\% | 7.1\% | 19.9\% | 10.3\% | 0.3\% | (6.5)\% | (18.5)\% | (15.6)\% | 1.2\% | 7.0\% | (10.2)\% | (3.3)\% |
| Average assets | 2,545 | 2,665 | 3,005 | 3,035 | 2,635 | 2,332 | 2,315 | 2,256 | 2,206 | 2,811 | 2,385 | 2,299 |
| Average earning assets | 2,386 | 2,503 | 2,830 | 2,785 | 2,456 | 2,159 | 2,144 | 2,091 | 2,044 | 2,624 | 2,213 | 2,121 |
| Average current loans and acceptances | 2,160 | 2,311 | 2,651 | 2,714 | 2,428 | 2,138 | 2,123 | 2,069 | 2,011 | 2,458 | 2,190 | 2,075 |
| Average deposits | 1,333 | 1,357 | 1,518 | 1,360 | 1,252 | 1,226 | 1,182 | 1,103 | 1,106 | 1,391 | 1,191 |  |
| Net interest margin on average earning assets (teb) | 2.35\% | 2.58\% | 2.56\% | 2.71\% | 2.68\% | 2.92\% | 2.72\% | 2.93\% | 2.99\% | 2.55\% | 2.81\% | 3.18\% |
| SUSD Equivalent (Canadian GAAP) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 13 | 14 | 15 | 15 | 15 | 15 | 15 | 15 | 16 | 57 | 60 | 62 |
| Non-interest revenue | 47 | 43 | 36 | 25 | 19 | 47 | 44 | 47 | 46 | 151 | 157 | 181 |
| Total revenues (teb) | 60 | 57 | 51 | 40 | 34 | 62 | 59 | 62 | 62 | 208 | 217 | 243 |
| Provision for credit losses | , |  | 1 |  | - | 1 | $-$ |  |  | , | 1 | 1 |
| Net interest and non-interest revenue (teb) | 59 | 57 | 50 | 40 | 34 | 61 | 59 | 62 | 62 | 206 | 216 | 242 |
| Non-interest expense | 57 | 57 | 51 | 53 | 60 | 58 | 53 | 59 | 66 | 218 | 230 | 243 |
| Income before taxes and non-controlling interest in subsidiaries | 2 |  | (1) | (13) | (26) | 3 | 6 | 3 | (4) | (12) | (14) | (1) |
| Provision for income taxes (teb) |  |  |  | (5) | (11) |  | 2 | 1 | (1) | (5) | (8) | (1) |
| Net income | 2 |  | (1) | (8) | (15) | 3 | 4 | 2 | (3) | (7) | (6) |  |
| Cash net income | 2 |  |  | (8) | (15) | 3 | 4 | 3 | (2) | (6) | (5) | 2 |
| Average assets | 2,350 | 2,400 | 2,419 | 2,474 | 2,372 | 2,304 | 2,300 | 2,260 | 2,210 | 2,411 | 2,309 | 2,108 |
| Average earning assets | 2,203 | 2,255 | 2,278 | 2,270 | 2,211 | 2,134 | 2,130 | 2,094 | 2,047 | 2,251 | 2,142 | 1,945 |
| Average current loans and acceptances | 1,995 | 2,082 | 2,134 | 2,212 | 2,186 | 2,113 | 2,109 | 2,073 | 2,014 | 2,106 | 2,120 | 1,903 |
| Average deposits | 1,232 | 1,222 | 1,223 | 1,108 | 1,128 | 1,212 | 1,175 | 1,105 | 1,107 | 1,196 | 1,155 | 1,128 |


| TOTAL BMO CAPITAL MARKETS | 2009 | 2009 | 2009Q2 | $\begin{array}{r} 2009 \\ \mathrm{Q} 1 \end{array}$ | $\begin{array}{r} 2008 \\ \mathrm{Q4} \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | BMO M Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| (\$ millions except as noted) |  |  |  |  |  |  |  |  |  | Q4 | 2009 | 2008 | 2007 |
| Net interest income (teb) |  |  |  |  | 338 | 440 | 504 | 516 | 362 | 294 | 241 | 310 | 233 | 1,798 | 1,207 | 974 |
| Non-interest revenue | 556 | 593 | 308 | 211 | 360 | 459 | 451 | (37) | 188 | 1,668 | 1,233 | 995 |
| Total revenues (teb) | 894 | 1,033 | 812 | 727 | 722 | 753 | 692 | 273 | 421 | 3,466 | 2,440 | 1,969 |
| Provision for credit losses | 41 | 43 | 44 | 42 | 30 | 29 | 29 | 29 | 19 | 170 | 117 | 77 |
| Net interest and non-interest revenue (teb) | 853 | 990 | 768 | 685 | 692 | 724 | 663 | 244 | 402 | 3,296 | 2,323 | 1,892 |
| Non-interest expense | 435 | 516 | 451 | 473 | 451 | 477 | 441 | 382 | 399 | 1,875 | 1,751 | 1,575 |
| Income before taxes and non-controlling interest in subsidiaries | 418 | 474 | 317 | 212 | 241 | 247 | 222 | (138) | 3 | 1,421 | 572 | 317 |
| Provision for income taxes (teb) | 129 | 131 | 68 | 33 | (49) | (16) | 35 | (109) | (43) | 361 | (139) | (100) |
| Net income | 289 | 343 | 249 | 179 | 290 | 263 | 187 | (29) | 46 | 1,060 | 711 | 417 |
| Cash net income | 289 | 344 | 249 | 179 | 290 | 264 | 187 | (29) | 46 | 1,061 | 712 | 417 |
| Net economic profit | 133 | 171 | 65 | (10) | 122 | 99 | 26 | (192) | (99) | 359 | 55 | (141) |
| Cash return on equity | 20.1 \% | 21.8 \% | 14.8 \% | 9.9 \% | 18.8 \% | 17.2 \% | 12.4 \% | (2.7)\% | 2.8 \% | 16.4 \% | 11.5 \% | 7.7\% |
| Net interest margin on average assets (teb) | 0.59 \% | 0.73\% | 0.74 \% | 0.71 \% | 0.60 \% | 0.50 \% | 0.42 \% | 0.53 \% | 0.42 \% | 0.69 \% | 0.52 \% | 0.47 \% |
| Net interest margin on average earning assets (teb) | 0.81 \% | 1.02 \% | 1.09 \% | 1.07\% | $0.83 \%$ | 0.69 \% | 0.56 \% | 0.66 \% | 0.52 \% | 1.00 \% | 0.69 \% | 0.60 \% |
| Non-interest expense-to-revenue ratio (teb) | 48.6 \% | 50.0 \% | 55.6 \% | 65.0\% | 62.4 \% | 63.4 \% | 63.6 \% | 140.3\% | 95.0\% | 54.1 \% | 71.8\% | 80.0 \% |
| Cash non-interest expense-to-revenue ratio (teb) | 48.6 \% | 49.9 \% | 55.6 \% | 65.0\% | 62.4 \% | 63.4 \% | 63.6 \% | 140.2 \% | 95.0\% | 54.1 \% | 71.7 \% | 80.0\% |
| Operating leverage | 27.4 \% | 29.1 \% | 14.8 \% | 143.2 \% | 58.9 \% | 2.6 \% | (4.7)\% | 16.0 \% | (35.0)\% | 34.9 \% | 12.7 \% | (26.9)\% |
| Cash operating leverage | 27.4 \% | 29.1\% | 14.8 \% | 143.2 \% | 58.9 \% | 2.6 \% | (4.7)\% | 16.0 \% | (35.0)\% | 34.9 \% | 12.7 \% | (26.9)\% |
| Revenue growth | 23.7 \% | 37.4\% | 17.2 \% | 166.8 \% | 71.8 \% | 9.0\% | 6.4 \% | 31.6 \% | (33.6)\% | 42.0\% | 23.9 \% | (29.2)\% |
| Non-interest expense growth | (3.7)\% | 8.3\% | 2.4 \% | 23.6\% | 12.9 \% | 6.4 \% | 11.1 \% | 15.6 \% | 1.4 \% | 7.1\% | 11.2 \% | (2.3)\% |
| Cash non-interest expense growth | (3.7)\% | 8.3 \% | 2.4 \% | 23.6 \% | 12.9 \% | 6.4 \% | 11.1 \% | 15.6 \% | 1.4 \% | 7.1\% | 11.2 \% | (2.3)\% |
| Average common equity | 5,458 | 5,991 | 6,555 | 6,553 | 5,901 | 5,839 | 5,801 | 5,776 | 5,073 | 6,136 | 5,830 | 4,972 |
| Average assets | 227,013 | 240,889 | 280,583 | 288,118 | 239,380 | 231,265 | 231,812 | 232,990 | 220,232 | 258,974 | 233,873 | 207,084 |
| Average earning assets | 166,151 | 170,628 | 190,022 | 191,035 | 173,820 | 169,410 | 174,743 | 186,319 | 178,100 | 179,372 | 176,080 | 162,309 |
| Average current loans | 31,410 | 33,800 | 40,628 | 42,473 | 36,830 | 30,682 | 28,260 | 28,091 | 25,914 | 37,049 | 30,980 | 23,936 |
| Average current loans and acceptances | 36,804 | 40,247 | 48,217 | 50,806 | 44,514 | 38,424 | 37,398 | 37,388 | 35,026 | 43,985 | 39,442 | 31,275 |
| Average deposits | 81,454 | 82,131 | 96,448 | 104,965 | 101,017 | 101,178 | 107,855 | 113,927 | 109,068 | 91,207 | 105,984 | 94,019 |
| Assets under administration | 63,762 | 75,572 | 91,319 | 91,433 | 90,188 | 79,172 | 76,256 | 67,378 | 57,590 | 63,762 | 90,188 | 57,590 |
| Assets under management | 6,969 | 6,979 | 7,024 | 7,844 | 9,294 | 9,695 | 10,932 | 18,720 | 23,233 | 6,969 | 9,294 | 23,233 |
| Number of full-time equivalent employees | 2,362 | 2,384 | 2,333 | 2,393 | 2,467 | 2,451 | 2,401 | 2,419 | 2,365 | 2,362 | 2,467 | 2,365 |
| U.S. Segment Information (Canadian GAAP I SCAD equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 160 | 192 | 267 | 273 | 141 | 92 | 92 | 69 | 70 | 892 | 394 | 279 |
| Non-interest revenue | 208 | 184 | 159 | 323 | 232 | 208 | 157 | 222 | 280 | 874 | 819 | 213 |
| Total revenues (teb) | 368 | 376 | 426 | 596 | 373 | 300 | 249 | 291 | 350 | 1,766 | 1,213 | 492 |
| Provision for credit losses | 26 | 27 | 27 | 26 | 21 | 19 | 19 | 19 | 13 | 106 | 78 | 53 |
| Net interest and non-interest revenue (teb) | 342 | 349 | 399 | 570 | 352 | 281 | 230 | 272 | 337 | 1,660 | 1,135 | 439 |
| Non-interest expense | 223 | 196 | 197 | 235 | 181 | 199 | 153 | 207 | 189 | 851 | 740 | 688 |
| Income before taxes and non-controlling interest in subsidiaries | 119 | 153 | 202 | 335 | 171 | 82 | 77 | 65 | 148 | 809 | 395 | (249) |
| Provision for income taxes (teb) | 44 | 53 | 68 | 92 | 57 | 23 | 13 | 10 | 37 | 257 | 103 | (178) |
| Net income | 75 | 100 | 134 | 243 | 114 | 59 | 64 | 55 | 111 | 552 | 292 | (71) |
| Cash net income | 75 | 100 | 135 | 243 | 114 | 59 | 64 | 55 | 112 | 553 | 292 | (70) |
| Operating leverage | (24.9)\% | 26.9\% | 43.4\% | 90.7\% | 10.8\% | 70.9\% | 50.7\% | 216.4\% | 5.4\% | 30.7\% | 138.6\% | (58.7)\% |
| Cash operating leverage | (24.9)\% | 26.9\% | 43.3\% | 90.7\% | 10.8\% | 70.9\% | 50.7\% | 216.5\% | 5.3\% | 30.6\% | 138.6\% | (58.7)\% |
| Revenue growth | (1.4)\% | 25.1\% | 72.8\% | 104.0\% | 6.2\% | 86.6\% | 40.4\% | 248.9\% | 23.3\% | 45.7\% | 146.1\% | (62.4)\% |
| Non-interest expense growth | 23.5\% | (1.8)\% | 29.4\% | 13.3\% | (4.6)\% | 15.7\% | (10.3)\% | 32.5\% | 17.9\% | 15.0\% | 7.5\% | (3.7)\% |
| Cash non-interest expense growth | 23.5\% | (1.8)\% | 29.5\% | 13.3\% | (4.6)\% | 15.7\% | (10.3)\% | 32.4\% | 18.0\% | 15.1\% | 7.5\% | (3.7)\% |
| Average assets | 82,642 | 90,069 | 113,780 | 119,359 | 97,608 | 99,388 | 97,920 | 93,318 | 81,125 | 101,361 | 97,054 | 80,580 |
| Average earning assets | 66,062 | 70,839 | 82,184 | 84,515 | 72,221 | 67,746 | 71,727 | 74,268 | 65,500 | 75,848 | 71,489 | 57,584 |
| Average current loans and acceptances | 13,885 | 15,684 | 19,576 | 22,039 | 19,324 | 16,976 | 17,746 | 17,757 | 16,569 | 17,781 | 17,952 | 16,200 |
| Average deposits | 35,829 | 33,870 | 44,678 | 48,954 | 38,849 | 35,548 | 37,796 | 37,758 | 34,194 | 40,801 | 37,486 | 26,775 |
| Net interest margin on average earning assets (teb) | 0.96\% | 1.07\% | 1.34\% | 1.28\% | 0.78\% | 0.54\% | 0.52\% | 0.37\% | 0.43\% | 1.18\% | 0.55\% | 0.48\% |
| SUSD Equivalent (Canadian GAAP) |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 148 | 172 | 216 | 222 | 127 | 91 | 90 | 70 | 71 | 758 | 378 | 256 |
| Non-interest revenue | 193 | 163 | 128 | 263 | 207 | 205 | 154 | 223 | 286 | 747 | 789 | 235 |
| Total revenues (teb) | 341 | 335 | 344 | 485 | 334 | 296 | 244 | 293 | 357 | 1,505 | 1,167 | 491 |
| Provision for credit losses | 25 | 24 | 22 | 21 | 19 | 19 | 19 | 19 | 12 | 92 | 76 | 48 |
| Net interest and non-interest revenue (teb) | 316 | 311 | 322 | 464 | 315 | 277 | 225 | 274 | 345 | 1,413 | 1,091 | 443 |
| Non-interest expense | 207 | 176 | 159 | 191 | 165 | 197 | 150 | 209 | 190 | 733 | 721 | 635 |
| Income before taxes and non-controlling |  |  |  |  |  |  |  |  |  |  |  |  |
| interest in subsidiaries | 109 | 135 | 163 | 273 | 150 | 80 | 75 | 65 | 155 | 680 | 370 | (192) |
| Provision for income taxes (teb) | 39 | 47 | 55 | 75 | 51 | 22 | 13 | 10 | 41 | 216 | 96 | (148) |
| Net income | 70 | 88 | 108 | 198 | 99 | 58 | 62 | 55 | 114 | 464 | 274 | (44) |
| Cash net income | 70 | 88 | 109 | 198 | 99 | 59 | 62 | 55 | 114 | 465 | 275 | (43) |
| Average assets | 76,309 | 81,101 | 91,520 | 97,304 | 87,971 | 98,222 | 97,238 | 93,478 | 81,427 | 86,518 | 94,211 | 74,109 |
| Average earning assets | 60,993 | 63,775 | 66,121 | 68,889 | 65,069 | 66,968 | 71,244 | 74,402 | 65,792 | 64,935 | 69,411 | 53,238 |
| Average current loans and acceptances | 12,824 | 14,126 | 15,747 | 17,959 | 17,361 | 16,772 | 17,629 | 17,787 | 16,612 | 15,160 | 17,386 | 14,908 |
| Average deposits | 33,086 | 30,586 | 35,877 | 39,896 | 34,882 | 35,113 | 37,542 | 37,829 | 34,348 | 34,853 | 36,335 | 24,920 |

TOTAL CORPORATE SERVICES, INCLUDING TECHNOLOGY AND OPERATION
SUMMARY INCOME
STATEMENT AND HIGHLIGHTS
BMO M(Mnancial Group

Net interest income (teb) before Group teb offset | Group teb offset (1) |
| :--- |
| Net interest income |

Net interest income
Non-interest revenue
Total revenues

| Provision for credit losses |
| :--- | :--- |
| Net interest and non-interest revenue |

Non-interest expense
Total non-interest expense
Income before taxes and non-controlling
interest in subsidiaries
Provision for sucome taxiaries (teb) before Group teb offset
Group teb offset (1)
Non-controlling interest in subsidiaries

| Net income |
| :--- |
| Cash net inco |

Average common ea
Average assets
Average earning
Average earring assets
Average current loans
Average current loans and acceptances
Average deposits
Average current
Average deposist
Number of full-tim

| (130) | (179) | (335) | (378) | (107) | (123) | (125) | (145) | 1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (44) | (45) | (49) | (51) | (54) | (52) | (43) | (46) | (44) |
| (174) | (224) | (384) | (429) | (161) | (175) | (168) | (191) | (135) |
| 69 | 23 | 197 | 112 | 191 | 103 | 132 | 20 | 72 |
| (105) | (201) | (187) | (317) | 30 | (72) | (36) | (171) | (63) |
| 227 | 259 | 215 | 272 | 333 | 355 | 29 | 108 | 42 |
| (332) | (460) | (402) | (589) | (303) | (427) | (65) | (279) | (105) |
| 24 | 23 | 147 | 48 | 24 | 20 | 35 | 3 | 31 |
|  | (10) |  |  | (8) |  |  |  | 24 |
| 24 | 13 | 147 | 48 | 16 | 20 | 35 | 3 | 55 |
| (356) | (473) | (549) | (637) | (319) | (447) | (100) | (282) | (160) |
| (160) | (160) | (191) | (236) | (134) | (203) | (75) | (125) | (113) |
| (44) | (45) | (49) | (51) | (54) | (52) | (43) | (46) | (44) |
| (204) | (205) | (240) | (287) | (188) | (255) | (118) | (171) | (157) |
| 19 | 19 | 19 | 19 | 19 | 18 | 19 | 18 | 19 |
| (171) | (287) | (328) | (369) | (150) | (210) | (1) | (129) | (22) |
| (171) | (287) | (328) | (370) | (150) | (210) | (1) | (129) | (21) |
| 4,729 | 3,934 | 2,785 | 2,266 | 2,398 | 2,250 | 2,186 | 2,695 | 1,263 |
| 15,293 | 15,536 | 13,543 | 6,739 | 2,165 | 2,131 | 4,058 | 2,922 | 4,308 |
| 6,822 | 6,522 | 4,992 | $(2,295)$ | $(5,067)$ | $(2,472)$ | $(2,303)$ | $(2,321)$ | (887) |
| $(15,873)$ | $(15,309)$ | $(14,316)$ | $(16,332)$ | $(16,257)$ | $(15,068)$ | $(15,023)$ | $(15,263)$ | $(11,261)$ |
| $(15,873)$ | $(15,309)$ | $(14,316)$ | $(16,331)$ | $(16,257)$ | $(15,068)$ | $(15,022)$ | $(15,262)$ | $(11,261)$ |
| 22,660 | 25,659 | 27,687 | 29,420 | 27,403 | 29,052 | 22,153 | 21,901 | 22,859 |
| 9.446 | 9.578 |  |  |  |  |  |  |  |


| $(1,022)$ | $(500)$ | $(359)$ |
| ---: | ---: | ---: |
| $(189)$ | $(195)$ | $(180)$ |
| $(1,211)$ | $(695)$ | $(539)$ |
| 401 | 446 | 216 |
| $(810)$ | $(249)$ | $(323)$ |
| 973 | 825 | $(84)$ |
| $(1,783)$ | $(1,074)$ | $(239)$ |
| 242 | 82 | 105 |
| $(10)$ | $(8)$ | 159 |
| 232 | 74 | 264 |
|  | 74 |  |
| $(2,015)$ | $(1,148)$ | $(503)$ |
| $1747)$ | $(537)$ | $(320)$ |
| $(189)$ | $(195)$ | $(180)$ |
| $(936)$ | $(732)$ | $(500)$ |
| 76 | 74 | 75 |
| $(1,155)$ | $(490)$ | $(78)$ |
| $(1,156)$ | $(490)$ | $(77)$ |
| 3,434 | 2,384 | 1,928 |
| 12,773 | 2,811 | 3,760 |
| 4,002 | $(3,044)$ | $(995)$ |
| $(15,467)$ | $(15,404)$ | $(7,686)$ |
| $(15,467)$ | $(15,405)$ | $(7,685)$ |
| 26,346 | 25,143 | 20,303 |
| 9,446 | 9,388 | 8,821 |


| Net interest income (teb) before Group teb offset | (24) | (30) | (83) | (94) | 7 | (9) | (19) | (26) | (22) | (231) | (47) | (102) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group teb offset (1) | (7) | (8) | (10) | (13) | (12) | (11) | (12) | (12) | (13) | (38) | (47) | (51) |
| Net interest income | (31) | (38) | (93) | (107) | (5) | (20) | (31) | (38) | (35) | (269) | (94) | (153) |
| Non-interest revenue | (1) | (7) | 2 | (45) | 5 | (14) | 1 | (28) | 2 | (51) | (36) | 1 |
| Total revenues | (32) | (45) | (91) | (152) |  | (34) | (30) | (66) | (33) | (320) | (130) | (152) |
| Provision for credit losses | 219 | 198 | 200 | 272 | 236 | 420 | 44 | 120 | 42 | 889 | 820 | 11 |
| Net interest and non-interest revenue | (251) | (243) | (291) | (424) | (236) | (454) | (74) | (186) | (75) | $(1,209)$ | (950) | (163) |
| Non-interest expense | (15) | (3) | 25 | (18) | (21) | (19) | (9) | (17) | (10) | (11) | (66) | (18) |
| Restructuring charge (reversal) |  |  |  |  | (3) |  |  |  | 8 |  | (3) | 28 |
| Total non-interest expense | (15) | (3) | 25 | (18) | (24) | (19) | (9) | (17) | (2) | (11) | (69) | 10 |
| Income before taxes and non-controlling interest in subsidiaries | (236) | (240) | (316) | (406) | (212) | (435) | (65) | (169) | (73) | $(1,198)$ | (881) | (173) |
| Provision for income taxes (teb) before Group teb offset | (86) | (86) | (103) | (144) | (68) | (143) | (18) | (62) | (16) | (419) | (291) | (33) |
| Group teb offset (1) | (7) | (8) | (10) | (13) | (12) | (11) | (12) | (12) | (13) | (38) | (47) | (51) |
| Provision for income taxes | (93) | (94) | (113) | (157) | (80) | (154) | (30) | (74) | (29) | (457) | (338) | (84) |
| Non-controlling interest in subsidiaries | 4 | 6 | 5 | 6 | 5 | 5 | 4 | 5 | 4 | 21 | 19 | 20 |
| Net income | (147) | (152) | (208) | (255) | (137) | (286) | (39) | (100) | (48) | (762) | (562) | (109) |
| Cash net income | (148) | (151) | (210) | (254) | (138) | (287) | (36) | (102) | (48) | (763) | (563) | (111) |
| Average assets | 9,336 | 8,500 | 8,535 | 3,313 | 3,354 | 2,714 | 2,711 | 2,807 | 4,404 | 7,412 | 2,897 | 4,794 |
| Average earning assets | 7,801 | 7,133 | 7,862 | 2,267 | 2,138 | 1,729 | 1,657 | 1,623 | 3,274 | 6,253 | 1,787 | 3,605 |
| Average current loans and acceptances | 70 | 74 | 48 | 52 | 48 | 43 | 51 | 38 | 45 | 61 | 44 | 62 |
| Average deposits | 38 | 80 | 88 | 37 | , 35 | 68 | 48 | 72 | 5,440 | 36 | 3,131 | 6,123 |

Average deposits
3,038 $\quad 3,080$
SUSD Equivalent (Canadian GAAP)
Net interest income (teb) before Group teb offset

| Net interest income (teb) before Group teb offset | (21) | (27) | (67) | (76) | 7 | (11) | (19) | (26) | (25) | (191) | (49) | (96) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group teb offset (1) | (7) | (7) | (8) | (11) | (11) | (10) | (12) | (12) | (13) | (33) | (45) | (46) |
| Net interest income | (28) | (34) | (75) | (87) | (4) | (21) | (31) | (38) | (38) | (224) | (94) | (142) |
| Non-interest revenue | (2) | (3) |  | (36) | (5) | (13) | 1 | (28) | 1 | (41) | (45) |  |
| Total revenues | (30) | (37) | (75) | (123) | (9) | (34) | (30) | (66) | (37) | (265) | (139) | (142) |
| Provision for credit losses | 199 | 181 | 162 | 224 | 209 | 412 | 43 | 119 | 44 | 766 | 783 | 17 |
| Net interest and non-interest revenue | (229) | (218) | (237) | (347) | (218) | (446) | (73) | (185) | (81) | $(1,031)$ | (922) | (159) |
| Non-interest expense | (15) | (2) | 19 | (14) | (21) | (20) | (5) | (20) | (8) | (12) | (66) | (17) |
| Restructuring charge (reversal) |  |  |  |  | (2) |  |  |  | 8 |  | (2) | 26 |
| Total non-interest expense | (15) | (2) | 19 | (14) | (23) | (20) | (5) | (20) |  | (12) | (68) | 9 |
| Income before taxes and non-controlling interest in subsidiaries | (214) | (216) | (256) | ${ }^{(333)}$ | (195) | (426) | (68) | (165) | (81) | $(1,019)$ | (854) | (168) |
| Provision for income taxes (teb) before Group teb offset | (74) | (79) | (82) | (119) | (60) | (141) | (22) | (58) | (21) | (354) | (281) | (35) |
| Group teb offset (1) | (7) | (7) | (8) | (11) | (11) | (10) | (12) | (12) | (13) | (33) | (45) | (46) |
| Provision for income taxes | (81) | (86) | (90) | (130) | (71) | (151) | (34) | (70) | (34) | (387) | (326) | (81) |
| Non-controlling interest in subsidiaries | 4 | 5 | 4 | 5 | ) | 5 | , | 5 | , | 18 | 18 | 18 |
| Net income | (137) | (135) | (170) | (208) | (128) | (280) | (38) | (100) | (51) | (650) | (546) | (105) |
| Cash net income | (136) | (135) | (171) | (208) | (127) | (280) | (36) | (101) | (50) | (650) | (544) | (105) |
| Average assets | 8,625 | 7,671 | 6,886 | 2,704 | 2,971 | 2,682 | 2,693 | 2,812 | 4,411 | 6,467 | 2,790 | 4,391 |
| Average earning assets | 7,206 | 6,441 | 6,338 | 1,853 | 1,909 | 1,708 | 1,647 | 1,626 | 3,278 | 5,453 | 1,723 | 3,298 |
| Average current loans and acceptances | 64 | 67 | 39 | 42 | 43 | 43 | 50 | 37 | 45 | 53 | 43 | 56 |
| Average deposits | 2,804 | 2,775 | 2,809 | 3,372 | 2,724 | 2,834 | 3,028 | 3,577 | 5,445 | 2,940 | 3,040 | 5,596 |

(1) The teb adjustment relates to teb revenue in BMO Capital Markets ( $75 \%$ ) and Corporate Services ( $25 \%$ ) - approximately.

| NON-INTEREST REVENUE AND |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TRADING REVENUE <br> (\$ millions except as noted) | $\begin{array}{r} 2009 \\ 04 \end{array}$ | $\begin{array}{r} 2009 \\ \mathrm{O} 3 \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ 04 \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \mathrm{O} 2 \end{array}$ | $\begin{array}{r} 2008 \\ 01 \end{array}$ | $\begin{array}{r} 2007 \\ 04 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | Fiscal 2008 | Fiscal 2007 |
| Non-Interest Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities commissions and fees | 250 | 240 | 235 | 248 | 270 | 294 | 270 | 271 | 265 | 973 | 1,105 | 1,145 |
| Deposit and payment service charges | 205 | 206 | 204 | 205 | 203 | 190 | 181 | 182 | 183 | 820 | 756 | 728 |
| Trading revenues (losses) | 163 | 273 | 63 | 224 | 435 | 220 | 192 | (301) | (165) | 723 | 546 | (487) |
| Lending fees | 149 | 140 | 148 | 119 | 120 | 116 | 101 | 92 | 105 | 556 | 429 | 406 |
| Card fees (1) | 29 | 35 | 33 | 24 | 58 | 88 | 78 | 67 | (105) | 121 | 291 | 107 |
| Investment management and custodial fees | 87 | 85 | 84 | 88 | 87 | 86 | 85 | 81 | 84 | 344 | 339 | 322 |
| Mutual fund revenues | 128 | 119 | 106 | 114 | 140 | 151 | 144 | 154 | 148 | 467 | 589 | 576 |
| Securitization revenues | 201 | 202 | 262 | 264 | 167 | 133 | 133 | 80 | 61 | 929 | 513 | 296 |
| Underwriting and advisory fees | 116 | 101 | 103 | 77 | 66 | 97 | 98 | 92 | 103 | 397 | 353 | 528 |
| Securities gains (losses), other than trading (2) | 14 | (12) | (42) | (314) | (252) | (75) | 14 | (2) | 148 | (354) | (315) | 247 |
| Foreign exchange, other than trading | 14 | 1 | 25 | 13 | (4) | 25 | 30 | 29 | 48 | 53 | 80 | 132 |
| Insurance income | 86 | 85 | 64 | 60 | 56 | 60 | 55 | 66 | 55 | 295 | 237 | 246 |
| Other | 105 | 37 | 35 | (7) | 58 | 79 | 68 | 5 | 78 | 170 | 210 | 274 |
| Total Non-Interest Revenue | 1,547 | 1,512 | 1,320 | 1,115 | 1,404 | 1,464 | 1,449 | 816 | 1,008 | 5,494 | 5,133 | 4,520 |
| Non-interest revenue-to-total revenue | 51.7\% | 50.8 \% | 49.7 \% | 45.6 \% | 49.9 \% | 53.3 \% | 55.3 \% | 40.2 \% | 45.8 \% | 49.7 \% | 50.3\% | 48.3\% |
| (1) Card fees include a $\$ 185$ million adjustment in Q4, 2007 that increased the liability associated with our customer loyalty program. <br> (2) A gain of $\$ 107$ million was recorded from the sale of MasterCard International Inc. shares in Q4, 2007. |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Non-Interest Trading Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rates | 144 | 288 | (41) | 76 | 169 | 135 | 107 | (235) | (228) | 467 | 176 | 15 |
| Foreign exchange | 65 | 85 | 95 | 117 | 115 | 88 | 87 | 89 | 80 | 362 | 379 | 273 |
| Equities | 81 | 71 | 56 | 143 | 99 | 40 | 22 | (51) | 12 | 351 | 110 | 189 |
| Commodities | 11 | - | 29 | 39 | 26 | (14) | (18) | (12) | (24) | 79 | (18) | (852) |
| Other (3) | (39) | (53) | 17 | (93) | 87 | (7) | (22) | (40) | 10 | (168) | 18 | 42 |
| Total | 262 | 391 | 156 | 282 | 496 | 242 | 176 | (249) | (150) | 1,091 | 665 | (333) |
| Reported as: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 99 | 118 | 93 | 58 | 61 | 22 | (16) | 52 | 15 | 368 | 119 | 154 |
| Non-interest revenue - trading revenues (losses) | 163 | 273 | 63 | 224 | 435 | 220 | 192 | (301) | (165) | 723 | 546 | (487) |
| Total | 262 | 391 | 156 | 282 | 496 | 242 | 176 | (249) | (150) | 1,091 | 665 | (333) |

(3) Includes the impact of hedging exposures in our structural balance sheet and securitization-related hedges

Trading revenues include interest earned on trading securities and other cash instruments held in trading portfolios, less internal and external funding costs associated with trading-related derivatives and cash instruments, and realized and unrealized gains and losses on trading securities, other cash instruments, derivatives and foreign exchange activities.

Interest rates includes Canadian government securities, corporate debt instruments and interest rate derivatives.
Foreign exchange includes foreign exchange spot and foreign exchange derivatives contracts from our wholesale banking business.
Equities includes instiulional equilis, equily derivaives and proprietary traing.
ther includes managed futures, credit investment management, Harris trading and global distribution loan trading and sales.

| NON-INTEREST EXPENSE <br> (\$ millions except as noted) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \mathrm{Q} 1 \end{array}$ | $\begin{array}{r} 2008 \\ \mathrm{Q} 4 \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | BMO (쓰) Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | Fiscal 2008 | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Non-Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee compensation |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 562 | 570 | 673 | 590 | 576 | 561 | 517 | 495 | 488 | 2,395 | 2,149 | 1,964 |
| Performance based compensation | 340 | 397 | 278 | 323 | 323 | 353 | 308 | 313 | 285 | 1,338 | 1,297 | 1,275 |
| Employee benefits | 145 | 155 | 178 | 174 | 108 | 130 | 155 | 137 | 128 | 652 | 530 | 586 |
| Total employee compensation (1) | 1,047 | 1,122 | 1,129 | 1,087 | 1,007 | 1,044 | 980 | 945 | 901 | 4,385 | 3,976 | 3,825 |
| Premises and equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental of real estate | 75 | 76 | 79 | 76 | 72 | 71 | 68 | 68 | 65 | 306 | 279 | 257 |
| Premises, furniture and fixtures | 65 | 65 | 75 | 67 | 68 | 66 | 61 | 60 | 63 | 272 | 255 | 242 |
| Property taxes | 7 | 7 | 8 | 8 | 7 | 5 | 10 | 7 | 6 | 30 | 29 | 28 |
| Computer and equipment | 155 | 165 | 177 | 176 | 191 | 170 | 161 | 156 | 181 | 673 | 678 | 634 |
| Total premises and equipment | 302 | 313 | 339 | 327 | 338 | 312 | 300 | 291 | 315 | 1,281 | 1,241 | 1,161 |
| Other expenses |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Communications | 58 | 55 | 57 | 51 | 57 | 50 | 53 | 42 | 36 | 221 | 202 | 149 |
| Business and capital taxes | (3) | 19 | 13 | 15 | 11 | 20 | (1) | 12 | 6 | 44 | 42 | 47 |
| Professional fees | 97 | 91 | 82 | 92 | 113 | 102 | 90 | 79 | 108 | 362 | 384 | 301 |
| Travel and business development | 81 | 73 | 73 | 82 | 95 | 87 | 74 | 72 | 92 | 309 | 328 | 287 |
| Other | 147 | 162 | 141 | 136 | 157 | 122 | 139 | 128 | 127 | 586 | 546 | 484 |
| Total other expenses | 380 | 400 | 366 | 376 | 433 | 381 | 355 | 333 | 369 | 1,522 | 1,502 | 1,268 |
| Non-interest Expense | 1,779 | 1,883 | 1,888 | 1,841 | 1,826 | 1,782 | 1,680 | 1,614 | 1,631 | 7,391 | 6,902 | 6,442 |
| Restructuring charge (reversal) | - | (10) | - | - | (8) | - | - | - | 24 | (10) | (8) | 159 |
| Total Non-Interest Expense | 1,779 | 1,873 | 1,888 | 1,841 | 1,818 | 1,782 | 1,680 | 1,614 | 1,655 | 7,381 | 6,894 | 6,601 |



[^0]| BALANCE SHEET <br> (\$ millions) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | BMO ${ }_{\text {M }}$ Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \end{array}$ | $\begin{gathered} \text { INCl } \\ \text { (DEC) } \end{gathered}$ |
| Average Daily Balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash resources | 14,281 | 12,804 | 23,379 | 25,946 | 19,569 | 25,802 | 24,056 | 28,621 | 32,514 | 19,068 | 24,514 | (22.2)\% |
| Securities | 109,502 | 110,770 | 107,667 | 103,947 | 88,746 | 87,295 | 91,043 | 97,205 | 92,314 | 107,974 | 91,073 | 18.6 \% |
| Securities borrowed or purchased under resale agreements Loans | 41,212 | 42,012 | 42,269 | 36,693 | 43,823 | 42,293 | 46,198 | 49,968 | 40,440 | 40,532 | 45,567 | (11.0)\% |
| Residential mortgages (1) | 48,588 | 48,591 | 49,329 | 49,728 | 52,560 | 52,756 | 52,789 | 52,954 | 56,807 | 49,053 | 52,765 | (7.0)\% |
| Non-residential mortgages | 6,763 | 6,826 | 7,320 | 7,410 | 7,334 | 7,139 | 6,625 | 6,187 | 5,969 | 7,078 | 6,822 | 3.7 \% |
| Consumer instalment and other personal | 45,160 | 44,146 | 44,568 | 44,320 | 41,992 | 39,087 | 37,002 | 34,141 | 33,012 | 44,549 | 38,061 | 17.0 \% |
| Credit cards | 2,476 | 2,257 | 2,017 | 2,188 | 3,691 | 4,500 | 4,635 | 4,784 | 4,494 | 2,236 | 4,402 | (49.2)\% |
| Businesses and governments | 63,782 | 67,203 | 75,595 | 77,920 | 70,779 | 63,485 | 59,802 | 59,653 | 56,807 | 71,088 | 63,449 | 12.0 \% |
|  | 166,769 | 169,023 | 178,829 | 181,566 | 176,356 | 166,967 | 160,853 | 157,719 | 157,089 | 174,004 | 165,499 | 5.1 \% |
| Customers' liability under acceptances | 8,760 | 9,654 | 10,390 | 10,753 | 10,177 | 10,283 | 11,577 | 11,540 | 11,571 | 9,885 | 10,890 | (9.2)\% |
| Allowance for credit losses | $(1,804)$ | $(1,748)$ | $(1,818)$ | $(1,799)$ | $(1,574)$ | $(1,348)$ | $(1,252)$ | $(1,066)$ | $(1,010)$ | $(1,792)$ | $(1,310)$ | (36.8)\% |
| Total net loans and acceptances | 173,725 | 176,929 | 187,401 | 190,520 | 184,959 | 175,902 | 171,178 | 168,193 | 167,650 | 182,097 | 175,079 | 4.0 \% |
| Other assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 56,384 | 65,119 | 81,956 | 86,956 | 54,519 | 51,657 | 45,672 | 34,304 | 31,088 | 72,527 | 46,543 | 55.8 \% |
| Other | 13,676 | 14,883 | 17,938 | 18,941 | 17,443 | 12,924 | 15,922 | 13,068 | 11,879 | 16,350 | 14,833 | 10.2 \% |
| Total Assets | 408,780 | 422,517 | 460,610 | 463,003 | 409,059 | 395,873 | 394,069 | 391,359 | 375,885 | 438,548 | 397,609 | 10.3 \% |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks | 22,820 | 26,058 | 29,994 | 29,676 | 31,427 | 33,267 | 33,828 | 39,925 | 38,232 | 27,114 | 34,616 | (21.7)\% |
| Businesses and governments | 118,905 | 118,510 | 130,058 | 139,877 | 131,233 | 129,927 | 127,887 | 129,571 | 127,403 | 126,811 | 129,664 | (2.2)\% |
| Individuals | 98,838 | 98,888 | 101,129 | 95,787 | 87,994 | 85,342 | 82,936 | 79,541 | 76,360 | 98,640 | 83,959 | 17.5 \% |
| Total deposits | 240,563 | 243,456 | 261,181 | 265,340 | 250,654 | 248,536 | 244,651 | 249,037 | 241,995 | 252,565 | 248,239 | $1.7 \%$ |
| Other liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivative instruments | 55,672 | 62,912 | 80,278 | 83,133 | 50,365 | 46,789 | 41,945 | 33,907 | 31,995 | 70,419 | 43,258 | 62.8 \% |
| Other | 87,332 | 91,387 | 95,133 | 91,102 | 85,542 | 78,595 | 86,880 | 88,147 | 81,712 | 91,206 | 84,780 | 9.4 \% |
| Subordinated debt | 4,205 | 4,085 | 4,065 | 4,162 | 4,199 | 4,196 | 3,643 | 3,446 | 3,446 | 4,130 | 3,872 | 6.7 \% |
| Capital trust securities | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 0.0 \% |
| Preferred share liability |  |  |  | 65 | 250 | 250 | 250 | 250 | 317 | 16 | 250 | (93.4)\% |
| Shareholders' equity | 19,858 | 19,527 | 18,803 | 18,051 | 16,899 | 16,357 | 15,550 | 15,422 | 15,270 | 19,062 | 16,060 | 18.7 \% |
| Total Liabilities and Shareholders' Equity | 408,780 | 422,517 | 460,610 | 463,003 | 409,059 | 395,873 | 394,069 | 391,359 | 375,885 | 438,548 | 397,609 | 10.3 \% |

(1) Residential mortgages include both consumer and commercial residential mortgages. The latter is included in the commercial mortgages category in the loan schedules by product and industry.

| ) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SHAREHOLDERS' EQUITY <br> (\$ millions) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \mathrm{Q} 1 \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | Fiscal 2009 | $\begin{array}{r} \text { Fiscal } \\ 2008 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Preferred Shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,571 | 2,171 | 1,896 | 1,746 | 1,746 | 1,446 | 1,196 | 1,196 | 946 | 1,746 | 1,196 | 596 |
| Issued during the period |  | 400 | 275 | 150 |  | 300 | 250 |  | 250 | 825 | 550 | 600 |
| Balance at End of Period | 2,571 | 2,571 | 2,171 | 1,896 | 1,746 | 1,746 | 1,446 | 1,196 | 1,196 | 2,571 | 1,746 | 1,196 |
| Common Shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6,055 | 5,928 | 5,818 | 4,773 | 4,712 | 4,668 | 4,452 | 4,411 | 4,372 | 4,773 | 4,411 | 4,231 |
| Issued during the period |  |  |  | 1,000 |  |  |  |  |  | 1,000 |  |  |
| Issued under the Shareholder Dividend Reinvestment |  |  |  |  |  |  |  |  |  |  |  |  |
| and Share Purchase Plan | 107 | 93 | 103 | 35 | 35 | 32 | 27 | 28 | 28 | 338 | 122 | 113 |
| Issued under the Stock Option Plan | 36 | 34 | 7 | 10 | 26 | 12 | 9 | 13 | 23 | 87 | 60 | 132 |
| Issued on the exchange of shares of a subsidiary corporation |  |  |  | - | - | - | - | - | - | - | - | 1 |
| Issued on the acquisition of a business |  |  | - | - | - | - | 180 |  | - |  | 180 | - |
| Repurchased for cancellation |  |  |  |  |  |  | - | - | (12) |  | - | (66) |
| Balance at End of Period | 6,198 | 6,055 | 5,928 | 5,818 | 4,773 | 4,712 | 4,668 | 4,452 | 4,411 | 6,198 | 4,773 | 4,411 |
| Treasury Shares | - | - | - | (38) | (65) | - | - | - | - | - | (65) | - |
| Contributed Surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 78 | 77 | 76 | 69 | 68 | 67 | 65 | 58 | 56 | 69 | 58 | 49 |
| Stock option expense/exercised | 1 | 1 | 1 | 5 | 1 | 1 | 2 | 7 | 2 | 8 | 11 | 9 |
| Premium on treasury shares |  |  |  | 2 |  |  |  |  |  | 2 | - |  |
| Balance at End of Period | 79 | 78 | 77 | 76 | 69 | 68 | 67 | 65 | 58 | 79 | 69 | 58 |
| Retained Earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 11,525 | 11,391 | 11,434 | 11,632 | 11,471 | 11,327 | 11,056 | 11,166 | 11,158 | 11,632 | 11,166 | 10,974 |
| Cumulative impact of adopting new accounting requirements for financial instruments, net of income taxes |  |  |  |  |  |  | - |  |  |  |  | (71) |
| Net income | 647 | 557 | 358 | 225 | 560 | 521 | 642 | 255 | 452 | 1,787 | 1,978 | 2,131 |
| Dividends - Preferred shares | (38) | (33) | (26) | (23) | (25) | (19) | (14) | (15) | (12) | (120) | (73) | (43) |
| - Common shares | (386) | (384) | (382) | (378) | (355) | (353) | (352) | (350) | (348) | $(1,530)$ | $(1,410)$ | $(1,353)$ |
| Common shares repurchased for cancellation | - | - | - | - | - |  |  | - | (79) |  | - | (458) |
| Share issue expense | - | (6) | (4) | (22) | - | (5) | (5) | - | (5) | (32) | (10) | (14) |
| Treasury shares |  | - | 11 | - | (19) | - | - | - |  | 11 | (19) |  |
| Balance at End of Period | 11,748 | 11,525 | 11,391 | 11,434 | 11,632 | 11,471 | 11,327 | 11,056 | 11,166 | 11,748 | 11,632 | 11,166 |
| Accumulated Other Comprehensive Income (Loss) on Available-for-Sale-Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 280 | 173 | (8) | (74) | 59 | 110 | 33 | 35 | (52) | (74) | 35 | - |
| Impact of remeasuring available-for-sale securities to market value on November 1, 2006 net of income taxes |  |  | - | - | - |  |  |  | - | - | - | 3 |
| Unrealized gains (losses) on available-for-sale securities arising during the period net of income taxes | 213 | 111 | 211 | (44) | (226) | (89) | 60 | (25) | 80 | 491 | (280) | 15 |
| Reclassification to earnings of (gains) losses in the period net of income taxes | (13) | (4) | (30) | 110 | 93 | 38 | 17 | 23 | 7 | 63 | 171 | 17 |
| Balance at End of Period | 480 | 280 | 173 | (8) | (74) | 59 | 110 | 33 | 35 | 480 | (74) | 35 |
| Accumulated Other Comprehensive Income (Loss) on Cash Flow Hedges |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 114 | 477 | 450 | 258 | 28 | (22) | (102) | (166) | (205) | 258 | (166) | - |
| Impact of new cash flow hedge accounting rules on November 1, 2006 net of income taxes | - | - | - | - | - | - | - | - |  | - | - | (51) |
| Gains (losses) on cash flow hedges arising during the period net of income taxes | (61) | (305) | 20 | 193 | 222 | 37 | 77 | 27 | 28 | (153) | 363 | (128) |
| Reclassification to earnings of (gains) losses on cash flow hedges net of income taxes | (39) | (58) | 7 | (1) | 8 | 13 | 3 | 37 | 11 | (91) | 61 | 13 |
| Balance at End of Period | 14 | 114 | 477 | 450 | 258 | 28 | (22) | (102) | (166) | 14 | 258 | (166) |
| Accumulated Other Comprehensive Loss on Translation of Net Foreign Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (908) | (485) | (361) | (435) | $(1,131)$ | $(1,196)$ | $(1,200)$ | $(1,402)$ | (955) | (435) | $(1,402)$ | (789) |
| Unrealized gain (loss) on translation of net foreign operations Impact of hedging unrealized gain (loss) on translation of net foreign operations net of income taxes | $\begin{gathered} 42 \\ (27) \end{gathered}$ | $\begin{array}{r} (1,238) \\ \hline 815 \\ \hline \end{array}$ | $\begin{gathered} (363) \\ 239 \end{gathered}$ | $\begin{array}{r} 228 \\ (154) \\ \hline \end{array}$ | $\begin{aligned} & 1,926 \\ & (1,230) \end{aligned}$ | $\begin{array}{r} 182 \\ (117) \\ \hline \end{array}$ | 26 $(22)$ | $\begin{gathered} 592 \\ (390) \\ \hline \end{gathered}$ | $\begin{array}{r} (1,196) \\ 749 \\ \hline \end{array}$ | $(1,331)$ 873 | $\begin{array}{r} 2,726 \\ (1,759) \end{array}$ | $\begin{gathered} (1,697) \\ 1,084 \end{gathered}$ |
| Balance at End of Period | (893) | (908) | (485) | (361) | (435) | $(1,131)$ | $(1,196)$ | $(1,200)$ | $(1,402)$ | (893) | (435) | $(1,402)$ |
| Total Accumulated Other Comprehensive Income (Loss) | (399) | (514) | 165 | 81 | (251) | $(1,044)$ | $(1,108)$ | $(1,269)$ | $(1,533)$ | (399) | (251) | $(1,533)$ |
| Total Shareholders' Equity | 20,197 | 19,715 | 19,732 | 19,267 | 17,904 | 16,953 | 16,400 | 15,500 | 15,298 | 20,197 | 17,904 | 15,298 |


| AVERAGE ASSETS BY OPERATING GROUP AND GEOGRAPHIC AREA <br> (\$ millions) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | BMO ¢ Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 125,825 | 124,070 | 122,452 | 124,847 | 127,856 | 126,242 | 124,245 | 123,005 | 121,323 | 124,313 | 125,343 | 118,712 |
| United States | 27,460 | 29,081 | 33,361 | 33,753 | 30,438 | 27,538 | 25,481 | 24,206 | 22,159 | 30,894 | 26,924 | 23,477 |
| Other | - | - | - | - | - | - | - | - |  | - | - |  |
| Total | 153,285 | 153,151 | 155,813 | 158,600 | 158,294 | 153,780 | 149,726 | 147,211 | 143,482 | 155,207 | 152,267 | 142,189 |
| Private Client Group |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 10,200 | 9,814 | 7,196 | 6,080 | 6,136 | 5,898 | 5,680 | 5,589 | 5,308 | 8,332 | 5,827 | 4,822 |
| United States | 2,545 | 2,665 | 3,005 | 3,035 | 2,635 | 2,332 | 2,315 | 2,256 | 2,206 | 2,811 | 2,385 | 2,299 |
| Other | 444 | 462 | 470 | 431 | 449 | 467 | 478 | 391 | 349 | 451 | 446 | 421 |
| Total | 13,189 | 12,941 | 10,671 | 9,546 | 9,220 | 8,697 | 8,473 | 8,236 | 7,863 | 11,594 | 8,658 | 7,542 |
| BMO Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 117,464 | 121,978 | 135,826 | 139,713 | 110,972 | 100,585 | 102,618 | 107,579 | 106,539 | 128,687 | 105,454 | 94,125 |
| United States | 82,642 | 90,069 | 113,780 | 119,359 | 97,608 | 99,388 | 97,920 | 93,318 | 81,125 | 101,361 | 97,054 | 80,580 |
| Other | 26,907 | 28,842 | 30,977 | 29,046 | 30,800 | 31,292 | 31,274 | 32,093 | 32,568 | 28,926 | 31,365 | 32,379 |
| Total | 227,013 | 240,889 | 280,583 | 288,118 | 239,380 | 231,265 | 231,812 | 232,990 | 220,232 | 258,974 | 233,873 | 207,084 |
| Corporate Services, including Technology and Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 5,930 | 7,013 | 4,982 | 3,328 | $(1,228)$ | (621) | 1,314 | 53 | (164) | 5,317 | (129) | $(1,087)$ |
| United States | 9,336 | 8,500 | 8,535 | 3,313 | 3,354 | 2,714 | 2,711 | 2,807 | 4,404 | 7,412 | 2,897 | 4,794 |
| Other | 27 | 23 | 26 | 98 | 39 | 38 | 33 | 62 | 68 | 44 | 43 | 53 |
| Total | 15,293 | 15,536 | 13,543 | 6,739 | 2,165 | 2,131 | 4,058 | 2,922 | 4,308 | 12,773 | 2,811 | 3,760 |
| Total Consolidated |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 259,419 | 262,875 | 270,456 | 273,968 | 243,736 | 232,104 | 233,857 | 236,226 | 233,006 | 266,649 | 236,495 | 216,572 |
| United States | 121,983 | 130,315 | 158,681 | 159,460 | 134,035 | 131,972 | 128,427 | 122,587 | 109,894 | 142,478 | 129,260 | 111,150 |
| Other | 27,378 | 29,327 | 31,473 | 29,575 | 31,288 | 31,797 | 31,785 | 32,546 | 32,985 | 29,421 | 31,854 | 32,853 |
| Total | 408,780 | 422,517 | 460,610 | 463,003 | 409,059 | 395,873 | 394,069 | 391,359 | 375,885 | 438,548 | 397,609 | 360,575 |


|  |  |  |  |  |  |  |  |  |  |  |  | M |  | Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTANGIBLE ASSETS | November 1 |  | tions/P | chases |  |  | Amortiz |  |  |  | r: Inclu | S FX (1) |  | October 31 |
| (\$ millions) | 2008 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | 2009 |
| Intangible Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer relationships | 28 | - | 8 | (5) | 8 | (2) | (2) | (2) | (2) | 15 | 1 | 2 | 14 | 63 |
| Core deposit intangibles | 143 | - | - | - |  | (5) | (7) | (7) | (5) | (49) | (2) | (7) | 1 | 62 |
| Branch distribution networks | 32 | - | - | - |  | (3) | (3) | (3) | (3) | 1 | 2 | (2) | - | 21 |
| Purchased software | 131 | - |  |  |  | (18) | (15) | (11) | (11) | 11 | 3 | 18 | 3 | 111 |
| Developed software | 375 | - | 4 |  |  | (23) | (27) | (25) | (29) | 39 | 30 | 18 | 40 | 402 |
| Other | 1 | - | 3 | - |  | - | - | - | - | - | - | - | (3) | 1 |
| Total Intangible Assets | 710 | - | 15 | (5) | 8 | (51) | (54) | (48) | (50) | 17 | 34 | 29 | 55 | 660 |
| Goodwill |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Harris Bankcorp, Inc. and subsidiaries | 204 | - | - |  |  |  |  |  |  | 4 | (6) | (20) | 1 | 183 |
| First National Bank of Joliet | 122 |  | - | - | - |  |  | - |  | 2 | (3) | (12) | - | 109 |
| Bank of Montreal Securities Canada Limited | 129 | - | - | - | - | - | - | - | - | - | ( | (12) | - | 129 |
| Moneris Solutions Corporation | 62 | - | - | - | - | - | - | - | - | 18 | (1) | (3) | - | 76 |
| Guardian Group of Funds Ltd. | 187 | - | - | - | - | - | - | - | - | - | - | - | - | 187 |
| myCFO | 34 | - | - | - | - | - | - | - | - | - | (1) | (3) | - | 30 |
| Gerard Klauer Mattison | 41 | - | - | - | - | - | - | - |  | 1 | (1) | (4) | - | 37 |
| Lakeland Community Bank | 25 | - | - | - | - | - | - | - |  | - | - | (3) | - | 22 |
| New Lenox State Bank | 175 | - | - | - | - | - | - | - | - | 3 | (5) | (16) | - | 157 |
| Mercantile Bancorp, Inc. | 88 | - | - | - | - | - | - | - | - | 1 | (2) | (9) | 1 | 79 |
| Villa Park Trust and Savings Bank | 47 | - | - | - | - | - | - | - | - | 1 | (2) | (4) | - | 42 |
| First National Bank | 179 | - | - | - |  | - | - | - | - | 3 | (5) | (17) | 1 | 161 |
| bcpbank Canada | 11 | - | - | - |  |  |  | - |  | - |  | - | - | 11 |
| Pyrford International | 19 | 6 | - | - |  |  |  | - | - | (1) | (1) | 1 | - | 24 |
| Merchants \& Manufacturers | 121 | - | - | - |  | - | - | - | - | 21 | (4) | (13) | 1 | 126 |
| Ozaukee | 147 | - | - | - |  | - | - | - | - | 12 | (8) | (14) | - | 137 |
| GKST | 10 | - | - | - |  | - | - | - | - | - | 2 | (1) | - | 11 |
| AIG Life Insurance Company of Canada | - | - | 1 | - |  | - | - | - | - | - | - | - | - | 1 |
| Stoker Ostler Wealth Advisors |  | - | - | - | 13 | - | - | - | - | - | - |  |  | 13 |
| Other | 34 |  |  |  |  |  |  | - |  |  | - | (1) | 1 | 34 |
| Total Goodwill | 1,635 | 6 | 1 | - | 13 | - | - | - |  | 65 | (37) | (119) | 5 | 1,569 |
| (1) Other changes in goodwill and intangible assets includes the foreign exchange effects of U.S. dollar denominated intangible assets and goodwill, purchase accounting adjustments and certain other reclassifications. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| UNREALIZED GAINS (LOSSES) | Book |  |  |  |  | ealized | ins (Los |  |  |  |  |  |  |  |
| ON SECURITIES, OTHER THAN TRADING | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | 2007 |  |  |  |
| (\$ millions) | Q4 | Q3 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |  |  |  |
| Securities, Other Than Trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian governments | 19,086 | 13,692 | 146 | 102 | 242 | 84 | 30 | - | - | - | - |  |  |  |
| U.S. governments | 7,199 | 7,502 | 70 | 63 | 46 | 131 | 32 | 23 | 84 | 49 | 8 |  |  |  |
| Mortgage-backed securities - Canada (2) | 9,578 | 6,382 | 247 | 162 | 141 | 39 | 87 | 141 | 137 | 49 | 20 |  |  |  |
| - U.S. | 817 | 851 | 28 | 20 | 25 | 17 | 3 | (2) | 8 | - | (6) |  |  |  |
| Corporate debt (3) (4) | 4,828 | 13,201 | 123 | 46 | (23) | (94) | (255) | (58) | (16) | (25) | (3) |  |  |  |
| Corporate equity (3) (4) (5) | 2,005 | 1,995 | (6) | (15) | (37) | (45) | (19) | 13 | 9 | 16 | 26 |  |  |  |
| Other governments | 8,229 | 372 | 47 | 3 | 5 | 5 | 1 | 1 | 3 | - | - |  |  |  |
| Unrealized Gains (Losses) On Total Securities, Other Than Trading | 51,742 | 43,995 | 655 | 381 | 399 | 137 | (121) | 118 | 225 | 89 | 45 |  |  |  |
| (2) These mortgage-backed securities are supported by guaranteed mortgages. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) Corporate debt and corporate equity include merchant banking investments, which have been recorded at fair value since November 1, 2004, when we adopted new accounting rules applicable to our merchant banking subsidiaries. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4) Included in unrealized gains (losses) are gains of $\$ 60$ million in corporate debt and losses of $\$ 13$ million in corporate equity related to securities transferred from trading effective August 1 , 2008, for the quarter ended October 31, 2009 (losses of $\$ 10$ million and $\$ 13$ million, respectively, for the quarter ended July 31,2009 , losses of $\$ 70$ million and $\$ 22$ million, respectively, for the quarter ended April 30 , 2009 , losses of $\$ 115$ million and $\$ 25$ million, respectively, for the quarter ended January 31, 2009, and losses of $\$ 169$ million and $\$ 14$ million, respectively, for the quarter ended October 31, 2008). |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) Excluded from corporate equity are unrealized gains of $\$ 62$ million and $\$$ niil related to our investments in Visa Inc. and MasterCard International Inc., respectively, for the quarter ended October 31,2009 ( $\$ 55$ million and $\$ 5$ million, respectively, for the quarter ended July $31,2009, \$ 59$ million and $\$ 4$ million, respectively, for the quarter ended April $30,2009, \$ 57$ million and $\$ 6$ million, respectively, for the quarter ended January $31,2009, \$ 74$ million and $\$ 7$ million, respectively, for the quarter ended October 31,2008 , and $\$ 75$ million and $\$ 9$ million, respectively, for the quarter ended July 31,2008 ). These amounts are not included because the sale of those shares is restricted. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| U.S. GAAP RECONCILIATION <br> (\$ millions except as noted) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | BMO 슨Financial Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \mathrm{Q} 1 \end{array}$ | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \end{array}$ |
| Net Income-Canadian GAAP | 647 | 557 | 358 | 225 | 560 | 521 | 642 | 255 | 452 | 1,787 | 1,978 | 2,131 |
| Increase (Decrease) net of tax: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension and related benefits expense | - | - | - | - | - | - | 1 | 1 | - | - | 2 | - |
| Stock-based compensation (1) | - | - | - | (1) | (1) | (1) | (1) | (1) | (3) | (1) | (4) | (13) |
| Merchant banking investments | (3) | - | 26 | 40 | (14) | 2 | 9 | 2 | 12 | 63 | (1) | 5 |
| Software development expense | - | - | - | - | - | - | - | (1) | (7) | - | (1) | (27) |
| Liabilities and equity | - | - | - | 1 | 3 | 3 | 3 | 3 | 4 | 1 | 12 | 20 |
| Reclassification of trading securities into available-for-sale securities (2) | 8 | 12 | 5 | 36 | (123) | - | - | - | - | 61 | (123) | - |
| Unrealized gains on derivatives designated as cash flow hedges | 2 | - | - | - | - | - | - | - | - | 2 |  | - |
| Other (3)(4) | (15) | 4 | 3 | 2 | 2 | 1 | 1 | 1 | 6 | (6) | 5 | (1) |
| Net Income-U.S. GAAP | 639 | 573 | 392 | 303 | 427 | 526 | 655 | 260 | 464 | 1,907 | 1,868 | 2,115 |
| U.S. GAAP: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | \$1.10 | \$1.00 | \$0.67 | \$0.54 | \$0.79 | \$1.01 | \$1.28 | \$0.49 | \$0.90 | \$3.31 | \$3.57 | \$4.14 |
| Diluted Earnings Per Share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | \$1.10 | \$0.99 | \$0.67 | \$0.54 | \$0.79 | \$1.00 | \$1.27 | \$0.48 | \$0.90 | \$3.30 | \$3.54 | \$4.08 |

(1) On November 1, 2005, we prospectively adopted the new accounting standard on Stock-Based Compensation (see Note 9 to the unaudited interim consolidated financial statements for the quarter ended October 31, 2006) Under United States GAAP, Stock-Based Compensation granted to employees eligible to retire should be expensed at the time of grant. During the quarter ended July 31, 2006, we retroactively adopted new Canadian accounting guidance on Stock-Based Compensation, which is harmonized with United States GAAP. Due to the differences in methods of adoption, there was an adjustment to our Consolidated Statement of Income in the periods before fiscal 2009, when the stock-based compensation granted prior to November 1,2005 was fully amortized.
(2) During the quarter ended October 31, 2008, we adopted new Canadian accounting guidance which allows, in rare circumstances, certain reclassifications of non-derivative financial assets from the trading category to either the available-for-sale or held-to-maturity categories. This new guidance is consistent with United States GAAP, except that United States GAAP requires that the reclassification be recorded on the date the transfer is completed. We elected to transfer securities from trading to available-for-sale for which we had a change in intent caused by current market circumstances to hold the securities for the foreseeable future rather than to exit or trade them in the short term. The Canadian accounting guidance was applicable on a retroactive basis to August 1,2008 for us and the transfers took place at the fair value of the securities on August 1,2008 . We reclassified these securities under United States GAAP effective October 31, 2008. This difference will reverse as these securities are sold.
(3) During the quarter ended January 31, 2008, we adopted the new United States accounting standard which allows to elect to report selected financial assets and liabilities at fair value and establishes new disclosure requirements for assets and liabilities to which the fair value option is applied. The new standard eliminated a difference between Canadian and United States GAAP.
(4) During the quarter ended July 31, 2009, we adopted new United States guidance issued by the Financial Accounting Standards Board which amended the impairment assessment guidance and recognition principles of
other-than-temporary impairment for debt securities and enhanced the presentation and disclosure requirements for debt and equity securities. Under the new guidance, if a debt security is determined to be other-than-temporarily impaired, the amount of the impairment equal to the credit loss will be recorded in income and the remaining impairment charge will be recorded in other comprehensive income. Under Canadian GAAP, all impairment is recorded in income.

| ASSETS UNDER ADMINISTRATION |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AND MANAGEMENT | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | 2007 |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |

Assets Under Administration (5)

| Institutional |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Personal | 95,443 | 108,045 | 126,266 | 127,559 | 123,577 | 106,781 | 98,841 | 92,010 |
| Mutual Funds | 143,078 | 139,915 | 135,920 | 133,338 | 134,913 | 140,020 | 145,106 | 141,635 |
| 143,893 |  |  |  |  |  |  |  |  |
| Total | 231 | 223 | 148 | 114 | 109 | 132 | 145 | 151 |



| ASSET SECURITIZATION(\$ millions) | $\begin{array}{r} 2009 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q4 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q3 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q1 } \end{array}$ | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | BMO 쓴 Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Fiscal } \\ 2009 \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2008 \\ \hline \end{array}$ | $\begin{array}{r} \text { Fiscal } \\ 2007 \\ \hline \end{array}$ |
| Securitized Balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card loans | 4,719 | 4,719 | 4,719 | 4,719 | 4,719 | 3,097 | 2,050 | 1,500 | 1,500 | 4,719 | 4,719 | 1,500 |
| Residential mortgages in Bank-sponsored conduits (uninsured) | 4,874 | 4,748 | 4,819 | 4,905 | 4,895 | 4,893 | 4,926 | 4,937 | 4,925 | 4,874 | 4,895 | 4,925 |
| Total exposure securitized by the bank | 9,593 | 9,467 | 9,538 | 9,624 | 9,614 | 7,990 | 6,976 | 6,437 | 6,425 | 9,593 | 9,614 | 6,425 |
| Residential mortgages securitized with third parties | 14,965 | 15,487 | 17,118 | 17,524 | 13,926 | 10,517 | 9,601 | 7,927 | 7,766 | 14,965 | 13,926 | 7,766 |
| Total | 24,558 | 24,954 | 26,656 | 27,148 | 23,540 | 18,507 | 16,577 | 14,364 | 14,191 | 24,558 | 23,540 | 14,191 |
| Impact of Securitization on Net Income before Income Taxes |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (1) | (173) | (175) | (171) | (170) | (92) | (57) | (45) | (40) | (36) | (689) | (234) | (159) |
| Non-interest income (2) | 78 | 80 | 144 | 138 | 85 | 78 | 99 | 40 | 23 | 440 | 302 | 126 |
| Provision for credit losses (3) | 53 | 43 | 44 | 32 | 22 | 13 | 9 | 8 | 9 | 172 | 52 | 36 |
| Pre Tax Income | (42) | (52) | 17 | - | 15 | 34 | 63 | 8 | (4) | (77) | 120 | 3 |
| Securitization Revenues (Non-Interest Revenue) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card loans | 139 | 161 | 164 | 180 | 135 | 91 | 64 | 56 | 55 | 644 | 346 | 239 |
| Residential mortgages | 62 | 41 | 98 | 84 | 32 | 42 | 69 | 24 | 10 | 285 | 167 | 52 |
| Consumer instalment and other personal loans | - | - | - | - | - | - | - | - | (4) | - | - | 5 |
| Total Securitization Revenues | 201 | 202 | 262 | 264 | 167 | 133 | 133 | 80 | 61 | 929 | 513 | 296 |
| MORTGAGE-BACKED SECURITIES RETAINED |  |  |  |  |  |  |  |  |  |  |  |  |
| (\$ millions) |  |  |  |  | Q4 |  |  |  |  | $2009$ | $2008$ | $\begin{array}{r} \text { riscal } \\ 2007 \end{array}$ |
| Mortgage-backed Securities Retained (4) |  |  |  |  |  |  |  |  |  |  |  |  |
| Outstanding at end of period | 9,529 | 6,326 | 6,303 | 4,769 | 9,544 | 9,147 | 8,403 | 8,617 | 8,902 | 9,529 | 9,544 | 8,902 |
| (1) Represents the reduction in the net interest income reported by the Bank as a result of removing the assets from the Balance Sheet. <br> (2) Represents the impact on non-interest revenue of securitization revenues received net of a reduction in card fees as a result of removing the assets from the Balance Sheet. <br> (3) Represents the improvement in provision for credit losses as a result of securitizing the assets. <br> (4) Comprised of Canadian Government-insured residential mortgages and reported as available-for-sale securities in the Consolidated Balance Sheet. |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



| CAPITAL CHARGES FOR SECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 2009 |  | $\text { Q3 } 2009$ |  | $\text { Q2 } 2009$ <br> RBA/Inferred |  | Q1 2009 |  | Q4 |  |
|  | RBA/Inferred |  |  |  | RBA/Inferred |  | RBA/Inferred |  |
|  | Rating/IAA |  | Rating/IAA |  |  |  | Rating/IAA |  | Rating/IAA |  | Rating/IAA |  |
| Traditional Securitizations Risk Weights | Exposure <br> Amount (1,3) | Capital Required | Exposure <br> Amount (1,3) | Capital Required | Exposure <br> Amount (1,3) | Capital Required | Exposure <br> Amount (1,3) | Capital Required | Exposure Amount (1,3) | Capital Required |
| Bank Assets |  |  |  |  |  |  |  |  |  |  |
| 7\% | - | - | - | - | - | - | - | - | - |  |
| 7.01\% - 25\% | 4,949 | 33 | 4,949 | 33 | 4,962 | 31 | 4,998 | 33 | 5,027 | 33 |
| 25.01\% - 50\% | 132 | 5 | 132 | 5 | 132 | 7 | 132 | 5 | 132 | 5 |
| Less amount excluded from capital requirements for exceeding maximum KIRB capital (2) | - | 27 | - | 27 | - | 27 | - | 26 | - | 28 |
| Total Exposures, net of deductions | 5,081 | 11 | 5,081 | 11 | 5,094 | 11 | 5,130 | 12 | 5,159 | 10 |
| Exposures Deducted: |  |  |  |  |  |  |  |  |  |  |
| From Tier 1 Capital: |  |  |  |  |  |  |  |  |  |  |
| Credit Card Receivables (4) | 62 | - | 72 | - | 73 | - | 68 | - | 62 |  |
| Residential Mortgages | 99 | - | 100 | - | 92 | - | 65 | - | 48 | - |
| From Total Capital: |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgages | 11 | - | 11 | - | 12 | - | 15 | - | 12 | - |
| Total Exposures Deducted | 172 | - | 183 | - | 177 | - | 148 | - | 122 |  |
| Bank Assets Total Exposures | 5,253 | 11 | 5,264 | 11 | 5,271 | 11 | 5,278 | 12 | 5,281 | 10 |
| Third Party Assets |  |  |  |  |  |  |  |  |  |  |
| 7\% | 4,080 | 23 | 7,312 | 41 | 875 | 5 | 2,723 | 15 | 3,064 | 17 |
| 7.01\% - 25\% | 28,439 | 270 | 26,687 | 281 | 34,543 | 319 | 44,509 | 428 | 47,267 | 430 |
| 25.01\% - 50\% | 7,321 | 283 | 8,131 | 228 | 9,049 | 255 | 1,741 | 49 | 1,843 | 55 |
| 50.01\% - 100\% | 1,271 | 75 | 1,843 | 114 | 3,302 | 196 | 1,372 | 88 | 578 | 35 |
| Greater than 100\% | 1,174 | 234 | 164 | 71 | 273 | 101 | 1 | - | 179 | 15 |
| Default | - | - | - | - | - | - | - | - | - | - |
| Total Exposures, net of deductions | 42,285 | 885 | 44,137 | 735 | 48,042 | 876 | 50,346 | 580 | 52,931 | 552 |
| Exposures Deducted: |  |  |  |  |  |  |  |  |  |  |
| From Total Capital: |  |  |  |  |  |  |  |  |  |  |
| Collateralized Debt Obligations (AAA/R-1 (High) Securities | - | - | - | - | - | - | - | - | - |  |
| SIV assets (financial institutions debt and securitized assets) | - | - | - | - | - | - | - | - | - |  |
| Montreal Accord Assets | 3 | - | 2 | - | 2 | - | 2 | - | - | - |
| Residential Mortgages (Uninsured) | - | - | 9 | - | - | - | - | - | - | - |
| Commercial Mortgages | - | - | 7 | - | - | - | - | - | - | - |
| Equipment Loans/Leases | - | - | - | - | 3 | - | - | - | - | - |
| Total Exposures Deducted | 3 | - | 18 | - | 5 | - | 2 | - | - |  |
| Third Party Assets Total Exposures | 42,288 | 885 | 44,155 | 735 | 48,047 | 876 | 50,348 | 580 | 52,931 | 552 |
| Total Exposures | 47,541 | 896 | 49,419 | 746 | 53,318 | 887 | 55,626 | 592 | 58,212 | 562 |

(1) Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures.
(2) KIRB - IRB capital of underlying assets as though they had not been securitized
(3) Where an agency rating can be associated with a position, the Ratings-Based Approach (RBA) is applied. BMO has developed an Internal Assessment Approach (IAA) for those of its liquidity facilities that are not rated by agencies

Unrated positions and positions with ratings below investment-grade are deducted from capital
(4) Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust because the excess spread of the underlying portfolio has remaine above the threshold at which capital charges would be incurred.

(1) When expected losses as calculated under the AIRB approach exceed
total provisions, $50 \%$ of the difference is deducted from Tier 1 capita
total provisiss $50 \%$ difference is deducted from Tier 1 capital and $50 \%$ is deducted from Tier 2 capital. When the expected losses are below total provisions, the difference
is added to Tier 2 capital. The general allowance related to credit tisk measured under the Standardized Approach is included in Tier 2 capital up to $1.25 \%$ of risk-weighted assets. (2) Effective November 1,2008 , substantial investments are deducted $50 \%$ from Tier 1 capita
and $50 \%$ from Tier 2 capital. Previously these investments were deducted from Tier 2 capital. Investments in insurance subsidiaries held prior to January 1,2007 are deducted from Tier 2 capital.
Effective 2012 , these investments in insurance subsidiaries will be deducted $50 \%$ from Tier 1 capital Effective 2012, these investurn and $50 \%$ from Tier 2 capital.
in addition, incremental investments in ins
Tier 1 capita and $50 \%$ from Tier 2 capita
(3) The scaling factor is applied to the isk-weighted asset amounts
for credit risk under the ARB approach.
(4) Standardized market risk is comprised of interest rate issuer risk.
(5) The Bank is subject to a regulatory capital floor determined using transitio
rules prescribed by the Office
(6) Calculated using Basel II
and basedied using Basel I guidelines currently in effect for U.S. regulatory purposes
and based on Harris N.A.'s calendar quarter-ends.

| BASEL II RISK-WEICHTED ASSETS (RWA) | Exposure atDefault | Q42009 |  |  | $\begin{gathered} \text { Q3 } 2009 \\ \text { RWA } \end{gathered}$ | $\begin{gathered} \text { Q22009 } \\ \text { RWA } \end{gathered}$ | $\begin{aligned} & \text { Q1 } 2009 \\ & \text { RWA } \end{aligned}$ | $\begin{aligned} & \text { Q4 } 2008 \\ & \text { RWA } \end{aligned}$ | $\begin{gathered} \text { Q3 } 2008 \\ \text { RWA } \end{gathered}$ | $\begin{gathered} \text { Q22008 } \\ \text { RWA } \end{gathered}$ | $\begin{gathered} \text { Q12008 } \\ \text { RWA } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | RWA |  |  |  |  |  |  |  |  |
|  |  | Standardized approach | Atvanced approach | Total | Total | Total | Toal | Total | Total | Total | otal |
| Credit Risk |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Corporate including specialized lending | 108,368 | 10,776 | 41,398 | 52,174 | 54,683 | 58,842 | 62,364 | 63,263 | 53,744 | 57,294 | 56,389 |
| Corporate small and medium enterprises (SMEs) | 44,229 | 8,194 | 18,201 | 26,395 | 28,875 | 31,141 | 31,820 | 30,852 | 28,738 | 27,666 | 26,014 |
| Sovereign | 53,978 |  | 593 | 593 | 607 | 323 | 705 | 382 | 535 | 880 | 738 |
| Bank | 32,597 | 283 | 4,254 | 4,537 | 4,538 | 5,392 | 6,229 | 6,907 | 7,150 | 7,684 | 6,567 |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages excluding home equity line of credits (HELOCs) | 44,176 | 3,158 | 1,293 | 4,451 | 4,694 | 4,944 | 5,085 | 4,966 | 3,194 | 3,069 | 3,067 |
| HELOCs | 27,342 | 3,348 | 1,115 | 4,463 | 4,346 | 4,574 | 4,576 | 4,304 | 2,131 | 1,889 | 1,550 |
| Qualifying revolving retail (QRR) | ${ }^{25,167}$ |  | 3,210 | 3,210 | 3,105 | 3,040 | 2,990 | 2,263 | 2,773 | 3,052 | 3,010 |
| Other retail (excl. SMEs) | 19,489 | 4,232 | 5,663 | 9,895 | 9,674 | 9,998 | 9,594 | 9,217 | 9,882 | 9,317 | 8,451 |
| Retail SMEs | 908 |  | 492 | 492 | 493 | 495 | 1,207 | 920 | 911 | 912 | 833 |
| Equity | 1,380 |  | 1,168 | 1,168 | 1,165 | 1,295 | 1,313 | 1,282 | 1,246 | 1,387 | 1,471 |
| Trading book | 52,023 | 25 | 7,945 | 7,970 | 8,670 | 10,428 | 10,930 | 11,759 | 10,027 | 10,509 | 9,835 |
| Securitization | 47,541 | . | 11,207 | 11,207 | 9,322 | 11,095 | 7,418 | 6,717 | 8,178 | 8,867 | 3,094 |
| Other credit risk assets - non-counterparty managed assets | 62,996 | - | 10,751 | 10,751 | 11,038 | 11,587 | 13,142 | 14,524 | 12,165 | 13,191 | 12,230 |
| Scaling factor for credit risk assets under $\mathrm{AIRB}_{(3)}$ |  |  | 5,792 | 5,792 | 5,927 | 6,400 | 6,408 | 6,260 | 5,861 | 6,123 | 5,538 |
| Total Credit Risk | 520,194 | 30,016 | 113,082 | 143,098 | 147,137 | 159,554 | 163,781 | 163,616 | 146,535 | 151,840 | 138,787 |
| Market Risk (4) |  | 1,471 | 5,107 | ${ }^{6,578}$ | 7,224 | 8,157 | 12,386 | 11,293 | 16,207 | 18,206 | 18,520 |
| Operational Risk |  | 17,525 |  | 17,525 | 17,197 | 16,895 | 16,798 | 16,699 | 16,426 | 15,990 | 15,995 |
| Total Risk-Weighted Assets |  | 49,012 | 118,189 | 167,201 | 171,558 | 184,606 | 192,965 | 191,608 | 179,168 | 186,036 | 173,302 |
| Regulatory Floor (5) |  |  |  |  |  |  |  |  | 3,090 | 216 | 6,185 |
| Total Transitional Risk-Weighted Assets |  |  |  | 167,201 | 171,558 | 184,606 | 192,965 | 191,608 | 182,258 | 186,252 | 179,487 |


| CAPITAL RATIOS | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | $\mathrm{Q}^{3}$ | $\mathrm{Q}^{2}$ | Q1 | Q4 | ${ }^{\circ}{ }^{3}$ | $\mathrm{Q}^{2}$ | Q1 |
| Tier 1 ratio | 12.24\% | 11.71\% | 10.70\% | 10.21\% | 9.77\% | 9.90\% | 9.42\% | 9.48\% |
| Total capital ratio | 14.87\% | 14.32\% | 13.20\% | 12.87\% | 12.17\% | 12.29\% | 11.64\% | 11.26\% |
| Tangible common equity-to-risk-weighted assets | 9.21\% | 8.71\% | 8.24\% | 7.77\% | 7.47\% | 7.44\% | 7.17\% | 7.22\% |
| Assets to Capital Multiple | 14.09 | 14.91 | 15.38 | 15.79 | 16.42 | 15.87 | 16.22 | 18.39 |
| Capital Ratios for Significant Bank Subsidiaries |  |  |  |  |  |  |  |  |
| Bank of Montreal Mortgage Corporation(6) |  |  |  |  |  |  |  |  |
| Tier 1 ratio | 20.33\% | 22.26\% | 22.91\% | 22.89\% | 20.29\% | 21.59\% | 24.56\% | 26.65\% |
| Total capital ratio | 21.65\% | 23.56\% | 24.25\% | 24.27\% | 21.53\% | 22.86\% | 26.10\% | 26.36\% |
| Harris N.A. (7) <br> Tier 1 rati |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Total capital ratio | 13.20\% | 12.73\% | 13.09\% | 12.69\% | 12.81\% | 12.78\% | 12.69\% | 12.66\% |


| EQUITY SECURITIES EXPOSURE AMOUNT <br> (\$ millions except as noted) | 2009 | 2009 | 2009 | BMO Minancial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 | 2008 | 2008 |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |
| Equity investments used for capital gains (Merchant Banking) | 476 | 476 | 524 | 540 | 569 | 463 |
| Equity investments used for mutual fund seed capital | 41 | 36 | 35 | 34 | 40 | 37 |
| Equity used for other (including strategic investments) | 863 | 864 | 970 | 979 | 909 | 936 |
| Total Equity Exposure | 1,380 | 1,376 | 1,529 | 1,553 | 1,518 | 1,436 |


| EQUITY INVESTMENT SECURITIES (1) <br> (\$ millions except as noted) | Book Value | Q4 2009 Market Value | Unrealized Gain (Loss) | Book Value | Q3 2009 Market Value | Unrealized Gain (Loss) | Book Value | Q2 2009 Market Value | Unrealized Gain (Loss) | Book Value | Q1 2009 Market Value | Unrealized Gain (Loss) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Public | 110 | 110 | - | 115 | 115 | - | 134 | 134 | - | 153 | 153 | - |
| Private |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct funds | 318 | 318 | - | 308 | 308 | - | 315 | 315 | - | 324 | 322 | (2) |
| Indirect funds | 189 | 189 | - | 197 | 197 | - | 222 | 222 | - | 244 | 244 |  |
| Total Grandfathered | 617 | 617 | - | 620 | 620 | - | 671 | 671 | - | 721 | 719 | (2) |
| Non-grandfathered |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Private |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct funds | 122 | 122 | - | 118 | 118 | - | 118 | 118 | - | 119 | 119 | - |
| Indirect funds | 279 | 279 | - | 271 | 271 | - | 301 | 301 | - | 275 | 275 | - |
| Other | 280 | 246 | (34) | 277 | 245 | (32) | 303 | 271 | (32) | 306 | 279 | (28) |
| Total Non-grandfathered | 763 | 729 | (34) | 756 | 724 | (32) | 858 | 826 | (32) | 832 | 805 | (28) |
| Total Equities | 1,380 | 1,346 | (34) | 1,376 | 1,344 | (32) | 1,529 | 1,497 | (32) | 1,553 | 1,524 | (30) |
| Total realized gains or losses arising from sales or liquidations in the |  |  |  |  |  |  |  |  |  |  |  |  |
| reporting period |  |  | 1 |  |  | (3) |  |  | 3 |  |  | (2) |







Recap of AlRB and Standardized Portfolios

| Recap of AIRE a and Standardized Portfolios(s millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ARB wholesale credit exposure by risk ratings | 129,017 | 37,402 | 126,210 | 37,857 | 127,890 | 38,429 | 132,133 | 41,535 |
| Retail AIRB credit exposure by portfolio and isk ratings |  |  |  |  |  |  |  |  |
| Residential mortgages Qualifing revolving retai | 32,557 <br> 7,359 <br> 1082 | ${ }_{1}^{6,095}$ | $\begin{array}{r}32,441 \\ 7,072 \\ \hline 10,\end{array}$ | 5,962 17,472 | $\underset{\substack{29,256 \\ 6,763}}{ }$ | 5,742 17,652 | ci, $\begin{gathered}27,243 \\ 6,749\end{gathered}$ | - $\begin{array}{r}\text { 5,639 } \\ 17,080 \\ \hline\end{array}$ |
| Other retial and Retail SME | 12,591 | ${ }_{1}^{1,888}$ | 12,327 | ${ }^{1,873}$ | 11,970 | 1,869 | 11,935 | 1,859 |
| TTotal Standarized portfolio |  |  | $\begin{array}{r}\text { 43,023 } \\ \hline 22003 \\ \hline\end{array}$ |  | 55,197 23096 |  |  |  |
| Total Portfolio | 222,406 | 65,666 | 221,093 | 65,783 | 230,996 | 66,624 | 242,736 |  |


| AIRB Credit Risk Exposure: Loss Experience |  |  |  |  | BMO 쓰 Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 2009 |  | Q3 2009 |  | Q2 2009 |  | Q1 2009 |  |
| Basel II Asset Classes | Actual loss rate ${ }^{1,2}$ | $\begin{aligned} & \text { Expected } \\ & \text { loss rate }{ }^{1,2} \end{aligned}$ | Actual loss rate ${ }^{1,2}$ | Expected loss rate ${ }^{\text {1,2 }}$ | Actual loss rate ${ }^{1,2}$ | Expected loss rate ${ }^{1,2}$ | Actual loss $\text { rate }^{1,2}$ | Expected loss rate ${ }^{\text {1,2 }}$ |
| Non-retail |  |  |  |  |  |  |  |  |
| Total Corporate (incl specialized lending and corporate SMEs) Sovereign <br> Bank | $0.61 \%$ <br> - <br> - | $1.18 \%$ $0.01 \%$ $0.28 \%$ | 0.85\% | $0.91 \%$ $0.06 \%$ $0.07 \%$ | 0.86\% ${ }^{-}$ | 0.82\% $0.06 \%$ $0.06 \%$ | $0.99 \%$ <br> - <br> $0.19 \%$ | 0.76\% $0.03 \%$ $0.05 \%$ |
| Retail |  |  |  |  |  |  |  |  |
| Residential retail incl. HELOCs | 0.05\% | 0.05\% | 0.04\% | 0.05\% | 0.02\% | 0.04\% | 0.02\% | 0.04\% |
| Other retail incl. SBE | 0.56\% | 0.72\% | 0.50\% | 0.69\% | 0.43\% | 0.70\% | 0.37\% | 0.65\% |
| Qualifying revolving retail | 2.66\% | 1.57\% | 2.32\% | 1.48\% | 2.03\% | 1.59\% | 2.50\% | 1.53\% |

1. Non-retail actual and expected loss rates are measured as follows:

Actual loss rates represents the change in specific allowance plus write-offs less recoveries for the current period and three prior quarters divided by the quarterly average of outstandings for the same period beginning 15 months ago. Expected Loss rates are based on Basel II risk parameters that were in place at the beginning of the applicable four-quarter period defined above. The expected loss rate is measured using Basel II parameters (PDxLGDxEAD) plus Best Estimate of Expected Loss (for defaulted assets), divided by outstanding balances at the beginning of the applicable four-quarter period.
2. Retail actual and expected loss rates are measured as follows:

Actual loss rates represents write-offs net of recoveries for the current and prior three quarters divided by the quarterly average of outstandings for the same period beginning 15 months ago. Expected Loss rates are based on Basel II risk parameters that were in place at the beginning of the applicable four-quarter period defined above. The expected loss rate is measured using Basel II parameters (PDxLGDxEAD) plus Best Estimate of Expected Loss (for defaulted assets), divided by outstanding balances at the beginning of the applicable four-quarter period.

- For residential mortgages, actual losses also include changes in specific allowances for the applicable four-quarter period.


## Commentary:

## General

Actual losses are calculated at a point in time, whereas expected loss rates are set using historical averages and risk management judgement. Historic averages are derived using a period beginning in 2002 or earlier, and are updated at least once a year.

## Non Retail:

Corporate Portfolios - Actual loss rate was lower than the expected loss rate in Q4, 2009 as internal ratings or PDs reflected in expected losses remained conservative to reflect high borrower default risk in the continued uncertain economic environment. For the earlier quarters in F2009, the large corporate portfolio had higher actual loss rates than expected loss rates due to a lag in the migration of ratings as reflected in the expected loss. For the Corporate SME portion of the portfolio, actual losses were lower than expected losses throughout the year. This is due to the use of downturn parameters during a time when actual losses were lower than those experienced in previous downturns.

## Banks:

Actual loss rates in F2009 were generally higher than the expected loss rates as the current downturn had a more significant impact on the financial sector. For Q4, 2009, actual losses were nil as recoveries exceeded provisions previously taken.

Retail:
Actual losses for qualifying revolving retail exposures during the reported quarters of F2009 are higher than expected losses due to the impact of the recession and the fact that the expected loss rates reported in this schedule were set during a time period when economic conditions were more favourable. The expected loss rates in use for F2010 have been adjusted upwards to reflect the realities of the current retail credit environment.



| GROSS LOANS AND ACCEPTANCES | 2009 | 2009 |  | 2009 | 2008 | 2008 | 2008 | BMO M Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| BY PRODUCT AND INDUSTRY |  |  | 200 |  |  |  |  | 2008 | 2007 | MIX | INC/(DEC) |
| (s millions) | Q4 | Q3 (1) | Q2 (1) | Q1 (1) | Q4 | Q3 | Q2 | Q1 | Q4 | Q4 | vs LASt YEAR |


| Consumer |  |  |  |  |  |  |  |  |  | $\begin{array}{r} 25.4 \% \\ 1.5 \\ 27 \end{array}$ | $(3,480)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages (2) | 43,109 | 46,255 | 45,489 | 47,420 | 46,589 | 48,924 | 49,723 | 50,230 | 49,404 |  |  | $\begin{gathered} (7.5) \% \\ 21.4 \% \\ 4.8 \% \end{gathered}$ |
| Cards | 2,574 | 2,383 | 2,100 | 2,105 | 2,120 | 3,532 | 4,338 | 4,685 | 4,493 |  |  |  |
| Personal loans | 45,824 | 44,466 | 44,316 | 44,355 | 43,737 | 40,292 | 37,954 | 34,517 | 33,189 |  | 2,087 |  |
| Total Consumer | 91,507 | 93,104 | 91,905 | 93,880 | 92,446 | 92,748 | 92,015 | 89,432 | 87,086 | 53.9 \% | (939) | (1.0)\% |
| Commercial and Corporate, excluding |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Borrowed or Purchased under Resale Agreements |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 9,313 | 9,767 | 9,919 | 10,143 | 10,121 | 10,039 | 10,021 | 9,302 | 8,994 | 5.5 \% | (808) | (8.0)\% |
| Commercial real estate | 7,152 | 7,358 | 7,889 | 8,413 | 8,408 | 7,409 | 7,421 | 7,391 | 6,557 | 4.2 \% | $(1,256)$ | (14.9)\% |
| Construction (non-real estate) | 1,802 | 1,828 | 1,910 | 1,802 | 1,861 | 1,731 | 1,452 | 1,383 | 1,429 | 1.1 \% | (59) | (3.2)\% |
| Retail trade | 4,872 | 4,792 | 5,084 | 5,206 | 5,275 | 4,995 | 5,043 | 4,785 | 4,405 | 2.9 \% | (403) | (7.6)\% |
| Automotive | 2,393 | 2,387 | 2,561 | 2,571 | 2,459 | 2,509 | 2,609 | 2,547 | 2,358 | 1.4\% | (66) | (2.7)\% |
| Food and beverage | 708 | 732 | 720 | 799 | 783 | 784 | 725 | 716 | 659 | 0.4\% | (75) | (9.6)\% |
| Other | 1,771 | 1,673 | 1,803 | 1,836 | 2,033 | 1,702 | 1,709 | 1,522 | 1,388 | 1.1\% | (262) | (12.9)\% |
| Wholesale trade | 2,882 | 3,218 | 3,606 | 3,633 | 3,863 | 3,542 | 3,571 | 3,393 | 3,217 | 1.7 \% | (981) | (25.4)\% |
| Agriculture | 100 | 141 | 184 | 127 | 208 | 207 | 226 | 235 | 237 | 0.1\% | (108) | (51.9)\% |
| Automotive | 224 | 245 | 298 | 317 | 352 | 313 | 277 | 255 | 255 | 0.1\% | (128) | (36.4)\% |
| Food and beverage | 693 | 702 | 825 | 886 | 911 | 771 | 788 | 802 | 739 | 0.4 \% | (218) | (23.9)\% |
| Construction and industrial | 772 | 803 | 889 | 830 | 913 | 884 | 877 | 797 | 783 | 0.5 \% | (141) | (15.4)\% |
| Other | 1,093 | 1,327 | 1,410 | 1,473 | 1,479 | 1,367 | 1,403 | 1,304 | 1,203 | 0.6 \% | (386) | (26.1)\% |
| Agriculture | 3,524 | 3,569 | 3,690 | 3,742 | 3,778 | 3,603 | 3,569 | 3,569 | 3,484 | 2.1 \% | (254) | (6.7)\% |
| Communications | 1,041 | 1,128 | 1,484 | 1,495 | 1,404 | 1,120 | 1,238 | 1,324 | 1,218 | 0.6 \% | (363) | (25.9)\% |
| Long haul fibre | - | - |  | - |  | - |  | - | - | 0.0\% |  | 0.0\% |
| Wireless | - | - |  | - |  | - |  | - |  | 0.0\% |  | 0.0\% |
| Towers | - | - |  | - |  | - |  | - |  | 0.0\% |  | 0.0\% |
| CLECs | - | - | - | - | - | - | - | - | - | 0.0\% |  | 0.0 \% |
| Other communications | 114 | 113 | 237 | 246 | 214 | 136 | 139 | 158 | 134 | 0.1\% | (100) | (46.7)\% |
| Total Telecom | 114 | 113 | 237 | 246 | 214 | 136 | 139 | 158 | 134 | 0.1 \% | (100) | (46.7)\% |
| Cable | 319 | 383 | 547 | 529 | 491 | 357 | 476 | 515 | 494 | 0.2\% | (172) | (35.0)\% |
| Broadcasting | 608 | 632 | 700 | 720 | 699 | 627 | 623 | 651 | 590 | 0.4\% | (91) | (13.0)\% |
| Manufacturing | 7,135 | 7,590 | 9,011 | 9,509 | 9,398 | 8,191 | 8,095 | 7,481 | 7,273 | 4.2 \% | $(2,263)$ | (24.1)\% |
| Industrial products | 2,276 | 2,481 | 2,861 | 3,009 | 3,210 | 3,011 | 2,608 | 2,399 | 2,411 | 1.3\% | (934) | (29.1)\% |
| Consumer products | 2,591 | 2,708 | 3,204 | 3,541 | 3,216 | 2,608 | 2,568 | 2,546 | 2,293 | 1.5\% | (625) | (19.4)\% |
| Automotive | 419 | 431 | 509 | 547 | 498 | 461 | 459 | 427 | 477 | 0.2\% | (79) | (15.9)\% |
| Other manufacturing | 1,849 | 1,970 | 2,437 | 2,412 | 2,474 | 2,111 | 2,460 | 2,109 | 2,092 | 1.1\% | (625) | (25.3)\% |
| Mining | 1,049 | 1,267 | 2,308 | 3,238 | 3,256 | 1,668 | 1,636 | 1,630 | 1,522 | 0.6 \% | $(2,207)$ | (67.8)\% |
| Oil and Gas | 4,286 | 4,744 | 5,515 | 6,222 | 6,224 | 4,822 | 5,197 | 5,501 | 5,474 | 2.5 \% | $(1,938)$ | (31.1)\% |
| Transportation | 1,407 | 1,828 | 1,565 | 1,669 | 1,796 | 1,595 | 1,563 | 1,543 | 1,472 | 0.8 \% | (389) | (21.7)\% |
| Utilities | 1,197 | 1,037 | 1,280 | 1,516 | 1,591 | 1,235 | 963 | 990 | 977 | 0.7 \% | (394) | (24.8)\% |
| Electric power generation | 782 | 656 | 711 | 763 | 836 | 645 | 434 | 412 | 433 | 0.5\% | (54) | (6.5)\% |
| Gas, water and other | 415 | 381 | 569 | 753 | 755 | 590 | 529 | 578 | 544 | 0.2\% | (340) | (45.0)\% |
| Forest products | 718 | 787 | 819 | 914 | 881 | 844 | 898 | 818 | 769 | 0.4 \% | (163) | (18.5)\% |
| Service industries | 8,922 | 8,945 | 9,240 | 9,723 | 9,636 | 8,675 | 8,142 | 8,230 | 8,324 | $5.3 \%$ | (714) | (7.4)\% |
| Automotive lease and rental | 628 | 613 | 574 | 627 | 633 | 663 | 611 | 627 | 617 | 0.4\% | (5) | (0.8)\% |
| Educational | 1,183 | 1,220 | 1,156 | 1,201 | 1,178 | 1,154 | 1,102 | 1,125 | 1,086 | 0.7 \% | 5 | 0.4 \% |
| Health care | 1,543 | 1,586 | 1,612 | 1,755 | 1,657 | 1,324 | 1,293 | 1,315 | 1,805 | 0.9 \% | (114) | (6.9)\% |
| Business and professional services | 1,839 | 1,871 | 1,957 | 2,058 | 2,146 | 2,246 | 1,961 | 2,071 | 1,913 | 1.1\% | (307) | (14.3)\% |
| Hospitality and recreation | 1,716 | 1,772 | 1,849 | 1,880 | 1,870 | 1,581 | 1,616 | 1,550 | 1,490 | 1.0\% | (154) | (8.2)\% |
| Other | 2,013 | 1,883 | 2,092 | 2,202 | 2,152 | 1,707 | 1,559 | 1,542 | 1,413 | 1.2\% | (139) | (6.5)\% |
| Financial institutions | 17,980 | 19,701 | 21,171 | 24,719 | 23,780 | 19,484 | 16,636 | 16,329 | 16,403 | 10.6 \% | $(5,800)$ | (24.4)\% |
| Government (3) | 603 | 636 | 789 | 804 | 867 | 966 | 905 | 932 |  | 0.4 \% | (264) | (30.4)\% |
| Other | 4,341 | 4,057 | 4,290 | 5,212 | 4,124 | 4,709 | 4,797 | 6,188 | 6,546 | 2.5 \% | 217 | 5.3 \% |
| Total Commercial and Corporate | 78,224 | 82,252 | 89,570 | 97,960 | 96,263 | 84,628 | 81,147 | 80,789 | 78,064 | 46.1 \% | $(18,039)$ | (18.7)\% |
| Total Gross Loans and Acceptances | 169,731 | 175,356 | 181,475 | 191,840 | 188,709 | 177,376 | 173,162 | 170,221 | 165,150 | 100.0\% | $(18,978)$ | (10.1)\% |
|  categories. All quarters in Fiscal 2009 have been restated to reflect this reclassification; periods prior to Fiscal 2009 have not been restated. <br> (2) Certain residential mortgages have been classified as Commercial and Corporate. <br> (3) Financial institutions has been split between Financial institutions and Government commencing in 2008. |  |  |  |  |  |  |  |  |  |  |  |  |


| ALLOWANCES FOR CREDIT LOSSES | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | BMO ${ }^{\underline{M}}$ Financial Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| BY PRODUCT AND INDUSTRY |  |  |  |  |  |  |  |  | 2007 | MIX | INC/(D) |  |
| (\$ millions) | Q4 | Q3 (1) | Q2 (1) | Q1 (1) | Q4 | Q3 | Q2 | Q1 | Q4 | Q4 | vS LAST |  |
| Specific Allowances |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 33 | 29 | 21 | 16 | 13 | 15 | 12 | 15 | 14 | 1.7 \% | 20 | +100.0\% |
| Cards | - | - | - | - | - | - | - | - | - | 0.0 \% |  | 0.0 \% |
| Consumer instalments \& other personal loans (2) | 51 | 45 | 43 | 1 | 2 | 1 | 1 | 1 | 1 | 2.7 \% | 49 | +100.0\% |
| Total Consumer | 84 | 74 | 64 | 17 | 15 | 16 | 13 | 16 | 15 | 4.4 \% | 69 | +100.0\% |
| Commercial and Corporate, excluding |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Borrowed or Purchased under Resale Agreements |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 29 | 23 | 23 | 5 | - | - | - | - | - | 1.5 \% | 29 | 0.0 \% |
| Commercial real estate | 76 | 79 | 76 | 78 | 108 | 84 | 86 | 42 | 25 | 4.0 \% | (32) | (29.6)\% |
| Construction (non-real estate) | 7 | 5 | 8 | 4 | 4 | 5 | 4 | 4 | 4 | 0.4 \% | 3 | 75.0 \% |
| Retail trade | 8 | 9 | 6 | 6 | 6 | 10 | 6 | 8 | 7 | 0.4 \% | 2 | 33.3 \% |
| Automotive | 5 | 6 | 3 | 3 | 3 | 5 | 1 | 3 | 3 | 0.3\% | 2 | $66.7 \%$ |
| Food and beverage | - | - | - | - | - | - | - | - | - | 0.0\% |  | 0.0\% |
| Other | 3 | ${ }^{3}$ | ${ }^{3}$ | 3 | 3 | $5^{5}$ | 5 | 5 | 4 | 0.1\% |  | 0.0\% |
| Wholesale trade | 28 | 21 | 27 | 18 | 14 | 25 | 24 | 21 | 17 | $1.5 \%$ | 14 | $100.0 \%$ |
| Agriculture | - | 1 | - | - | 1 | 1 | 1 | 2 | - | 0.0\% | (1) | (100.0)\% |
| Automotive | 3 | 3 | 2 | - | - | - | - | - | - | 0.2\% | 3 | 0.0\% |
| Food and beverage | 9 | 3 | 5 | 2 | 2 | 2 | 3 | 3 | 5 | 0.5\% | 7 | +100.0\% |
| Construction and industrial | 1 | 1 | 1 | 2 | 6 | 19 | 19 | 16 | 11 | 0.1\% | (5) | (83.3)\% |
| Other | 15 | 13 | 19 | 14 | 5 | 3 | 1 | - | 1 | 0.7\% | 10 | +100.0\% |
| Agriculture | 19 | 11 | 9 | 9 | 9 | 12 | 12 | 13 | 13 | 1.0 \% | 10 | +100.0\% |
| Communications | - | - | - | 2 | - | - | - | - | - | 0.0 \% | - | $0.0 \%$ |
| Long haul fibre | - | - | - | - | - | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| Wireless | - | - | - | - | - | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| Towers | - | - | - | - | - | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| CLECs | - | - | - | - | - | - | - | - | - | 0.0\% |  | 0.0\% |
| Other communications | - | - | - | - | - | - | - | - | - | 0.0\% |  | 0.0\% |
| Total Telecom | - | - | - | - | - | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| Cable | - | - | - | - | - | - | - | - | - | 0.0\% |  | 0.0\% |
| Broadcasting | - | - | - |  | - | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| Manufacturing | 129 | 120 | 143 | 117 | 108 | 92 | 65 | 44 | 35 | 6.8 \% | 21 | 19.4 \% |
| Industrial products | 28 | 27 | 35 | 28 | 16 | 24 | 9 | 10 | 11 | 1.5\% | 12 | 75.0\% |
| Consumer products | 28 | 16 | 41 | 4 | 8 | 18 | 17 | 3 | 4 | 1.5\% | 20 | +100.0\% |
| Automotive | 17 | 25 | 17 | 10 | 9 | 1 | 1 | 1 | 1 | 0.9\% | 8 | 88.9 \% |
| Other manufacturing | 56 | 52 | 50 | 75 | 75 | 49 | 38 | 30 | 19 | 2.9\% | (19) | (25.3)\% |
| Mining | - |  | - | - | - | - | - | - | - | 0.0 \% | - | 0.0\% |
| Oil and Gas | 6 | 4 | 29 | 26 | 25 | 27 | - | - | - | $0.3 \%$ | (19) | (76.0)\% |
| Transportation | 21 | 4 | 10 | 8 | 8 | 10 | 10 | 10 | 5 | 1.1 \% | 13 | +100.0\% |
| Utilities | - | - | - | - | - | - | - | - | - | 0.0 \% | - | $0.0 \%$ |
| Electric power generation | - | - | - | - | - | - | - | - | - | 0.0\% | - | $0.0 \%$ |
| Gas, water and other |  |  |  |  |  | - | - | - | - | 0.0\% |  | $0.0 \%$ |
| Forest products | 22 | 23 | 7 | 6 | 6 | 6 | 5 | 3 | 2 | 1.2 \% | 16 | +100.0\% |
| Service industries | 43 | 30 | 28 | 24 | 23 | 24 | 20 | 22 | 17 | $2.3 \%$ | 20 | 87.0 \% |
| Automotive lease and rental | 1 | 1 | 1 | 1 | 1 | 3 | 2 | 2 | 1 | $0.1 \%$ |  | $0.0 \%$ |
| Educational | - | - | - | - | - | 3 | - | 2 | 1 | 0.0\% | - | $0.0 \%$ |
| Health care | 6 | 5 | 6 | 6 | 5 | 3 | 2 | 3 | 1 | 0.3\% | 1 | 20.0\% |
| Business and professional services | 9 | 13 | 12 | 12 | 10 | 9 | 8 | 7 | 7 | 0.5 \% | (1) | (10.0)\% |
| Hospitality and recreation |  | 3 | 4 | 3 | 3 | 2 | 4 | 4 | 4 | 0.3\% | 3 | 100.0 \% |
| Other | 21 | 8 | 5 | 2 | 4 | 4 | 4 | 4 | 3 | 1.1 \% | 17 | +100.0\% |
| Financial institutions | 113 | 81 | 71 | 71 | 70 | 89 | 50 | 55 | 10 | 5.9 \% | 43 | 61.4 \% |
| Government (3) | 2 | 3 | 2 | 2 | 2 | 2 | 2 | - | - | 0.1 \% | - | $0.0 \%$ |
| Other | 9 | 8 | 8 | 14 | 28 | 25 | 28 | 12 | 7 | 0.5 \% | (19) | (67.9)\% |
| Total Commercial and Corporate | 512 | 421 | 447 | 390 | 411 | 411 | 312 | 234 | 142 | 26.9\% | 101 | 24.6\% |
| Total Specific Allowances (4) | 596 | 495 | 511 | 407 | 426 | 427 | 325 | 250 | 157 | 31.3\% | 170 | 39.9 \% |
| General allowance | 1,306 | 1,303 | 1,314 | 1,334 | 1,321 | 1,067 | 1,011 | 977 | 898 | 68.7\% | (15) | (1.1)\% |
| Total Allowance for Credit Losses | 1,902 | 1,798 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | ,227 | ,055 | 100.0\% | 155 | 8.9\% |
| (1) In Q4, 2009, the industry allocation of impaired loans for US operations was categories. All quarters in Fiscal 2009 have been restated to reflect this <br> (2) The specific allowance in Q2, 2009 includes a one time charge to PCL to <br> (3) Financial institutions has been split between Financial institutions and Gover <br> (4) Excludes specific allowances related to other credit instruments. | reclassify <br> n; period fic allow mmencing | irment on to Fiscal consum 08. | ercial m have not for whic | to the stated. $y$-specifi | cial mort <br> ions are | category. <br> n. This |  | mortga <br> sents | operat <br> gy refin | were classifie <br> nt and not n | industry |  |


|  |  |  |  |  |  |  |  |  | вмо $\wedge^{(1)}$ Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BY PRODUCT AND INDUSTRY | 2009 | 2009 | 2009 | 2009 | 208 | 2008 | 2008 | 2008 | 2007 | x | wC/(DEC) |
| (s) milions) | Q4 | Q3(1) | Q2(1) | Q1(1) | Q4 | Q3 | Q2 | Q1 | Q4 | Q4 | vs LASt year |


| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 43,076 | 46,226 | 45,468 | 47,404 | 46,576 | 48,909 | 49,711 | 50,215 | 49,390 | 25.7 \% | $(3,500)$ | (7.5)\% |
| Cards | 2,574 | 2,383 | 2,100 | 2,105 | 2,120 | 3,532 | 4,338 | 4,685 | 4,493 | 1.5 \% | 454 | 21.4 \% |
| Consumer instalments \& other personal loans | 45,773 | 44,421 | 44,273 | 44,354 | 43,735 | 40,291 | 37,953 | 34,516 | 33,188 | 27.3 \% | 2,038 | 4.7 \% |
| Total Consumer | 91,423 | 93,030 | 91,841 | 93,863 | 92,431 | 92,732 | 92,002 | 89,416 | 87,071 | 54.5 \% | $(1,008)$ | (1.1)\% |
| Commercial and Corporate, excluding |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Borrowed or Purchased under Resale Agreements |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 9,284 | 9,744 | 9,896 | 10,138 | 10,121 | 10,039 | 10,021 | 9,302 | 8,994 | 5.5 \% | (837) | (8.3)\% |
| Commercial real estate | 7,076 | 7,279 | 7,813 | 8,335 | 8,300 | 7,325 | 7,335 | 7,349 | 6,532 | 4.2 \% | $(1,224)$ | (14.7)\% |
| Construction (non-real estate) | 1,795 | 1,823 | 1,902 | 1,798 | 1,857 | 1,726 | 1,448 | 1,379 | 1,425 | 1.1 \% | (62) | (3.3)\% |
| Retail trade | 4,864 | 4,783 | 5,078 | 5,200 | 5,269 | 4,985 | 5,037 | 4,777 | 4,398 | 2.9 \% | (405) | (7.7)\% |
| Automotive | 2,388 | 2,381 | 2,558 | 2,568 | 2,456 | 2,504 | 2,608 | 2,544 | 2,355 | 1.4\% | (68) | (2.8)\% |
| Food and beverage | 708 | 732 | 720 | 799 | 783 | 784 | 725 | 716 | 659 | 0.4\% | (75) | (9.6)\% |
| Other | 1,768 | 1,670 | 1,800 | 1,833 | 2,030 | 1,697 | 1,704 | 1,517 | 1,384 | 1.1\% | (262) | (12.9)\% |
| Wholesale trade | 2,854 | 3,197 | 3,579 | 3,615 | 3,849 | 3,517 | 3,547 | 3,372 | 3,200 | 1.7 \% | (995) | (25.9)\% |
| Agriculture | 100 | 140 | 184 | 127 | 207 | 206 | 225 | 233 | 237 | 0.1 \% | (107) | (51.7)\% |
| Automotive | 221 | 242 | 296 | 317 | 352 | 313 | 277 | 255 | 255 | 0.1\% | (131) | (37.2)\% |
| Food and beverage | 684 | 699 | 820 | 884 | 909 | 769 | 785 | 799 | 734 | 0.4\% | (225) | (24.8)\% |
| Construction and industrial | 771 | 802 | 888 | 828 | 907 | 865 | 858 | 781 | 772 | 0.5\% | (136) | (15.0)\% |
| Other | 1,078 | 1,314 | 1,391 | 1,459 | 1,474 | 1,364 | 1,402 | 1,304 | 1,202 | 0.6\% | (396) | (26.9)\% |
| Agriculture | 3,505 | 3,558 | 3,681 | 3,733 | 3,769 | 3,591 | 3,557 | 3,556 | 3,471 | 2.1 \% | (264) | (7.0)\% |
| Communications | 1,041 | 1,128 | 1,484 | 1,493 | 1,404 | 1,120 | 1,238 | 1,324 | 1,218 | 0.6 \% | (363) | (25.9)\% |
| Long haul fibre | - |  |  |  | - | - |  |  |  | 0.0\% |  | 0.0\% |
| Wireless |  | - | - | - |  | - |  |  |  | 0.0\% |  | $0.0 \%$ |
| Towers |  | - |  | - |  | - | - | - |  | 0.0\% |  | 0.0\% |
| CLECs |  | - |  | - | - | - |  | - |  | 0.0\% |  | 0.0\% |
| Other communications | 114 | 113 | 237 | 246 | 214 | 136 | 139 | 158 | 134 | 0.1\% | (100) | (46.7)\% |
| Total Telecom | 114 | 113 | 237 | 246 | 214 | 136 | 139 | 158 | 134 | 0.1 \% | (100) | (46.7)\% |
| Cable | 319 | 383 | 547 | 529 | 491 | 357 | 476 | 515 | 494 | 0.2\% | (172) | (35.0)\% |
| Broadcasting | 608 | 632 | 700 | 718 | 699 | 627 | 623 | 651 | 590 | 0.2\% | (91) | (13.0)\% |
| Manufacturing | 7,006 | 7,470 | 8,868 | 9,392 | 9,290 | 8,099 | 8,030 | 7,437 | 7,238 | 4.2 \% | $(2,284)$ | (24.6)\% |
| Industrial products | 2,248 | 2,454 | 2,826 | 2,981 | 3,194 | 2,987 | 2,599 | 2,389 | 2,400 | 1.3\% | (946) | (29.6)\% |
| Consumer products | 2,563 | 2,692 | 3,163 | 3,537 | 3,208 | 2,590 | 2,551 | 2,543 | 2,289 | 1.5\% | (645) | (20.1)\% |
| Automotive | 402 | 406 | 492 | 537 | 489 | 460 | 458 | 426 | 476 | 0.2\% | (87) | (17.8)\% |
| Other manufacturing | 1,793 | 1,918 | 2,387 | 2,337 | 2,399 | 2,062 | 2,422 | 2,079 | 2,073 | 1.2\% | (606) | (25.3)\% |
| Mining | 1,049 | 1,267 | 2,308 | 3,238 | 3,256 | 1,668 | 1,636 | 1,630 | 1,522 | 0.6 \% | $(2,207)$ | (67.8)\% |
| Oil and Gas | 4,280 | 4,740 | 5,486 | 6,196 | 6,199 | 4,795 | 5,197 | 5,501 | 5,474 | 2.6 \% | $(1,919)$ | (31.0)\% |
| Transportation | 1,386 | 1,824 | 1,555 | 1,661 | 1,788 | 1,585 | 1,553 | 1,533 | 1,467 | 0.8 \% | (402) | (22.5)\% |
| Utilities | 1,197 | 1,037 | 1,280 | 1,516 | 1,591 | 1,235 | 963 | 990 | 977 | 0.7 \% | (394) | (24.8)\% |
| Electric power generation | 782 | 656 | 711 | 763 | 836 | 645 | 434 | 412 | 433 | 0.5\% | (54) | (6.5)\% |
| Gas, water and other | 415 | 381 | 569 | 753 | 755 | 590 | 529 | 578 | 544 | 0.2 \% | (340) | (45.0)\% |
| Forest products | 696 | 764 | 812 | 908 | 875 | 838 | 893 | 815 | 767 | 0.4 \% | (179) | (20.5)\% |
| Service industries | 8,879 | 8,915 | 9,212 | 9,699 | 9,613 | 8,651 | 8,122 | 8,208 | 8,307 | 5.3 \% | (734) | (7.6)\% |
| Automotive lease and rental | 627 | 612 | 573 | 626 | 632 | 660 | 609 | 625 | 616 | 0.4\% | (5) | (0.8)\% |
| Educational | 1,183 | 1,220 | 1,156 | 1,201 | 1,178 | 1,151 | 1,102 | 1,123 | 1,085 | 0.7\% | 5 | 0.4\% |
| Health care | 1,537 | 1,581 | 1,606 | 1,749 | 1,652 | 1,321 | 1,291 | 1,312 | 1,804 | 0.9\% | (115) | (7.0)\% |
| Business and professional services | 1,830 | 1,858 | 1,945 | 2,046 | 2,136 | 2,237 | 1,953 | 2,064 | 1,906 | 1.1\% | (306) | (14.3)\% |
| Hospitality and recreation | 1,710 | 1,769 | 1,845 | 1,877 | 1,867 | 1,579 | 1,612 | 1,546 | 1,486 | 1.0\% | (157) | (8.4)\% |
| Other | 1,992 | 1,875 | 2,087 | 2,200 | 2,148 | 1,703 | 1,555 | 1,538 | 1,410 | 1.2\% | (156) | (7.3)\% |
| Financial institutions | 17,867 | 19,620 | 21,100 | 24,648 | 23,710 | 19,395 | 16,586 | 16,274 | 16,393 | 10.6 \% | $(5,843)$ | (24.6)\% |
| Government (2) | 601 | 633 | 787 | 802 | 865 | 964 | 903 | 932 |  | 0.4 \% | (264) | (30.5)\% |
| Other | 4,332 | 4,049 | 4,282 | 5,198 | 4,096 | 4,684 | 4,769 | 6,176 | 6,539 | 2.6 \% | 236 | 5.8 \% |
| Total Commercial and Corporate | 77,712 | 81,831 | 89,123 | 97,570 | 95,852 | 84,217 | 80,835 | 80,555 | 77,922 | 46.3 \% | $(18,140)$ | (18.9)\% |
| Loans and Acceptances, Net of Specific Allowances | 169,135 | 174,861 | 180,964 | 191,433 | 188,283 | 176,949 | 172,837 | 169,971 | 164,993 | 100.8\% | $(19,148)$ | (10.2)\% |
| General allowance | $(1,306)$ | $(1,303)$ | $(1,314)$ | $(1,334)$ | $(1,321)$ | $(1,067)$ | $(1,011)$ | (977) | (898) | (0.8)\% | (15) | (1.1)\% |
| Total Net Loans and Acceptances | 167,829 | 173,558 | 179,650 | 190,099 | 186,962 | 175,882 | 171,826 | 168,994 | 164,095 | 100.0 \% | $(19,133)$ | (10.2)\% |
| (1) In Q4, 2009, the industry allocation of impaired loans for US operations was categories. All quarters in Fiscal 2009 have been restated to reflect this $r$ <br> (2) Financial institutions has been split between Financial institutions and Gove | impairment in 2008. | commercial 2009 have n | tgages to th een restated | mercial m | ages catego | Previously co | nercial mortg | f for US ope | ions were cla | in applicab |  |  |



| NET IMPAIRED LOANS ${ }^{\text {a }}$ M Financial Group |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AND ACCEPTANCES |  |  |  |  |  |  |  |  |  |  |  |
| BY PRODUCT AND INDUSTRY(1) | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | 2007 | \% (1) | INC/(DEC) |
| (\$ millions) | Q4 | Q3 (2) | Q2 (2) | Q1 (2) | Q4 | Q3 | Q2 | Q1 | Q4 | Q4 | VS LAST YEAR |


| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 236 | 249 | 266 | 263 | 211 | 174 | 161 | 124 | 112 | $0.5 \%$ | 25 | 11.8 \% |
| Consumer instalments \& other personal loans | 291 | 250 | 233 | 210 | 180 | 136 | 107 | 61 | 54 | 0.6 \% | 111 | 61.7 \% |
| Total Consumer | 527 | 499 | 499 | 473 | 391 | 310 | 268 | 185 | 166 | 0.6 \% | 136 | 34.8 \% |
| Commercial and Corporate, excluding |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Borrowed or Purchased under Resale Agreements |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 510 | 446 | 391 | 299 | 38 | 33 | 44 | 40 | 43 | $5.5 \%$ | 472 | +100.0\% |
| Commercial real estate | 542 | 528 | 630 | 511 | 460 | 261 | 308 | 125 | 96 | 7.7 \% | 82 | 17.8 \% |
| Construction (non-real estate) | 9 | 9 | 9 | 15 | 15 | 12 | 7 | 6 | 5 | 0.5 \% | (6) | (40.0)\% |
| Retail trade | 40 | 24 | 38 | 37 | 41 | 13 | 13 | 9 | 9 | 0.8 \% | (1) | (2.4)\% |
| Automotive | 5 | 8 | 21 | 18 | 29 | 3 | 5 | 2 | 2 | 0.2 \% | (24) | (82.8)\% |
| Food and beverage | 7 | 4 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | $1.0 \%$ | 4 | +100.0\% |
| Other | 28 | 12 | 15 | 16 | 9 | 8 | 6 | 5 | 5 | 1.6 \% | 19 | +100.0\% |
| Wholesale trade | 48 | 48 | 55 | 55 | 51 | 22 | 13 | 17 | 24 | 1.7 \% | (3) | (5.9)\% |
| Agriculture | - | - | 1 | 1 | 6 | 6 | 6 | 5 | - | 0.0\% | (6) | (100.0)\% |
| Automotive | 1 | 1 | 7 | 1 | 1 | 1 | 1 | - | - | 0.5\% | - | 0.0\% |
| Food and beverage | 21 | 7 | 9 | 17 | 14 | 3 | 2 | 3 | 11 | 3.1 \% | 7 | 50.0 \% |
| Construction and industrial | 6 | 10 | 2 | 1 | - | (6) | 1 | 5 | 10 | 0.8 \% | 6 | 0.0\% |
| Other | 20 | 30 | 36 | 35 | 30 | 18 | 3 | 4 | 3 | 1.9 \% | (10) | (33.3)\% |
| Agriculture | 100 | 102 | 91 | 89 | 73 | 37 | 33 | 28 | 18 | 2.9 \% | 27 | 37.0 \% |
| Communications | - | - | - | 2 | - | 1 | 1 | - | - | 0.0 \% | - | 0.0 \% |
| Long haul fibre | - | - | - | - | - | - | - | - | - | $0.0 \%$ | - | 0.0\% |
| Wireless | - | - | - | - | - | - | - | - | - | 0.0\% | - | 0.0\% |
| Towers | - | - | - | - | - | - | - | - | - | $0.0 \%$ | - | 0.0\% |
| CLECs | - | - | - | - | - | - | - | - | - | $0.0 \%$ | - | 0.0\% |
| Other communications | - | - | - | - | - | 1 | 1 | - | - | 0.0\% | - | 0.0\% |
| Total Telecom | - | - | - | - | - | 1 | 1 | - | - | 0.0 \% | - | 0.0 \% |
| Cable | - | - | - | - | - | - | - | - | - | $0.0 \%$ | - | 0.0\% |
| Broadcasting | - | - | - | 2 | - | - | - | - | - | 0.0\% | - | 0.0\% |
| Manufacturing | 252 | 249 | 334 | 334 | 275 | 198 | 129 | 116 | 80 | 3.6 \% | (23) | (8.4)\% |
| Industrial products | 90 | 52 | 79 | 81 | 75 | 84 | 20 | 20 | 29 | 4.0\% | 15 | 20.0 \% |
| Consumer products | 44 | 83 | 110 | 165 | 64 | 27 | 29 | 34 | 15 | 1.7 \% | (20) | (31.3)\% |
| Automotive | 15 | 11 | 25 | 32 | 31 | 29 | 2 | - | - | 3.7 \% | (16) | (51.6)\% |
| Other manufacturing | 103 | 103 | 120 | 56 | 105 | 58 | 78 | 62 | 36 | 5.7 \% | (2) | (1.9)\% |
| Mining | - | - | - | - | - | - | - | - | - | 0.0 \% | - | +100.0\% |
| Oil and Gas | 44 | 44 | 48 | 48 | 47 | 35 | - | - | - | 1.0 \% | (3) | (6.4)\% |
| Transportation | 42 | 10 | 14 | 16 | 27 | 29 | 37 | 33 | 15 | 3.0 \% | 15 | 55.6 \% |
| Utilities | - | - | - | - | 1 | 1 | - | - | - | 0.0 \% | (1) | (100.0)\% |
| Electric power generation | - | - | - | - | - | - | - | - | - | $0.0 \%$ | - | 0.0\% |
| Gas, water and other | - |  | - |  | 1 | 1 |  |  | - | 0.0\% | (1) | (100.0)\% |
| Forest products | 63 | 58 | 22 | 24 | 16 | 7 | 7 | 4 | 5 | 9.1 \% | 47 | +100.0\% |
| Service industries | 142 | 103 | 95 | 88 | 93 | 74 | 75 | 60 | 58 | 1.6 \% | 49 | 52.7 \% |
| Automotive lease and rental | - | - | - | - | - | (1) | 3 | 9 | 13 | 0.0 \% | - | 0.0\% |
| Educational | 2 | 2 | 5 | 6 | 7 | 11 | 14 | 6 | 6 | 0.2\% | (5) | (71.4)\% |
| Health care | 11 | 15 | 15 | 17 | 16 | 11 | 12 | 11 |  | 0.7 \% | (5) | (31.3)\% |
| Business and professional services | 19 | 16 | 29 | 19 | 16 | 13 | 4 | 3 | 1 | $1.0 \%$ | 3 | 18.8 \% |
| Hospitality and recreation | 29 | 15 | 16 | 15 | 13 | 9 | 15 | 13 | 19 | 1.7 \% | 16 | +100.0\% |
| Other | 81 | 55 | 30 | 31 | 41 | 31 | 27 | 18 | 19 | 4.1\% | 40 | $97.6 \%$ |
| Financial institutions | 363 | 279 | 228 | 252 | 244 | 220 | 412 | 434 | 23 | 2.0 \% | 119 | 48.8 \% |
| Government (3) | - | - | 1 | 3 | 3 | 3 | 3 | 5 |  | 0.0 \% | (3) | (100.0)\% |
| Other | 19 | 19 | 6 | 13 | 186 | 115 | 145 | 35 | 21 | 0.4 \% | (167) | (89.8)\% |
| Total Commercial and Corporate | 2,174 | 1,919 | 1,962 | 1,786 | 1,570 | 1,061 | 1,227 | 912 | 397 | 2.8 \% | 604 | 38.5 \% |
| Total Impaired Loans and Acceptances, |  |  |  |  |  |  |  |  |  |  |  |  |
| Net of Specific Allowances | 2,701 | 2,418 | 2,461 | 2,259 | 1,961 | 1,371 | 1,495 | 1,097 | 563 | 1.6 \% | 740 | 37.7 \% |
| General allowance | $(1,306)$ | $(1,303)$ | $(1,314)$ | $(1,334)$ | $(1,321)$ | $(1,067)$ | $(1,011)$ | (977) | (898) | 100.0\% | (15) | (1.1)\% |
| Total Net Impaired Loans and Acceptances | 1,395 | 1,115 | 1,147 | 925 | 640 | 304 | 484 | 120 | (335) | 0.8 \% | 755 | +100.0\% |

(1) Based on Net Loans \& Acceptances by Product and Industry.

In Q4, 20, he industry allocation of impaired loans for ${ }^{\circ}$ operations was revised to reclassify impairment on commercial mortgages to the commercial mortgages category. Previously commercial mortgages for US operations were classified in applicable industry
reflect this reclassification; periods prior to Fiscal 2009 have not been restated
(3) Financial institutions has been split between Financial institutions and Government commencing in 2008


| Canada | 121,089 | 123,965 | 122,644 | 128,112 | 124,517 | 123,779 | 123,821 | 124,671 | 123,981 | 71.3 \% | $(3,428)$ | (2.8)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 38,491 | 40,646 | 47,261 | 51,701 | 52,274 | 43,225 | 43,055 | 39,750 | 36,325 | 22.7 \% | $(13,783)$ | (26.4)\% |
| Other Countries | 10,151 | 10,745 | 11,570 | 12,027 | 11,918 | 10,372 | 6,286 | 5,800 | 4,844 | 6.0 \% | $(1,767)$ | (14.8)\% |
| Africa \& Middle East | 456 | 470 | 591 | 594 | 634 | 702 | 592 | 494 | 414 | 0.3\% | (178) | (28.1)\% |
| Asia | 347 | 276 | 371 | 486 | 1,142 | 1,397 | 1,262 | 1,159 | 804 | 0.2 \% | (795) | (69.6)\% |
| Europe | 1,092 | 1,313 | 2,109 | 2,483 | 3,042 | 2,891 | 3,012 | 2,935 | 2,617 | 0.6 \% | $(1,950)$ | (64.1)\% |
| Latin America \& Caribbean | 8,256 | 8,686 | 8,499 | 8,464 | 7,100 | 5,382 | 1,420 | 1,212 | 1,009 | 4.9\% | 1,156 | 16.3 \% |
| Total Gross Loans and Acceptances | 169,731 | 175,356 | 181,475 | 191,840 | 188,709 | 177,376 | 173,162 | 170,221 | 165,150 | 100.0 \% | $(18,978)$ | (10.1)\% |

Specific Allowance (2)

| Canada | $(241)$ | $(224)$ | $(189)$ | $(146)$ | $(129)$ | $(167)$ | $(142)$ | $(118)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| United States | $(294)$ | $(218)$ | $(281)$ | $(219)$ | $(256)$ | $(260)$ | $(175)$ | $(124)$ |
| Other Countries | $(61)$ | $(53)$ | $(41)$ | $(42)$ | $(41)$ | - | $(8)$ | $(8)$ |


| Canada | 120,848 | 123,741 | 122,455 | 127,966 | 124,388 | 123,612 | 123,679 | 124,553 | 123,876 | 72.0 \% | $(3,540)$ | (2.8)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 38,197 | 40,428 | 46,980 | 51,482 | 52,018 | 42,965 | 42,880 | 39,626 | 36,274 | 22.8 \% | $(13,821)$ | (26.6)\% |
| Other Countries | 10,090 | 10,692 | 11,529 | 11,985 | 11,877 | 10,372 | 6,278 | 5,792 | 4,843 | $6.0 \%$ | $(1,787)$ | (15.0)\% |
| Africa \& Middle East | 451 | 470 | 591 | 594 | 634 | 702 | 592 | 494 | 414 | 0.3\% | (183) | (28.9)\% |
| Asia | 347 | 276 | 371 | 486 | 1,142 | 1,397 | 1,262 | 1,159 | 803 | 0.2\% | (795) | (69.6)\% |
| Europe | 1,036 | 1,260 | 2,068 | 2,441 | 3,001 | 2,891 | 3,004 | 2,927 | 2,617 | 0.6\% | $(1,965)$ | (65.5)\% |
| Latin America \& Caribbean | 8,256 | 8,686 | 8,499 | 8,464 | 7,100 | 5,382 | 1,420 | 1,212 | 1,009 | 4.9\% | 1,156 | 16.3 \% |
| Total Loans and Acceptances, net of specific allowances | 169,135 | 174,861 | 180,964 | 191,433 | 188,283 | 176,949 | 172,837 | 169,971 | 164,993 | 100.8 \% | $(19,148)$ | (10.2)\% |
| General Allowance |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | (589) | (589) | (579) | (579) | (579) | (521) | (576) | (587) | (587) | (0.4)\% | 10 | 1.7 \% |
| United States | (717) | (714) | (735) | (755) | (742) | (546) | (435) | (390) | (311) | (0.4)\% | (25) | (3.4)\% |
| Total Net Loans and Acceptances | 167,829 | 173,558 | 179,650 | 190,099 | 186,962 | 175,882 | 171,826 | 168,994 | 164,095 | 100.0\% | $(19,133)$ | (10.2)\% |

Gross Impaired Loans and Acceptances (2)

| Canada | 950 | 941 | 935 | 889 | 803 | 691 | 597 | 508 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| United States | 2,161 | 1,798 | 1,949 | 1,686 | 1,494 | 1,103 | 1,212 | 828 |
| Other Countries | 186 | 174 | 88 | 91 | 90 | 4 | 11 | 11 |
| $\quad$ Africa \& Middle East | 54 | 32 | - | - | - | - | - | - |
| Asia | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 |
| $\quad$ Europe | 128 | 138 | 84 | 86 | 85 | - | 7 | 7 |
| $\quad$ Latin America \& Caribbean | - | - | - | - | - | - | - | - |
| Total Gross Impaired Loans and Acceptances | 3,297 | 2,913 | 2,972 | 2,666 | 2,387 | 1,798 | 1,820 | 1,347 |


| Canada | 709 | 717 | 746 | 743 | 674 | 524 | 455 | 390 | 349 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 1,867 | 1,580 | 1,668 | 1,467 | 1,238 | 843 | 1,037 | 704 | 211 |
| Other Countries | 125 | 121 | 47 | 49 | 49 | 4 | 3 | 3 | 3 |
| Africa \& Middle East | 49 | 32 | - | - | - | - | - | - |  |
| Asia | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 3 |
| Europe | 72 | 85 | 43 | 44 | 44 |  | (1) | (1) |  |
| Latin America \& Caribbean | . | . | . | . | . | . | . | . |  |
| Total Impaired Loans and Acceptances, net of specific allowances | 2,701 | 2,418 | 2,461 | 2,259 | 1,961 | 1,371 | 1,495 | 1,097 | 563 |
| General Allowance |  |  |  |  |  |  |  |  |  |
| Canada | (589) | (589) | (579) | (579) | (579) | (521) | (576) | (587) | (587) |
| United States | (717) | (714) | (735) | (755) | (742) | (546) | (435) | (390) | (311) |
| Total Net Impaired Loans and Acceptances | 1,395 | 1,115 | 1,147 | 925 | 640 | 304 | 484 | 120 | (335) |


| Financial G |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FOR CREDIT LOSSES (ACL) (\$ millions) | $\begin{array}{r} 2009 \\ 04 \end{array}$ | $\begin{array}{r} 2009 \\ 03 \end{array}$ | $\begin{array}{r} 2009 \\ \mathrm{O} 2 \end{array}$ | $\begin{array}{r} 2009 \\ \mathrm{O} 1 \end{array}$ | 2008 04 | $\begin{array}{r} 2008 \\ 03 \end{array}$ | $\begin{array}{r} 2008 \\ \text { Q2 } \end{array}$ | 2008 | $\begin{array}{r} 2007 \\ 04 \end{array}$ | Fiscal $2009$ | Fiscal 2008 | Fiscal 2007 |
| Balance at beginning of period | 1,803 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | 1,227 | 1,055 | 1,045 | 1,747 | 1,055 | 1,058 |
| Provision for credit losses | 386 | 417 | 372 | 428 | 465 | 484 | 151 | 230 | 151 | 1,603 | 1,330 | 353 |
| Recoveries | 42 | 35 | 32 | 36 | 23 | 34 | 35 | 22 | 24 | 145 | 114 | 91 |
| Write-offs | (335) | (375) | (291) | (491) | (387) | (369) | (112) | (102) | (117) | $(1,492)$ | (970) | (391) |
| Other, including foreign exchange rate changes | 6 | (99) | (29) | 21 | 152 | 9 | 35 | 22 | (48) | (101) | 218 | (56) |
| Allowances at end of period | 1,902 | 1,803 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | 1,227 | 1,055 | 1,902 | 1,747 | 1,055 |
| Total Allowance comprised of : Loans <br> Other Credit Instruments | - | $\begin{array}{r} 1,798 \\ \hline \end{array}$ |  |  |  | - |  |  |  | - | - |  |
| Allocation of Recoveries by Market |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 27 | 27 | 22 | 28 | 21 | 24 | 27 | 19 | 17 | 104 | 91 | 72 |
| Commercial and Corporate | 15 | 8 | 10 | 8 | 2 | 10 | 8 | 3 | 7 | 41 | 23 | 19 |
| Allocation of Write-offs by Market |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 189 | 188 | 150 | 158 | 137 | 106 | 98 | 87 | 73 | 685 | 428 | 289 |
| Commercial and Corporate | 146 | 187 | 141 | 333 | 250 | 263 | 14 | 15 | 44 | 807 | 542 | 102 |


| CHANGES IN IMPAIRED LOANS |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AND ACCEPTANCES | $2009$ | $2009$ | $2009$ | $2009$ | $2008$ | $2008$ | $2008$ | $2008$ | $2007$ | Fiscal 2009 | Fiscal 2008 | Fiscal 2007 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Total Impaired Loans and Acceptances

| GIL, Beginning of Period | 2,913 | 2,972 | 2,666 | 2,387 | 1,798 | 1,820 | 1,347 | 720 | 618 | 2,387 | 720 | 666 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additions to impaired loans \& acceptances (formations) | 735 | 549 | 694 | 712 | 806 | 438 | 554 | 708 | 238 | 2,690 | 2,506 | 588 |
| Reductions in impaired loans \& acceptances (1) | (16) | (233) | (97) | 58 | 170 | (91) | 31 | 21 | (19) | (288) | 131 | (143) |
| Net new additions (reductions) | 719 | 316 | 597 | 770 | 976 | 347 | 585 | 729 | 219 | 2,402 | 2,637 | 445 |
| Write-offs | (335) | (375) | (291) | (491) | (387) | (369) | (112) | (102) | (117) | $(1,492)$ | (970) | (391) |
| GIL, End of Period | 3,297 | 2,913 | 2,972 | 2,666 | 2,387 | 1,798 | 1,820 | 1,347 | 720 | 3,297 | 2,387 | 720 |
| ACL, Beginning of Period (2) | 1,798 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | 1,227 | 1,055 | 1,045 | 1,747 | 1,055 | 1,058 |
| Increase / (Decrease) - specific allowance (2) | 436 | 359 | 395 | 472 | 386 | 471 | 187 | 195 | 117 | 1,662 | 1,239 | 395 |
| Increase / (Decrease) - general allowance | 3 | (11) | (20) | 13 | 254 | 56 | 34 | 79 | 10 | (15) | 423 | (7) |
| Write - offs | (335) | (375) | (291) | (491) | (387) | (369) | (112) | (102) | (117) | $(1,492)$ | (970) | (391) |
| ACL, End of Period (2) | 1,902 | 1,798 | 1,825 | 1,741 | 1,747 | 1,494 | 1,336 | 1,227 | 1,055 | 1,902 | 1,747 | 1,055 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| NIL, Beginning of Period | 1,115 | 1,147 | 925 | 640 | 304 | 484 | 120 | (335) | (427) | 640 | (335) | (392) |
| Change in gross impaired loans | 384 | (59) | 306 | 279 | 589 | (22) | 473 | 627 | 102 | 910 | 1,667 | 54 |
| Change in allowance for credit losses | (104) | 27 | (84) | 6 | (253) | (158) | (109) | (172) | (10) | (155) | (692) | 3 |
| NIL, End of Period | 1,395 | 1,115 | 1,147 | 925 | 640 | 304 | 484 | 120 | (335) | 1,395 | 640 | (335) |


(1) Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and offsets for consumer write-offs which have not been recognized in
formations (please refer to the "Allocation of Write-offs by Market" table above for the consumer write-offs).
(2) Excludes ACL for other credit instruments exposure in excess of impaired loans.

|  | As at October 31, 2009 |  |  |  | As at July 31, 2009 |  |  |  | As at April 30, 2009 |  |  |  | BMO $\underset{\sim}{\boldsymbol{q}}$ Financial Group <br> As at January 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DERIVATIVE INSTRUMENTS <br> (\$ millions) | Notional Amount | Replacement Cost | Credit risk Equivalent | BASEL II Risk-weighted Assets (1) | Notional Amount | $\begin{array}{r} \text { Replacement } \\ \text { Cost } \end{array}$ | Credit risk Equivalent | BASEL II <br> Risk-weighted Assets (1) | Notional Amount | $\begin{array}{r} \text { Replacement } \\ \text { Cost } \end{array}$ | Credit risk Equivalent | BASEL II Risk-weighted Assets (1) | Notional Amount | Replacement Cost | Credit risk Equivalent | BASELII Risk-weighted Assets (2) |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 1,368,827 | 28,122 | 33,730 |  | 1,564,669 | 35,381 | 43,442 |  | 1,654,754 | 49,701 | 56,864 |  | 1,513,070 | 50,831 | 57,154 |  |
| Forward rate agreements | 385,463 | 231 | 239 |  | 576,950 | 307 | 310 |  | 601,804 | 268 | 268 |  | 372,813 | 283 | 286 |  |
| Written options | 54,407 | 1,710 | 1,945 |  | 59,142 | 1,743 | 1,983 |  | 73,183 | 2,102 | 2,384 |  | 79,652 | 2,284 | 2,586 |  |
|  | 74,923 |  |  |  | 76,786 |  |  |  | 83,817 |  |  |  | 91,295 |  |  |  |
|  | 1,883,620 | 30,063 | 35,914 | 3,631 | 2,277,547 | 37,431 | 45,735 | 3,372 | 2,413,558 | 52,071 | 59,516 | 4,807 | 2,056,830 | 53,398 | 60,026 | 4,415 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 75,761 |  |  |  | 75,169 |  | - |  | 85,084 | - |  |  | 73,948 |  |  |  |
| Purchased options | 47,580 |  |  |  | 40,750 | - |  |  | 37,041 | - |  |  | 43,046 | - |  |  |
| Written options | 38,887 | - |  |  | 33,855 | - |  |  | 29,209 | - |  |  | 33,118 | - | - |  |
|  | 162,228 | - |  |  | 149,774 | - |  |  | 151,334 | - |  |  | 150,112 | - |  |  |
| Total Interest Rate Contracts | 2,045,848 | 30,063 | 35,914 | 3,631 | 2,427,321 | 37,431 | 45,735 | 3,372 | 2,564,892 | 52,071 | 59,516 | 4,807 | 2,206,942 | 53,398 | 60,026 | 4,415 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cross-currency swaps | 29,988 | 1,542 | 2,994 |  | 24,305 | 1,374 | 2,684 |  | 24,589 | 1,357 | 2,703 |  | 13,630 | 1,349 | 2,128 |  |
| Cross-currency interest rate swaps | 155,297 | 3,662 | 11,441 |  | 147,166 | 5,748 | 13,022 |  | 146,754 | 5,418 | 12,800 |  | 141,321 | 4,561 | 11,647 |  |
| Forward foreign exchange contracts | 229,829 | 3,948 | 6,695 |  | 219,530 | 4,718 | 7,343 |  | 210,118 | 3,630 | 6,401 |  | 200,578 | 4,892 | 6,871 |  |
| Written options | 6,459 | 171 | 284 |  | 6,168 | 160 | 286 |  | 9,022 | 198 | 320 |  | 9,522 | 364 | 495 |  |
|  | 10,840 |  |  |  | 9,412 |  |  |  | 10,733 |  |  |  | 11,051 |  |  |  |
|  | 432,413 | 9,323 | 21,414 | 2,340 | 406,581 | 12,000 | 23,335 | 2,840 | 401,216 | 10,603 | 22,224 | 2,713 | 376,102 | 11,166 | 21,141 | 3,258 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 377 |  | - |  | 348 |  | - |  | 193 | - |  |  | 534 |  |  |  |
| Purchased options | 8,185 | - | - |  | 6,847 | - | - |  | 4,471 | - | - |  | 6,186 | - |  |  |
| Written options | 794 | - |  |  | 2,419 | - |  |  | 3,597 | - |  |  | 5,058 | - |  |  |
|  | 9,356 | - | - |  | 9,614 | - | - |  | 8,261 | - |  |  | 11,778 | - |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 23,019 | 1,500 | 4,915 |  | 26,556 | 1,849 | 6,059 |  | 32,750 | 2,523 | 8,143 |  | 39,608 | 3,492 | 8,948 |  |
| Purchased options | 13,749 | 829 | 2,855 |  | 17,092 | 1,159 | 3,781 |  | 21,830 | 1,710 | 5,224 |  | 29,902 | 1,800 | 6,770 |  |
| Written options | 11,486 |  |  |  | 14,723 |  |  |  | 19,640 |  |  |  | 27,550 |  |  |  |
|  | 48,254 | 2,329 | 7,770 | 1,232 | 58,371 | 3,008 | 9,840 | 1,395 | 74,220 | 4,233 | 13,367 | 1,856 | 97,060 | 5,292 | 15,718 | 2,035 |
| Exchange traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 24,078 | - | - |  | 24,223 | - | - |  | 27,427 | - | - |  | 36,517 | - |  |  |
| Purchased options | 55,716 | - | - |  | 62,956 | - | - |  | 77,870 | - | - |  | 94,625 | - | - |  |
| Written options | 58,686 | - |  |  | 65,825 | - |  |  | 80,138 | - |  |  | 96,732 | - |  |  |
|  | 138,480 | - |  |  | 153,004 | - |  |  | 185,435 | - |  |  | 227,874 | - |  |  |
| Total Commodity Contracts | 186,734 | 2,329 | 7,770 | 1,232 | 211,375 | 3,008 | 9,840 | 1,395 | 259,655 | 4,233 | 13,367 | 1,856 | 324,934 | 5,292 | 15,718 | 2,035 |
| Equity Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter Exchange traded | $\begin{aligned} & 18,359 \\ & 10,511 \end{aligned}$ | ${ }^{1,365}$ | 1,945 |  | $\begin{aligned} & 16,824 \\ & 11,862 \\ & \hline \end{aligned}$ | 1,066 | 1,594 |  | $\begin{aligned} & 15,486 \\ & 12,539 \\ & \hline \end{aligned}$ | 963 | 1,401 |  | $\begin{aligned} & 15,098 \\ & 14,173 \\ & \hline \end{aligned}$ | 678 | 1,558 |  |
| Total Equity Contracts (2) | 28,870 | 1,365 | 1,945 | 235 | 28,686 | 1,066 | 1,594 | 206 | 28,025 | 963 | 1,401 | 232 | 29,271 | 678 | 1,558 | 264 |
| Credit Default Swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over-the-counter (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchased | 56,237 | 2,937 | 3,188 |  | 61,477 3,424 |  | 4,116 | 4,034 | 72,551 $\quad$ 5,651 |  | 6,543 |  | 76,906 | 6,521 | 7,269 |  |
| Written | 51,072 | - |  |  | 56,968 | - |  |  |  |  |  | 71,440 |  |  |  |
| Total Credit Default Swaps | 107,309 | 2,937 | 3,188 | 3,401 | 118,445 | 3,424 | 4,116 |  | 139,880 | 5,651 |  | 6,543 | 3,933 | 148,346 | 6,521 | 7,269 | 4,499 |
| Sub-total | 2,810,530 | 46,017 | 70,231 | 10,839 | 3,202,022 | 56,929 | 84,620 | 11,847 | 3,401,929 | 73,521 | 103,051 | 13,541 | 3,097,373 | 77,055 | 105,712 | 14,471 |
| Impact of master netting agreements | n.a. | $(29,423)$ | $(42,581)$ |  | n.a. | $(39,148)$ | (55,866) |  | n.a. | $(53,359)$ | $(70,116)$ |  | n.a. | $(58,212)$ | $(69,653)$ |  |
| Total | 2,810,530 | 16,594 | 27,650 | 10,839 | 3,202,022 | 17,781 | 28,754 | 11,847 | 3,401,929 | 20,162 | 32,935 | 13,541 | 3,097,373 | 18,843 | 36,059 | 14,471 |

[^1]| DERIVATIVE INSTRUMENTS <br> Fair Value <br> (S millions) | As at October 31, 2009 |  |  | As at July 31, 2009 |  |  | As at April 30, 2009 |  |  | As at January 31, 2009 |  |  | As at October 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | Gross <br> Assets | Gross Liabilities | Net | Gross Assets | $\begin{gathered} \text { Gross } \\ \text { Liabilities } \end{gathered}$ | Net |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 27,233 | $(26,195)$ | 1,038 | 34,429 | $(33,230)$ | 1,199 | 47,988 | $(46,425)$ | 1,563 | 48,210 | $(47,670)$ | 540 | 27,033 | $(26,245)$ | 788 |
| Forward rate agreements | 231 | (241) | (10) | 307 | (309) | (2) | 268 | (247) | 21 | 283 | (283) | - | 165 | (166) | (1) |
| Futures | 3 | (22) | (19) | 9 | (12) | (3) | 2 | (2) |  | 10 | (5) | 5 | 19 | (12) | 7 |
| Purchased options | 1,749 | (3) | 1,746 | 1,786 | (2) | 1,784 | 2,154 | - | 2,154 | 2,360 | - | 2,360 | 1,804 | - | 1,804 |
| Written options | - | $(1,828)$ | $(1,828)$ | - | $(1,836)$ | $(1,836)$ | - | $(2,144)$ | $(2,144)$ | - | $(2,393)$ | $(2,393)$ | - | $(1,643)$ | $(1,643)$ |
|  | 29,216 | $(28,289)$ | 927 | 36,531 | $(35,389)$ | 1,142 | 50,412 | $(48,818)$ | 1,594 | 50,863 | $(50,351)$ | 512 | 29,021 | $(28,066)$ | 955 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cross-currency swaps | 1,542 | $(2,158)$ | (616) | 1,374 | $(2,257)$ | (883) | 1,357 | $(1,734)$ | (377) | 1,349 | $(1,670)$ | (321) | 1,212 | $(1,346)$ | (134) |
| Cross-currency interest rate swaps | 3,662 | $(3,658)$ | 4 | 5,748 | $(5,073)$ | 675 | 5,418 | $(4,285)$ | 1,133 | 4,561 | $(3,832)$ | 729 | 7,867 | $(7,259)$ | 608 |
| Forward foreign exchange contracts | 2,713 | $(3,168)$ | (455) | 3,328 | $(5,110)$ | $(1,782)$ | 3,108 | $(3,815)$ | (707) | 4,892 | $(4,854)$ | 38 | 8,383 | $(7,913)$ | 470 |
| Purchased options | 232 | - | 232 | 227 | - | 227 | 222 | - | 222 | 425 | - | 425 | 566 | - | 566 |
| Written options | - | (185) | (185) | - | (210) | (210) | - | (311) | (311) | - | (566) | (566) | - | (774) | (774) |
|  | 8,149 | $(9,169)$ | $(1,020)$ | 10,677 | $(12,650)$ | $(1,973)$ | 10,105 | $(10,145)$ | (40) | 11,227 | $(10,922)$ | 305 | 18,028 | $(17,292)$ | 736 |
| Commodity Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 1,500 | $(1,332)$ | 168 | 1,849 | $(1,937)$ | (88) | 2,523 | $(3,128)$ | (605) | 3,492 | $(4,539)$ | $(1,047)$ | 2,336 | $(3,102)$ | (766) |
| Purchased options | 1,990 | - | 1,990 | 2,823 |  | 2,823 | 4,316 | - | 4,316 | 4,798 | - | 4,798 | 3,953 | - | 3,953 |
| Written options | - | $(1,835)$ | $(1,835)$ | - | $(2,719)$ | $(2,719)$ | - | $(4,125)$ | $(4,125)$ | - | $(4,448)$ | $(4,448)$ | - | $(3,497)$ | $(3,497)$ |
|  | 3,490 | $(3,167)$ | 323 | 4,672 | $(4,656)$ | 16 | 6,839 | $(7,253)$ | (414) | 8,290 | $(8,987)$ | (697) | 6,289 | $(6,599)$ | (310) |
| Equity Contracts | 1,982 | $(1,355)$ | 627 | 1,934 | $(2,336)$ | (402) | 2,231 | $(3,137)$ | (906) | 2,463 | $(1,124)$ | 1,339 | 4,498 | $(2,017)$ | 2,481 |
| Credit Default Swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchased | 2,937 | - | 2,937 | 3,424 | - | 3,424 | 5,651 | - | 5,651 | 6,521 | - | 6,521 | 6,435 | - | 6,435 |
| Written | - | $(2,159)$ | $(2,159)$ | - | $(2,838)$ | $(2,838)$ |  | $(5,097)$ | $(5,097)$ | - | $(5,780)$ | $(5,780)$ | - | $(5,828)$ | $(5,828)$ |
|  | 2,937 | $(2,159)$ | 778 | 3,424 | $(2,838)$ | 586 | 5,651 | $(5,097)$ | 554 | 6,521 | $(5,780)$ | 741 | 6,435 | $(5,828)$ | 607 |
| Total fair value - trading derivatives | 45,774 | $(44,139)$ | 1,635 | 57,238 | $(57,869)$ | (631) | 75,238 | $(74,450)$ | 788 | 79,364 | $(77,164)$ | 2,200 | 64,271 | $(59,802)$ | 4,469 |
| HEDGING <br> Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash flow hedges - swaps | 182 | (440) | (258) | 209 | (552) | (343) | 686 | (443) | 243 | 1,309 | (417) | 892 | 752 | (187) | 565 |
| Fair value hedges - swaps | 707 | (186) | 521 | 743 | (149) | 594 | 1,027 | (177) | 850 | 1,312 | (183) | 1,129 | 563 | (59) | 504 |
| Total swaps | 889 | (626) | 263 | 952 | (701) | 251 | 1,713 | (620) | 1,093 | 2,621 | (600) | 2,021 | 1,315 | (246) | 1,069 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash flow hedges - Forward foreign exchange contracts | 1,235 | - | 1,235 | 1,390 | - | 1,390 | 522 | - | 522 | - | - | - | - | - |  |
| Total foreign exchange contracts | 1,235 | - | 1,235 | 1,390 | - | 1,390 | 522 | - | 522 | - | - | - | - | - | - |
| Total fair value - hedging derivatives | 2,124 | (626) | 1,498 | 2,342 | (701) | 1,641 | 2,235 | (620) | 1,615 | 2,621 | (600) | 2,021 | 1,315 | (246) | 1,069 |
| Total fair value | 47,898 | $(44,765)$ | 3,133 | 59,580 | $(58,570)$ | 1,010 | 77,473 | $(75,070)$ | 2,403 | 81,985 | $(77,764)$ | 4,221 | 65,586 | $(60,048)$ | 5,538 |
| Less: Net impact of master netting agreements | $(29,423)$ | 29,423 |  | $(39,148)$ | 39,148 |  | $(53,359)$ | 53,359 |  | $(58,212)$ | 58,212 | - | $(41,748)$ | 41,748 | - |
| Total | 18,475 | $(15,342)$ | 3,133 | 20,432 | $(19,422)$ | 1,010 | 24,114 | $(21,711)$ | 2,403 | 23,773 | $(19,552)$ | 4,221 | 23,838 | $(18,300)$ | 5,538 |


| INTEREST RATE GAP POSITION As at October 31, 2009 (\$ millions) | $\begin{array}{r} 0 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{array}{r} 4 \text { to } 6 \\ \text { months } \end{array}$ | 7 to 12 months | Total within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } \\ & 5 \text { years } \end{aligned}$ |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Dollars |  |  |  |  |  |  |  |  |
| Assets | 135,302 | 5,873 | 12,240 | 153,415 | 57,182 | 7,751 | 11,488 | 229,836 |
| Liabilities and Capital | 116,292 | 6,278 | 9,838 | 132,408 | 58,948 | 11,161 | 27,319 | 229,836 |
| Off-Balance Sheet | $(19,925)$ | 1,524 | 2,237 | $(16,164)$ | 13,001 | 3,163 |  |  |
| Gap - October 31, 2009 | (915) | 1,119 | 4,639 | 4,843 | 11,235 | (247) | (15,831) |  |
| Gap - July 31, 2009 | 5,300 | $(1,165)$ | 2,446 | 6,581 | 7,737 | 1,036 | $(15,354)$ |  |
|  | 3,644 | 599 | 1,415 | 5,658 | 9,263 | 868 | $(15,789)$ | - |
| Gap - April 30, 2009 <br> Gap - January 31, 2009 | 9,079 | $(2,187)$ | $(1,162)$ | 5,730 | 9,459 | 393 | $(15,582)$ |  |
| Gap - October 31, 2008 | 8,943 | $(2,437)$ | $(1,882)$ | 4,624 | 8,605 | 1,164 | $(14,393)$ |  |
| U.S. Dollar and Other Currencies |  |  |  |  |  |  |  |  |
| AssetsLiabilities and CapitalOff-Balance Sheet | 140,769 | 3,439 | 3,147 | 147,355 | 7,643 | 1,259 | 2,365 | 158,622 |
|  | 131,463 | 5,450 | 3,673 | 140,586 | 16,131 | 1,658 | 247 | 158,622 |
|  | $(3,677)$ |  | 162 | $(3,515)$ | 4,278 | (763) |  |  |
| Gap - October 31, 2009 | 5,629 | $(2,011)$ | (364) | 3,254 | $(4,210)$ | $(1,162)$ | 2,118 | - |
| Gap - July 31, 2009 | $(1,384)$ | 262 | 625 | (497) | $(1,146)$ | (479) | 2,122 |  |
| Gap - April 30, 2009 | $(3,878)$ | $(1,000)$ | 2,120 | $(2,758)$ | 766 | (186) | 2,178 | - |
| Gap - January 31, 2009 | $(4,951)$ | $(2,153)$ | 2,435 | $(4,669)$ | 2,990 | (583) | 2,262 |  |
|  | (188) | $(2,103)$ | (816) | $(3,107)$ | 931 | 147 | 2,029 | - |

## Gap Position Major Assumptions - Depositsl

- Fixed rate, fixed term liabilities, such as investment certificates, are reported - Fixed resede, fixed term liabilities, such as investment certificates, are repo
depositor behaviour.
- Interest bearing deposits on which the customer interest rate changes with the prime rate or other short-term market rates are reported in the 0 to 3 months category
-Fixed rate and non-interest bearing liabilities with no defined maturity are reported based upon an assumed maturity profile that considers historical and forecasted trends in balances.

Capital
Com shareholders' equity is reported as non-interest sensitive.
ap Position Major Assumptions - Assets
Fixed rate, fixed term assets, such as mortgage and consumer loans, are reported based upon the scheduled repayments and estimated prepayments that reflect expected borrower behaviour.
Trading and Underwiting (mark-to-market) assets and interest bearing assets on which the customer interest rate changes with the prime rate or other shor-term market rates are reported in the 0 to 3 months category.
Goodwill, intangible and fixed assets are reported as non-interest sensitive.

| INTEREST RATE RISK SENSITIVITY (After tax) (\$ millions) | 100 Basis Point Increase |  |  |  |  |  | 100 Basis Point Decrease |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Earnings Sensitivity |  |  | Economic Value Sensitivity |  |  | Earnings Sensitivity |  |  | Economic Value Sensitivity |  |  |
|  | MoneyMarket $/$StructuralAccrual |  |  | StructuralMoney <br> Market $/$ <br> Accrual |  | Total | MoneyMarket $/$StructuralAccrual |  | Total | MoneyMarket $/$Accrual |  | Total |
| October 31, 2009 | 11.0 | (9.5) | 1.5 | (229.6) | (39.5) | (269.1) | (75.6) | 0.9 | (74.7) | 165.2 | 30.9 | 196.1 |
| July 31, 2009 | 15.3 | (42.3) | (27.0) | (231.8) | (101.1) | (332.9) | (71.8) | 20.7 | (51.1) | 204.0 | 79.8 | 283.8 |
| April 30, 2009 | 12.6 | (36.0) | (23.4) | (223.3) | (87.2) | (310.5) | (59.6) | 20.0 | (39.6) | 232.9 | 63.6 | 296.5 |
| January 31, 2009 | 10.6 | (22.2) | (11.6) | (222.7) | (88.2) | (310.9) | (22.1) | 11.2 | (10.9) | 220.8 | 76.9 | 297.7 |
| October 31, 2008 | (4.4) | 8.8 | 4.4 | (220.8) | (49.6) | (270.4) | (21.0) | (11.8) | (32.8) | 169.2 | 46.4 | 215.6 |
| INTEREST RATE RISK SENSITIVITY (After tax) (\$ millions) | 200 Basis Point Increase |  |  |  |  |  | 200 Basis Point Decrease |  |  |  |  |  |
|  | Earnings Sensitivity |  |  | Economic Value Sensitivity |  |  | Earnings Sensitivity |  |  | Economic Value Sensitivity |  |  |
|  | Money <br> Market $I$ <br> Structural <br> Accrual |  | Total | Structural $\begin{gathered}\text { Money } \\ \text { Market } / \\ \text { Accrual }\end{gathered}$ |  | Total | Structural $\begin{gathered}\text { Money } \\ \text { Market } / \\ \text { Accrual }\end{gathered}$ |  | Total | Money <br> Market/ <br> Structural <br> Accrual |  | Total |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| October 31, 2009 | (10.6) | (19.0) | (29.6) | (506.4) | (79.0) | (585.4) | (62.9) | 1.3 | (61.6) | 255.3 | 58.2 | 313.5 |
| July 31, 2009 | 6.3 | (84.6) | (78.3) | (503.3) | (202.2) | (705.5) | (72.2) | 20.7 | (51.5) | 411.2 | 125.7 | 536.9 |
| April 30, 2009 | 3.7 | (71.9) | (68.2) | (471.8) | (174.3) | (646.1) | (121.9) | 21.3 | (100.6) | 380.8 | 78.7 | 459.5 |
| January 31, 2009 | 5.4 | (44.3) | (38.9) | (472.3) | (176.4) | (648.7) | (123.3) | 13.7 | (109.6) | 417.9 | 115.8 | 533.7 |
| October 31, 2008 | (16.2) | 17.5 | 1.3 | (488.6) | (99.2) | (587.8) | (177.6) | (31.3) | (208.9) | 328.4 | 85.1 | 413.5 |

## Earnings Sensitivity/Economic Value Sensitivity - Interest Rate Risk

"Earnings Sensitivity" is the impact of change in interest rates on twelve month net income, while, "Economic Value Sensitivity" is the impact of a change in interest rates on the value of our assets and liabilities.
$100 / 200$ Basis Point Increase/Decrease" is the impact on earnings and economic value of a one time increase/decrease of $100 / 200$ basis points in interest rates, applied to our position at the period end
In all cases, Interest Rate scenarios did not fall below $0 \%$. Calculations do not reflect the effect of actions which the bank may take to reduce risk.
Losses are in brackets and benefits are presented as positive amounts.
Structural Balance Sheet is primarily CAD/U.S. consumer, commercial and corporate loans and deposits, related wholesale funding structures and regulatory capital instruments. For these portfolios, risk Structural Balance Sheet is primarily CAD/U.S. consumer, commercia and corporate loans and deposits, relaed wholesale funding structures and regulatory capital instruments. For these
measures reflect assetliability interest rate mismatches, embedded options, including the expected impact of customer behaviour, and the impact of minimum rates on loans and deposits. While categorized as trading and underwriting, these portfolios are accounted for using accrual accounting or are marked to market through Other Comprehensive Income, as appropriate, under GAAP.
For the Bank's Insurance businesses including BMO Life Assurance (the acquired operations of AIG Life Insurance Company of Canada), a 100 basis point increase in interest rates results
in an increase in earnings of $\$ 67$ million and an increase in economic value of $\$ 173$ million (increase of $\$ 58$ million and $\$ 177$ million, respectively, for the quarter ended July 31 , 2009).
for the quarter ended July 31,2009 ). These after-tax impacts are not reflected in the table above.

| LIQUID ASSETS AND DEPOSITS(\$ millions except as noted) | 2009 | 2009 | 2009 | 2009 | 2008 | 2008 | 2008 | 2008 | $\begin{array}{r} 2007 \\ \text { Q4 } \end{array}$ | BMO M Financial Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | MIX | INC/(D) |  |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  | Q4 | VS LAST | YEAR |
| Liquid Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Dollar Liquid Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits with other banks | 787 | 520 | 682 | 353 | 1,842 | 1,656 | 1,481 | 2,311 | 1,531 | 0.6 \% | $(1,055)$ | (57.3)\% |
| Other cash resources | 2,411 | 1,214 | 35 | 1,581 | 89 | 2,841 | 1,410 | 92 | 1,981 | 1.9 \% | 2,322 | +100.0\% |
| Securities | 74,249 | 67,636 | 63,475 | 56,204 | 58,639 | 54,833 | 53,153 | 51,576 | 57,206 | 59.9 \% | 15,610 | 26.6 \% |
| Total | 77,447 | 69,370 | 64,192 | 58,138 | 60,570 | 59,330 | 56,044 | 53,979 | 60,718 | 62.4 \% | 16,877 | 27.9 \% |
| U.S. Dollar and Other Currency Liquid Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits with other banks | 9,305 | 12,059 | 11,676 | 24,054 | 16,477 | 18,306 | 19,024 | 21,365 | 19,209 | $7.5 \%$ | $(7,172)$ | (43.5)\% |
| Other cash resources | 792 | 774 | 1,839 | 402 | 2,697 | (749) | 322 | 2,354 | 169 | 0.6 \% | $(1,905)$ | (70.6)\% |
| Securities | 36,564 | 42,511 | 44,025 | 42,254 | 41,499 | 34,042 | 35,517 | 37,889 | 41,071 | 29.5 \% | $(4,935)$ | (11.9)\% |
| Total | 46,661 | 55,344 | 57,540 | 66,710 | 60,673 | 51,599 | 54,863 | 61,608 | 60,449 | 37.6 \% | $(14,012)$ | (23.1)\% |
| Total Liquid Assets (1) | 124,108 | 124,714 | 121,732 | 124,848 | 121,243 | 110,929 | 110,907 | 115,587 | 121,167 | 100.0\% | 2,865 | 2.4 \% |
| Cash and Securities-to-Total Assets Ratio | 31.9 \% | 30.0 \% | 28.2 \% | 28.2 \% | 29.1 \% | 29.6 \% | 29.6 \% | 30.7 \% | 33.1 \% |  | 2.8 \% |  |
| Pledged liquid assets (2) | 39,638 | 38,295 | 44,250 | 41,446 | 38,142 | 37,577 | 39,358 | 27,726 | 30,369 | 55.7 \% | 1,496 | 3.9 \% |
| Pledged other assets | 31,525 | 38,077 | 40,633 | 33,583 | 33,053 | 28,949 | 32,046 | 35,422 | 25,475 | 44.3 \% | $(1,528)$ | (4.6)\% |
| Total Pledged Assets | 71,163 | 76,372 | 84,883 | 75,029 | 71,195 | 66,526 | 71,404 | 63,148 | 55,844 | 100.0\% | (32) | (0.0)\% |

(1) Includes liquid assets pledged as security for securities borrowed, securities lent, securities sold under repurchase agreements and other secured liabilities.
(2) Includes reserves or minimum balances which some of our subsidiaries are required to maintain with central banks in their respective countries of operation.

| Deposits |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Dollar Deposits |  |  |  |  |  |  |  |  |  |
| Banks | 2,828 | 3,155 | 3,788 | 3,875 | 3,174 | 1,680 | 2,346 | 2,680 | 1,326 |
| Businesses and governments | 56,759 | 55,275 | 57,834 | 62,090 | 63,959 | 63,443 | 58,852 | 63,003 | 63,787 |
| Individuals | 79,521 | 79,456 | 78,648 | 76,936 | 70,160 | 68,118 | 66,234 | 65,087 | 60,248 |
| Total | 139,108 | 137,886 | 140,270 | 142,901 | 137,293 | 133,241 | 127,432 | 130,770 | 125,361 |
| U.S. Dollar and Other Currency Deposits |  |  |  |  |  |  |  |  |  |
| Banks | 20,145 | 20,056 | 24,086 | 27,547 | 27,172 | 28,308 | 28,592 | 32,311 | 32,774 |
| Businesses and governments | 56,979 | 66,994 | 60,371 | 71,298 | 72,152 | 68,305 | 63,855 | 62,309 | 57,961 |
| Individuals | 19,924 | 20,017 | 22,442 | 22,834 | 21,053 | 18,803 | 18,701 | 17,521 | 15,954 |
| Total | 97,048 | 107,067 | 106,899 | 121,679 | 120,377 | 115,416 | 111,148 | 112,141 | 106,689 |
| Total Deposits | 236,156 | 244,953 | 247,169 | 264,580 | 257,670 | 248,657 | 238,580 | 242,911 | 232,050 |
| Core deposits (3) | 125,324 | 124,444 | 124,735 | 135,311 | 125,374 | 110,862 | 108,305 | 105,265 | 99,548 |
| Customer Deposits (4) | 148,287 | 148,252 | 149,595 | 160,205 | 145,576 | 131,256 | 128,767 | 125,719 | 121,608 |
| Customer Deposits and Capital-to-Total Loans Ratio (5) | 106.8\% | 103.9\% | 101.3\% | 102.2\% | 94.2\% | 91.7\% | 92.4\% | 92.0\% | 93.3\% |


(3) Core deposits are comprised of customer operating and saving deposits and smaller fixed-date deposits (less than or equal to $\$ 100,000$ ).
(4) Customer Deposits are core deposits plus larger fixed-date deposits excluding wholesale customer deposits.
(5) Total loans exclude securities borrowed or purchased under resale agreements.

## BASEL II APPENDIX

AIRB (Advanced Internal Ratings Based approach): The AIRB approach is the most advanced of the range of options for determining the capital requirements for credit risk. This option allows banks to use their own internal model to measure credit risk capital requirements, subject to regulatory approval. OSFI has indicated that it expects the Big Five Canadian Banks to adopt the AIRB approach.

Capital Floor: A capital floor is applied to institutions using the AIRB approach to credit risk during a transition period prescribed by our regulator, the Office of the Superintendent of Financial Institutions (OSFI).

To calculate the capital floor, the Bank's Basel I Capital Requirement (as defined below) is multiplied by an adjustment factor and compared to the Bank's Basel II Capital Requirement (as defined below). The differential, if positive, is multiplied by 12.5 and added to the Bank's Basel II RWA.

> Basel I Capital Requirement equals:
> (1) $8 \%$ of Basel I RWA as calculated, plus
> (2) all capital deductions under Basel I, less
> (3) the amount of any general allowances under Basel I eligible for inclusion in Tier 2

Basel II Capital Requirement equals:
(1) $8 \%$ of Basel II RWA as calculated, plus
(2) all capital deductions under Basel II, less
(3) the amount of any general allowances under Basel II eligible for inclusion in Tier 2

Commitments (Undrawn): The EAD on the difference between the authorized and drawn amounts (e.g., the unused portion of a line of credit) before adjustments for credit risk mitigation. Credit Equivalent Amount (CEA) on Undrawn: An estimate of the amount of credit risk exposure on off-balance items under the Standardized Approach for credit risk.

Exposure at Default (EAD): EAD for on-balance sheet amounts represents outstandings, grossed up by specific provisions and write-offs. EAD for Off balance sheet and Undrawn are estimates.

Exposure at Default OTC Derivatives: Represent the net gross positive replacement costs plus the potential credit exposure amount
HELOCs: Home Equity Lines of Credit comprise lines of credit secured by equity in a residential property.
Drawn: The amount of funds invested or advanced to a customer. Does not include adjustments for credit risk mitigation.
Other Off Balance Sheet Items: All off-balance sheet arrangements other than derivatives and undrawn commitments such as Standby Letters of Credit and Documentary Credits. QRR (Qualifying Revolving Retail): Includes exposures that are revolving, unsecured and uncommitted to individuals up to a maximum amount of $\$ 125,000$ to a single individual. Repo Style Transactions: Includes repurchase and reverse repurchase agreements and securities lending and borrowing.

Scaling Factor: The scaling factor is applied to the risk weighted assets amount for credit risk assessed under the AIRB approach. The objective of the scaling factor is to broadly maintain the aggregate level of minimum capital requirements, while also providing incentives to adopt the more advanced risk-sensitive approaches of the Framework.

Standardized Approach: This approach is the least complicated of the range of options available to banks to measure credit risk capital requirements. This option allows banks to measure credit risk capital requirements by multiplying exposures by defined percentages based on the exposures product type and external credit rating (if applicable).

Grandfathered Equity Securities in the Banking Book: Under Basel II OSFI exempts equity investments held as of October 31, 2007 from the AIRB approach for a period of 10 years starting November 1, 2007 to October 31, 2017. During that time, these "grandfathered" holdings will be risk weighted at $100 \%$.

Adjusted EAD: Represents EAD that has been redistributed to a more favourable PD band or a different Basel Asset Class as a result of collateral (Credit Risk Mitigation or CRM). All Basel II disclosures aggregated into PD bands use Adjusted EAD values.

Exposure Weighted Average LGD represents the ( $\Sigma$ (Adjusted EAD of each exposure $x$ its LGD)) divided by the total Adjusted EAD Exposure Weighted Average Risk Weight is the ( $\Sigma$ pre-scaled RWA for each exposure/Total Adjusted EAD).


[^0]:    (1) Residential mortgages include both consumer and commercial residential mortgages. The latter is included in the commercial mortgages category in the loan schedules by product and industry.

[^1]:    (2) Comparative balances have been restated to conform with the current period's presentation.

